

# DISCLOSURE ACCORDING TO THE THIRD PILLAR OF BASEL AND ADDITIONAL INFORMATION REGARDING RISKS

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The meeting of the Board of Directors held on May 16, 2018, in the framework of approval of the Bank's Report for the first quarter of 2018, decided also to approve and publish the report in the matter of "Disclosure according to the third pillar of Basel and additional information regarding risks".

## PRINCIPAL REGULATORY RATIOS AND REVIEW OF RISK MANAGEMENT AND RISK ASSETS

### Principal regulatory ratios (KM1)

	31.3.2018	31.12.2017	30.9.2017	30.6.2017	31.3.2017
	in NIS millions				
<b>Available capital</b>					
Common equity tier 1	16,180	16,003	15,698	15,370	15,157
Common equity tier 1 before applying the effect of the transitional provisions	16,007	15,689	15,378	15,049	14,828
Tier 1 capital	16,892	16,893	16,588	16,046	16,047
Tier 1 capital before applying the effect of the transitional provisions	16,007	15,689	15,378	15,049	14,828
Total capital	22,033	22,288	22,137	21,852	21,635
Total capital before applying the effect of the transitional provisions	18,645	18,277	17,981	17,606	17,371
<b>Weighted average of risk assets</b>					
<b>Total weighted average of risk assets</b>	<b>164,313</b>	<b>160,070</b>	<b>160,806</b>	<b>156,921</b>	<b>155,899</b>
<b>Ratio of capital adequacy in accordance with Directives of the supervisor of banks (in %)</b>					
Ratio of common equity tier 1	9.8	10.0	9.8	9.8	9.7
Ratio of common equity tier 1 before applying the effect of the transitional provisions	9.7	9.8	9.6	9.6	9.5
Tier I capital ratio	10.3	10.6	10.3	10.4	10.3
Tier I capital ratio before applying the effect of the transitional provisions	9.7	9.8	9.6	9.6	9.5
Ratio of total capital	13.4	13.9	13.8	13.9	13.9
Ratio of total capital before applying the effect of the transitional provisions	11.3	11.4	11.2	11.2	11.1
Ratio of common equity tier 1 required by the Supervisor of Banks	9.2	9.2	9.2	9.2	9.2
Ratio of common equity tier 1 over the required by the Supervisor of Banks	0.6	0.8	0.6	0.6	0.5
<b>Leverage ratio according to Directives of the Supervisor of Banks</b>					
<b>Total exposures (in NIS millions)</b>	<b>255,319</b>	<b>248,020</b>	<b>245,654</b>	<b>243,259</b>	<b>243,731</b>
Leverage ratio (in %)	6.6	6.8	6.8	6.7	6.6
Leverage ratio before applying the effect of the transitional provisions (in %)	6.3	6.3	6.3	6.1	6.1
<b>Liquidity coverage ratio according to Directives of the Supervisor of Banks</b>					
<b>Total High Quality Liquidity Assets</b>	<b>46,131</b>	<b>44,410</b>	<b>46,368</b>	<b>47,996</b>	<b>50,062</b>
<b>Total cash outflows</b>	<b>34,133</b>	<b>35,058</b>	<b>34,588</b>	<b>34,962</b>	<b>33,193</b>
Liquidity coverage ratio (in %)	135.1	126.7	134.1	137.3	150.8

### Material leading and developing risks

The Bank considers business model risks, cyber and data protection risks as well as cross-border risks, as the most significant developing leading risks. In the first quarter of 2018, no material changes took place concerning this matter. For additional details see in the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 5-6).

## CAPITAL AND LEVERAGE

For details regarding Basel and the regulatory capital requirements, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (p. 7).

For details regarding the framework for measurement and capital adequacy according to the first Pillar of Basel (table 1), and for details regarding Basel III, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review as stated (p. 7).

### Capital structure

#### CAPITAL COMPONENTS FOR CALCULATING RATIO OF CAPITAL

	Unaudited		Audited
	March 31,		December
	2018	2017	2017
	in NIS millions		
<b>A. Common Equity Tier 1</b>			
Common equity	16,378	15,185	16,068
Difference between common equity and common equity tier 1	(202)	(49)	(59)
<b>Total common equity tier 1 before supervisory adjustments and deductions</b>	<b>16,176</b>	<b>15,136</b>	<b>16,009</b>
<b>Supervisory adjustments and deductions</b>			
Goodwill and other intangible assets	160	160	160
Deferred tax assets	-	-	-
Supervisory adjustments and other deductions	7	5	6
<b>Total supervisory adjustments and deductions before adjustments in respect to the efficiency plan</b>	<b>167</b>	<b>165</b>	<b>166</b>
Total adjustments in respect to the efficiency plan	171	186	160
<b>Total common equity tier 1 after supervisory adjustments and deductions</b>	<b>16,180</b>	<b>15,157</b>	<b>16,003</b>
<b>B. Additional tier 1 capital</b>			
Additional tier 1 capital before deductions	712	890	890
<b>Total additional tier 1 capital after deductions</b>	<b>712</b>	<b>890</b>	<b>890</b>
<b>C. Tier 2 capital</b>			
Instruments before deductions	3,221	3,830	3,543
Allowance for credit losses before deductions	1,854	1,758	1,804
Minority interests in a subsidiary	66	-	48
Total tier 2 capital before deductions	5,141	5,588	5,395
Deductions	-	-	-
<b>Total tier 2 capital</b>	<b>5,141</b>	<b>5,588</b>	<b>5,395</b>

**PRESENTATION OF THE COMPONENTS OF THE REGULATORY CAPITAL, AS STATED IN THE CONSOLIDATED REGULATORY BALANCE SHEET (TABLE 3)**

	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	References to components of the regulatory capital <sup>(1)</sup>
	March 31, 2018	March 31, 2017	December 31, 2017	
	In NIS million			
<b>Assets</b>				
Cash and deposits with banks	30,382	29,179	28,026	
Securities*	32,834	36,187	32,703	
* Of which: Investments in the equity of financial corporations, which do not exceed 10% of the share capital of the financial corporation	10	61	31	14
* Of which: Investments in the equity of financial corporations, which exceed 10% of the share capital of the financial corporation and which do not exceed the deduction threshold	-	-	-	21
* Of which: Other securities	32,824	36,126	32,672	
securities borrowed or purchased under resale agreements	682	369	954	
Credit to the public	155,681	145,548	150,868	
allowance for credit losses*	(2,114)	(2,089)	(2,111)	
* Of which: group allowance for credit losses included in tier 2	(1,660)	(1,570)	(1,610)	20
* Of which: Allowance for credit losses not included in the regulatory capital	(454)	(519)	(501)	
Credit to the public, net	153,567	143,459	148,757	
Credit to Government	1,515	795	1,493	
Investments in affiliated companies*	120	147	153	
* Of which: Investments in the equity of financial corporations, which exceed 10% of the share capital of the financial corporation and which do not exceed the deduction threshold	24	23	24	21
* Of which: Investment in other affiliated companies	96	124	129	
Buildings and equipment	2,387	2,318	2,366	
Intangible assets and goodwill*	160	160	160	
* Of which: goodwill	160	160	160	6
* Of which: other Intangible assets	-	-	--	7
Assets in respect of derivative instruments	3,472	3,034	2,953	
Other assets *	3,663	3,448	3,656	
* Of which: Deferred tax assets**	<sup>(2)</sup> 1,704	<sup>(2)</sup> 1,607	<sup>(2)</sup> 1,695	21+75
** Of which: Deferred tax assets excluding those attributed to timing differences	-	-	-	9
** Of which: Deferred tax liabilities in respect of intangible assets	-	-	--	8
** Of which: Other deferred tax assets	1,704	1,607	1,695	
* Of which: Excess of deposits over provision	-	-	--	12
* Of which: Additional other assets	1,959	1,841	1,961	
<b>Total assets</b>	<b>228,782</b>	<b>219,096</b>	<b>221,221</b>	
<b>Liabilities and Equity</b>				
Deposits from the public	181,111	171,642	175,170	
Deposits from banks	5,924	5,184	4,804	
Deposits from the Government	275	302	267	
Securities loaned or sold under repurchase agreements	1,478	3,340	1,943	
Bonds and subordinated capital notes*	7,407	8,648	7,639	
* Of which: Deferred debt notes not recognized as regulatory capital	3,474	3,928	3,206	
* Of which: Deferred debt notes recognized as regulatory capital**	3,933	4,720	4,433	16b,18b
** Of which: Qualified as regulatory capital components	784	784	784	16a,18a
** Of which: Not qualified as regulatory capital components and subject to transitional provisions	3,149	3,936	3,649	16b,18b

For notes see next page.

**PRESENTATION OF THE COMPONENTS OF THE REGULATORY CAPITAL, AS STATED IN THE CONSOLIDATED REGULATORY BALANCE SHEET (TABLE 3) (CONTINUED)**

	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	References to components of the regulatory capital <sup>(1)</sup>
	March 31, 2018	March 31, 2017	December 31, 2017	
	In NIS million			
Liabilities in respect of derivative instruments*	3,290	3,639	3,232	
* Of which: In respect of self credit risk	7	6	7	11
Other liabilities*	12,919	11,156	12,098	
* Of which: group allowance for credit losses included in tier 2	194	188	194	20
* Of which: Deferred tax liability attributed to pension	-	-	--	13
* Of which: Adjustment in respect of put option for Non-controlling interests holders in a subsidiary which is subject to transitional provisions	-	-	--	
Liabilities held for sale	-	-	-	
<b>Total liabilities</b>	<b>212,404</b>	<b>203,911</b>	<b>205,153</b>	
Equity attributed to the banking corporation's shareholders*	15,896	14,754	15,594	
* Of which: Ordinary share capital**	11,722	10,625	11,420	
** Of which: Ordinary share capital	676	675	676	1
** Of which: Retained earnings	11,579	10,290	11,246	3
** Of which: Accumulated other comprehensive income***	(533)	(340)	(502)	4
*** Of which: Net losses on the hedging of cash flows from items not presented in the balance sheet at fair value	-	-	--	10
*** Of which: Net loss on financial statements translation adjustments	(268)	(168)	(313)	
* Of which: Capital reserves	4,174	4,129	4,174	2
* Of which: Preference share capital**	-	-	--	
** Of which: Qualified as regulatory capital components	-	-	--	15a
** Of which: Not qualified as regulatory capital components and subject to transitional provisions	-	-	--	15b
* Of which: Other capital instruments**	-	-	--	
** Of which: Qualified as regulatory capital components	-	-	--	
** Of which: Not qualified as regulatory capital components and subject to transitional provisions	-	-	--	
Non-controlling interests*	482	431	474	
* Of which: Non-controlling interests that can be attributed to common equity tier 1	280	278	302	5
* Of which: Non-controlling interests that can be attributed to additional tier 1 capital	-	-	--	17
* Of which: Non-controlling interests attributed to tier 2 capital	66	-	48	19
* Of which: Non-controlling interests not attributable to the regulatory capital	135	153	124	
<b>Total equity capital</b>	<b>16,378</b>	<b>15,185</b>	<b>16,068</b>	
<b>Total assets and liabilities</b>	<b>228,782</b>	<b>219,096</b>	<b>221,221</b>	

Notes:

(1) The references are to the Table "Mapping of the components used for the presentation of the composition of the regulatory capital", presented hereunder, to the figure presented under the column "References from stage 2".

(2) In view of the relief granted by the Supervisor of Banks with respect to the 2016 efficiency plan, the balance of deferred tax assets does not include the deferred taxes in respect of the efficiency plan.

**MAPPING OF THE COMPONENTS USED FOR THE PURPOSE OF PRESENTATION OF THE REGULATORY CAPITAL COMPOSITION (TABLE 3)**

	March 31, 2018		March 31, 2017		December 31, 2017			
			In NIS million					
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from stage 2 <sup>(2)</sup>	
<b>Common equity tier 1 : instruments and retained earnings</b>								
1	Ordinary share capital issued by the banking corporation and premium on ordinary shares included in Common equity tier 1	4,850	-	4,804	-	4,850	-	1+2
2	Retained earnings, including dividends proposed or declared subsequent to balance sheet date	11,579	-	10,300	10	11,256	10	3
3	Disclosed accumulated other comprehensive income and retained earnings	(533)	-	(246)	94	(399)	103	4
4	Common equity tier 1 instruments issued by the corporation qualified for inclusion in the regulatory capital in the transitional period	-	-	-	-	-	-	
5	Ordinary shares issued by consolidated subsidiaries of the banking corporation and held by third parties (minority interests)	280	-	278	38	302	43	5
6	<b>Common equity tier 1: before regulatory adjustments and deductions</b>	<b>16,176</b>	<b>-</b>	<b>15,136</b>	<b>142</b>	<b>16,009</b>	<b>156</b>	
<b>Common Equity tier 1 capital: regulatory adjustments and deductions</b>								
7	Adjustments/provisions, stabilization reserves in respect of value assessments	-	-	-	-	-	-	-
8	Goodwill, less deferred taxes liability	160	-	160	-	160	-	6
9	Other intangible assets, excluding mortgage service rights, less deferred taxes liability	-	-	-	-	-	-	7+8
10	Deferred tax assets the realization of which depends on future profitability of the banking corporation, excluding deferred tax assets arising from timing differences	-	-	-	-	-	-	9
11	Amount of accumulated other comprehensive income in respect of the hedge of cash flows from items not presented in the balance sheet at fair value	-	-	-	-	-	-	10
12	Negative differences between provisions and anticipated losses	-	-	-	-	-	-	
13	Increase in equity capital due to securitization transactions	-	-	-	-	-	-	
14	Unrealized income and losses due to changes in fair value of liabilities deriving from changes in self credit risk of the banking corporation. Furthermore, in relation to liabilities in respect of derivative instruments, all accounting debt valuation adjustments (DVA) deriving from the self credit risk of the bank should be deducted	7	-	5	1	6	1	11
15	Surplus deposits over provision, net of deferred tax liability to be settled if the asset is impaired or is eliminated in accordance with the reporting to the public directives	-	-	-	-	-	-	12+13
16	Investment in own ordinary shares, held directly or indirectly (including a commitment to purchase shares subject to contractual agreements)	-	-	-	-	-	-	
17	Mutual cross-investments in ordinary shares of financial corporations	-	-	-	-	-	-	

For footnotes see p. 13.



**MAPPING OF THE COMPONENTS USED FOR THE PURPOSE OF PRESENTATION OF THE REGULATORY CAPITAL COMPOSITION (TABLE 3) (CONTINUED)**

	March 31, 2018		March 31, 2017		December 31, 2017		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from stage 2 <sup>(2)</sup>
Common equity tier 1 : instruments and retained earnings		III		III		III	
18 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation does not exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	14
19 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
20 Mortgage service rights the amount of which exceeds 10% of the Common equity tier 1	-	-	-	-	-	-	
21 Deferred tax assets created by timing differences, the amount of which exceeds 10% of the Common equity tier 1	-	-	73	18	76	19	
22 Amount of mortgage service rights, deferred tax assets arising from timing differences and investments at a rate exceeding 10% of the ordinary share capital issued by financial corporations exceeding 15% of the Common equity tier 1 of the banking corporation	-	-	-	-	-	-	
23 Of which: in respect of investments at a rate exceeding 10% of the ordinary share capital issued by financial corporations	-	-	-	-	-	-	
24 Of which: in respect of mortgage service rights	-	-	-	-	-	-	
25 Of which: deferred tax assets created by timing differences	-	-	-	-	-	-	
26 Regulatory adjustments and additional deductions determined by the Supervisor of Banks	(171)	-	(259)	-	(236)	-	
26A Of which: in respect of investments in the equity of financial corporations	-	-	-	-	-	-	
26B Of which: in respect of mortgage service rights	-	-	-	-	-	-	
26C Of which: additional regulatory adjustments to Common equity tier 1	-	-	(73)	-	(76)	-	
Of which: adjustments in respect to the efficiency plan	(171)	-	(186)	-	(160)	-	
Regulatory adjustments to Common equity tier 1 subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	-	-	-	-	-	-	
Of which: investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
27 Deductions applying to Common equity tier 1 since the amounts of additional tier 1 capital and of tier 2 capital are insufficient to cover the deductions	-	-	-	-	-	-	

For footnotes see p. 13.

**MAPPING OF THE COMPONENTS USED FOR THE PURPOSE OF PRESENTATION OF THE REGULATORY CAPITAL COMPOSITION (TABLE 3) (CONTINUED)**

	March 31, 2018		March 31, 2017		December 31, 2017		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from stage 2 <sup>(2)</sup>
Common equity tier 1 : instruments and retained earnings		III		III		III	
<b>Total regulatory adjustments and deductions from</b>							
28 <b>Common equity tier 1</b>	(4)	-	(21)	19	6	20	
29 <b>Common equity tier 1</b>	16,180	-	15,157	162	16,003	175	
<b>Additional tier 1 capital: instruments:</b>							
30 Additional tier 1 share capital instruments issued by the banking corporation and premium on these instruments	-	-	-	-	-	-	
31 Of which: classified as equity capital in accordance with the reporting to the public directives	-	-	-	-	-	-	15a+16a
32 Of which: classified as a liability in accordance with the reporting to the public directives	-	-	-	-	-	-	
33 Additional tier 1 capital instruments issued by the banking corporation qualified for inclusion in the regulatory capital for the transitional period	712	712	890	890	890	890	15b+16b
34 Additional tier 1 capital instruments issued by subsidiary companies of the banking corporation and held by third party investors	-	-	-	-	-	-	17
35 Of which: Additional tier 1 capital instruments issued by subsidiary companies of the banking corporation and held by third party investors, which are deducted gradually from additional tier 1 capital	-	-	-	-	-	-	
36 Additional tier 1 capital before deductions	712	712	890	890	890	890	
<b>Additional tier 1 capital: deductions</b>							
37 Investment in own capital instruments included in additional tier 1 capital, held directly or indirectly (including a commitment to purchase shares subject to contractual agreements)	-	-	-	-	-	-	
38 Mutual cross-investments in capital instruments included in additional tier 1 capital	-	-	-	-	-	-	
39 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation does not exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
40 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
41 Additional deductions determined by the Supervisor of Banks	-	-	-	-	-	-	
41A Of which: in respect of investments in the capital of financial corporations	-	-	-	-	-	-	
41B Of which: additional deductions from tier 1 capital not included in the framework of Section 41(A)	-	-	-	-	-	-	
Deductions from additional tier 1 capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	-	-	-	-	-	-	

For footnotes see p. 13.

**MAPPING OF THE COMPONENTS USED FOR THE PURPOSE OF PRESENTATION OF THE REGULATORY CAPITAL COMPOSITION (TABLE 3) (CONTINUED)**

	March 31, 2018		March 31, 2017		December 31, 2017		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from stage 2 <sup>(2)</sup>
Common equity tier 1 : instruments and retained earnings							
Of which: investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
42 Deductions applying to additional tier 1 capital because the amount of tier 2 capital is insufficient to cover the deductions	-	-	-	-	-	-	
43 <b>Total deductions from additional tier 1 capital</b>	-	-	-	-	-	-	
44 <b>Additional tier 1 capital</b>	712	712	890	890	890	890	
45 <b>Tier 1 capital</b>	16,892	712	16,047	1,052	16,893	1,064	
<b>Tier 2 capital: Instruments and Provisions</b>							
46 Instruments issued by the banking corporation (not included in tier 1 capital) and premium on such instruments	784	-	784	-	784	-	18a
47 Tier 2 capital instruments issued by the banking corporation, which are qualified for inclusion in the regulatory capital during the transitional period	2,437	2,437	3,046	3,046	2,759	2,759	18b
48 Tier 2 capital instruments issued by subsidiary companies of the banking corporation to third party investors	-	-	-	-	-	-	19
49 Of which: Tier 2 capital instruments issued by subsidiary companies of the banking corporation and held by third party investors, which are deducted gradually from tier 2 capital	-	-	-	-	-	-	
50 Group allowances for credit losses before the related tax effect	1,854	-	1,758	-	1,804	-	20
51 Minority interest in a subsidiary	66	-	-	-	48	-	
<b>Tier 2 capital before deductions</b>	<b>5,141</b>	<b>2,437</b>	<b>5,588</b>	<b>3,046</b>	<b>5,395</b>	<b>2,759</b>	
<b>Tier 2 capital: deductions</b>							
52 Investment in own tier 2 capital instruments, held directly or indirectly (including commitment to purchase instruments subject to contractual obligation)	-	-	-	-	-	-	
53 Mutual cross-holdings of tier 2 capital instruments of financial corporations	-	-	-	-	-	-	
54 Investment in equity of financial corporations that are not consolidated in the statements published to the public of the banking corporation, when the holdings of the banking corporation does not exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
55 Investment in equity of financial corporations that are not consolidated in the statements published to the public of the banking corporation, when the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
56 Additional deduction determined by the Supervisor of Banks	-	-	-	-	-	-	

For footnotes see p. 13.

**MAPPING OF THE COMPONENTS USED FOR THE PURPOSE OF PRESENTATION OF THE REGULATORY CAPITAL COMPOSITION (TABLE 3) (CONTINUED)**

	March 31, 2018		March 31, 2017		December 31, 2017		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from stage 2 <sup>(2)</sup>
Common equity tier 1 : instruments and retained earnings							
Of which: in respect of investments in the capital of financial corporations	-	-	-	-	-	-	
56A							
56B Of which: additional deductions to tier 2 capital	-	-	-	-	-	-	
Regulatory adjustments to tier 2 capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	-	-	-	-	-	-	
Of which: investment in equity of financial corporations that are not consolidated in the statements published to the public of the banking corporation, when the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
57 <b>Total deductions to tier 2 capital</b>	-	-	-	-	-	-	
58 <b>Tier 2 capital</b>	5,141	2,437	5,588	3,046	5,395	2,759	
59 <b>Total capital</b>	22,033	3,149	21,635	4,099	22,288	3,824	
Total weighted average of risk assets in accordance with the treatment required prior to the adoption of Directive 202 in accordance with Basel III	-	-	18	-	19	-	
Of which: deferred tax assets the realization of which is based on the future profitability of the banking corporation, excluding deferred tax assets arising from timing differences	-	-	-	-	-	-	
Of which: deferred tax assets arising from timing differences	-	-	18	-	19	-	
60 <b>Total weighted average of risk assets</b>	<sup>(3)</sup> 164,313	-	<sup>(3)</sup> 155,899	-	<sup>(3)</sup> 160,070	-	
<b>Capital ratios and capital conservation buffers (percentages)</b>							
61 Common equity tier 1	9.8	-	9.7	-	10.0	-	
62 Tier 1 capital	10.3	-	10.3	-	10.6	-	
63 Total capital	13.4	-	13.9	-	13.9	-	
64 Not relevant	-	-	-	-	-	-	
65 Not relevant	-	-	-	-	-	-	
66 Not relevant	-	-	-	-	-	-	
67 Not relevant	-	-	-	-	-	-	
68 Not relevant	-	-	-	-	-	-	
<b>Minimum requirements determined by the Supervisor of Banks</b>							
69 Minimum Common equity tier 1 ratio determined by the Supervisor of Banks	<sup>(1)</sup> 9.2	-	<sup>(1)</sup> 9.2	-	<sup>(1)</sup> 9.2	-	
70 Minimum Tier I capital ratio determined by the Supervisor of Banks	<sup>(1)</sup> 9.2	-	<sup>(1)</sup> 9.2	-	<sup>(1)</sup> 9.2	-	
71 Overall capital ratio determined by the Supervisor of Banks	<sup>(1)</sup> 12.7	-	<sup>(1)</sup> 12.7	-	<sup>(1)</sup> 12.7	-	

For footnotes see next page.

**MAPPING OF THE COMPONENTS USED FOR THE PURPOSE OF PRESENTATION OF THE REGULATORY CAPITAL COMPOSITION (TABLE 3) (CONTINUED)**

	March 31, 2018		March 31, 2017		December 31, 2017			
	In NIS million							
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from stage 2 <sup>(2)</sup>	
Common equity tier 1 : instruments and retained earnings								
<b>Amounts below the deduction threshold (before the averaging of risk)</b>								
72	Investment in the capital of financial corporations (except for banking corporations and their subsidiary companies) which does not exceed 10% of the ordinary share capital issued by the financial corporation, and which are below the deduction threshold	10	-	61	-	31	-	14
73	Investment in Common equity tier 1 of financial corporations (except for banking corporations and their subsidiary companies) which exceed 10% of the ordinary share capital issued by the financial corporation, and which are below the deduction threshold	24	-	23	-	24	-	21
74	Mortgage service rights (net of deferred tax liability)	-	-	-	-	-	-	-
75	Deferred tax assets arising from timing differences that are below the deduction threshold	1,618	-	1,516	-	1,600	-	-
<b>Ceiling for inclusion of provisions in tier 2</b>								
76	Provision qualified for inclusion in tier 2 considering exposure under the standardized approach, before implementation of the ceiling	1,923	-	1,758	-	1,890	-	-
77	Upper limit for inclusion of a provision in tier 2 under the standardized approach	1,854	-	1,758	-	1,804	-	-
78	Provision qualified for inclusion in tier 2 considering exposure under the internal ratings-based approach, before implementation of the ceiling	-	-	-	-	-	-	-
79	Upper limit for inclusion of a provision in tier 2 under the internal ratings-based approach	-	-	-	-	-	-	-
<b>Capital instruments not qualified as regulatory capital that are subject to the transitional instructions</b>								
80	The present ceiling amount for instruments included in Common equity tier 1 that are subject to the transitional provisions (according to the transitional provisions in Directive No. 299)	-	-	-	-	-	-	-
81	Amount deducted from Common equity tier 1 due to the ceiling	-	-	-	-	-	-	-
82	The present ceiling amount for instruments included in additional Common equity tier 1 that are subject to the transitional instructions (according to the transitional provisions in Directive No. 299)	712	-	890	-	890	-	-
83	Amount deducted from additional Common equity tier 1 due to the ceiling	1,068	-	890	-	890	-	-
84	The present maximum amount for instruments included in tier 2 capital that are subject to the transitional provisions (according to the transitional provisions in Directive No. 299)	2,437	-	3,046	-	2,759	-	-
85	Amount deducted from tier 2 capital due to the ceiling	-	-	162	-	-	-	-

Notes:

- (1) With an addition of 0.18% (March 31, 2017: 0.17%, December 31, 2017: 0.18%), in accordance with the additional capital requirements with respect to housing loans – see note 9 to the condensed financial statements.
- (2) The references are to the Table "Presentation of components comprising the regulatory capital taken from the regulatory consolidated balance sheet", presented above, to the figure presented under the column "References to components of the regulatory capital".
- (3) The total weighted balances of the risk assets have been reduced by NIS 26 million (March 31, 2017: NIS 82 million, December 31, 2017: NIS 32 million) due to adjustments in respect to the efficiency plan.

## Statement of flows of the regulatory capital (Table 2 D)

### Summary of movements and changes in the regulatory capital

	First quarter of 2018	For the year 2017
	in NIS millions	
<b>Balance at the beginning of period</b>	22,288	21,124
<b>Common Equity Tier 1 before deductions</b>		
Paid up share capital	-	3
Share premium	-	216
Retained earnings, including dividends proposed or declared after the balance sheet date	323	1,259
Unrealized profit (loss) from adjustments of available-for-sale securities to fair value	(134)	25
Unrealized profit (loss) in respect of cash flow hedging	-	(1)
Translation adjustments of autonomous units held abroad	45	(335)
Other reserves which received the Supervisor's approval	(33)	(191)
Minority interests in the equity of consolidated subsidiaries	(23)	(4)
<b>Total Common Equity Tier 1 before deductions</b>	<b>178</b>	<b>971</b>
Goodwill and Intangible assets	-	-
Deferred taxes the realization of which is based on future profitability of a banking corporation	-	-
Deferred taxes attributable to timing differences (over 10% of Common Equity Tier 1)	-	-
Unrealized profit (loss) as a result of changes in fair value of liabilities resulting from changes in the Bank's self credit risk	1	3
Threshold deductions - the amount exceeding 15% ( in accordance with Section 13 of Directive No. 202)	-	-
Others	-	-
<b>Total deductions from Common Equity Tier 1</b>	<b>1</b>	<b>3</b>
<b>Total Common Equity Tier 1 after deductions</b>	<b>177</b>	<b>968</b>
Instruments issued by the banking corporation qualified for inclusion in regulatory capital in accordance with transitional instructions in Directive No. 299	(178)	(178)
<b>Total Additional Tier 1 Capital after deductions</b>	<b>(178)</b>	<b>(178)</b>
Instruments issued by the banking corporation and premium on these instruments (in accordance with Section 10A and 10B of Directive No. 202)	-	784
Instruments issued by the banking corporation qualified for inclusion in regulatory capital in accordance with transitional instructions in Directive No. 299	(322)	(542)
Minority interests in the equity of consolidated subsidiaries	18	48
Group allowances for credit losses before related tax effect	50	84
<b>Total Common Equity Tier 2 before deductions</b>	<b>(254)</b>	<b>374</b>
Deduction in respect of investment in financial corporations mainly in respect of FIBI	-	-
<b>Total deductions from Tier 2 Capital</b>	<b>-</b>	<b>-</b>
<b>Total Tier 2 Capital after deductions</b>	<b>(254)</b>	<b>374</b>
<b>Balance at period end</b>	<b>22,033</b>	<b>22,288</b>

## Capital adequacy

For details regarding the evaluation of capital adequacy (Table 3 A), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 17). For details regarding the Capital planning process (Table 3 A1), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (pp. 19-20).

## Risk assets and capital requirements (Table 3 B, D, E, F)

	March 31,		December 31,			
	2018	2017	2017	2017		
	Risk assets	Capital requirements <sup>(1)</sup>	Risk assets	Capital requirements <sup>(1)</sup>	Risk assets	Capital requirements <sup>(1)</sup>
in NIS millions						
<b>Risk assets and capital requirements in respect of credit risk deriving from exposures of:</b>						
Sovereigns	826	105	542	69	865	110
Public sector entities	2,156	273	1,938	246	1,999	253
Banking corporations	2,649	336	2,427	308	2,493	316
Corporations	82,920	10,514	80,684	10,223	80,826	10,249
Secured by commercial real estate	1,563	198	1,551	197	1,558	198
Retail exposures for private individuals	21,192	2,687	19,384	2,456	20,648	2,618
Small business loans	10,330	1,310	9,674	1,226	10,219	1,296
Housing mortgages	16,168	2,050	14,435	1,829	15,754	1,998
Securitization	11	1	37	5	10	1
Other assets	9,022	1,144	8,688	1,101	8,804	1,116
<b>Total risk assets and capital requirements in respect of credit risk</b>	<b>(2)146,837</b>	<b>18,618</b>	<b>(2)139,360</b>	<b>17,657</b>	<b>(2)143,176</b>	<b>18,155</b>
<b>Risk assets and capital requirements in respect of market risk according to the standardized approach</b>	<b>3,677</b>	<b>466</b>	<b>3,127</b>	<b>396</b>	<b>3,443</b>	<b>437</b>
<b>Risk assets and capital requirements in respect of CVA risk</b>	<b>1,460</b>	<b>185</b>	<b>1,277</b>	<b>162</b>	<b>1,116</b>	<b>142</b>
<b>Risk assets and capital requirements in respect of operational risk according to the standardized approach</b>	<b>12,339</b>	<b>1,565</b>	<b>12,135</b>	<b>1,538</b>	<b>12,335</b>	<b>1,564</b>
<b>Total risk assets and capital requirements</b>	<b>164,313</b>	<b>20,834</b>	<b>155,899</b>	<b>19,753</b>	<b>160,070</b>	<b>20,298</b>

Footnotes:

- (1) With an addition of 0.18% (March 31, 2017: 0.17%, December 31, 2017: 0.18%), in accordance with the additional capital requirements with respect to housing loans - see Note 9 to the condensed financial statements.
- (2) The total weighted balances of the risk assets have been reduced by NIS 26 million (March 31, 2017: NIS 82 million, December 31, 2017: NIS 32 million) due to adjustments in respect to the efficiency plan.

## Capital for calculating ratio of capital (Table 3 G)

	Unaudited		Audited
	March 31,	2017	December 31,
	2018	2017	2017
in NIS millions			
Common equity tier 1 after deductions	<sup>(1)</sup> 16,180	<sup>(1)</sup> 15,157	<sup>(1)</sup> 16,003
Additional tier 1 capital after deductions	712	890	890
Tier 1 capital	16,892	16,047	16,893
Tier 2 capital after deductions	5,141	5,588	5,395
<b>Total capital</b>	<b>22,033</b>	<b>21,635</b>	<b>22,288</b>

Footnote:

- (1) The total weighted balances of the risk assets have been reduced by NIS 26 million (March 31, 2017: NIS 82 million, December 31, 2017: NIS 32 million) due to adjustments in respect to the efficiency plan.

## Ratio of capital to risk assets (Table 3 H and I)

	Unaudited		Audited
	March 31,		December 31,
	2018	2017	2017
	In %		
<b>A. Consolidated</b>			
Ratio of common equity tier 1 to risk assets	9.8	9.7	10.0
Ratio of total capital to risk assets	13.4	13.9	13.9
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	<sup>(4)</sup> 9.2	<sup>(4)</sup> 9.2	<sup>(4)</sup> 9.2
Minimum total capital adequacy ratio required by the Supervisor of Banks	<sup>(4)</sup> 12.7	<sup>(4)</sup> 12.7	<sup>(4)</sup> 12.7
<b>B. Significant subsidiaries</b>			
<b>1. Mercantile Discount Bank LTD. and its consolidated companies</b>			
Ratio of common equity tier 1 to risk assets	11.0	10.7	10.9
Ratio of total capital to risk assets	13.7	13.4	13.9
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	<sup>(5)</sup> 9.2	<sup>(5)</sup> 9.2	<sup>(5)</sup> 9.2
Minimum total capital adequacy ratio required by the Supervisor of Banks	<sup>(5)</sup> 12.7	<sup>(5)</sup> 12.7	<sup>(5)</sup> 12.7
<b>2. Discount Bancorp Inc. <sup>(1)</sup></b>			
Ratio of common equity tier 1 to risk assets	14.3	13.3	13.6
Ratio of total capital to risk assets	15.3	14.4	14.7
Ratio of minimum common equity tier 1 required in accordance with local regulation	<sup>(2)</sup> 4.5	<sup>(2)</sup> 4.5	<sup>(2)</sup> 4.5
Minimum total capital adequacy ratio required in accordance with local regulation	<sup>(2)</sup> 8.0	<sup>(2)</sup> 8.0	<sup>(2)</sup> 8.0
<b>3. Israel Credit Cards LTD.</b>			
Ratio of common equity tier 1 to risk assets	13.7	14.1	14.4
Ratio of total capital to risk assets	14.8	15.4	15.6
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	8.0	8.0	8.0
Minimum total capital adequacy ratio required by the Supervisor of Banks	<sup>(3)</sup> 11.5	<sup>(3)</sup> 11.5	<sup>(3)</sup> 11.5

### Footnotes:

(1) The data in this item was computed in accordance with the rules mandatory in the U.S.A.

(2) IDB New York is subject to the new Basel III capital rules based on the final rules published by the FRB. Capital ratios are as follows: 4.5% CET1 to risk-weighted assets; 6.0% Tier 1 capital to risk-weighted assets; and 8.0% Total capital to risk-weighted assets.

(3) In accordance with the approach by the Supervisor of Banks, ICC was required to maintain a total capital ratio of not less than 15%, starting from December 31, 2010. In February 2018, the Supervisor of Banks notified ICC of the removal of this restriction.

(4) With an addition of 0.18% (March 31, 2017: 0.17%, December 31, 2017: 0.18%), in accordance with the additional capital requirements with respect to housing loans - see item 1 (b) above.

(5) With an addition of 0.19% (March 31, 2017: 0.18%, December 31, 2017: 0.18%), in accordance with the additional capital requirements with respect to housing loans - see item 1 (b) above.

## Additional information regarding capital adequacy not included in the disclosure requirements of the third Pillar

### RISK WEIGHTED ASSETS ACCORDING TO REGULATORY OPERATING SEGMENTS

	Domestic operations							Total Domestic operations	Total International operations	Total
	Households	Private Banking	Small and minute businesses	Medium businesses	Large businesses	Institutional bodies	Financial management			
in NIS millions										
For the three months ended March 31, 2018										
Average Risk-assets <sup>(1)</sup>	44,261	452	30,909	13,104	35,762	1,221	12,632	138,341	22,474	160,815
Balance of Risk-assets at the period end <sup>(1)</sup>	46,910	481	31,096	12,925	36,676	1,058	13,101	142,247	22,066	164,313
For the three months ended March 31, 2017 <sup>(2)</sup>										
Average Risk-assets <sup>(1)</sup>	40,225	401	29,734	13,424	33,401	1,602	11,807	130,594	23,801	154,395
Balance of Risk-assets at the period end <sup>(1)</sup>	40,669	415	29,964	12,649	35,348	1,652	12,191	132,888	23,011	155,899

### Footnotes:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Reclassified - Some of the data as of March 31, 2017, and for the period ended therein, were reclassified in this report, including reclassification in classifying customers to the different segments.



## SUMMARY OF MOVEMENT AND CHANGES IN RISK-WEIGHTED ASSETS

	First quarter of 2018	For the year 2017
	NIS millions	
Balance at the beginning of period	144,292	138,335
<b>Change in exposures</b>		
Realizations (balance-sheet credit)	4,156	5,802
Bonds	(5)	(635)
Derivatives	311	(137)
Facilities	3,441	1,397
Guarantees	1,008	1,445
Other assets	331	228
<b>Total Change in exposures</b>	<b>9,242</b>	<b>8,100</b>
CCF effect	(4,044)	(1,223)
Change in exposures after CCF effect	5,198	6,877
Changes in risk mitigates		
Guarantees (replacement)	203	2,572
Financial risk mitigates	1,510	(775)
<b>Total</b>	<b>1,713</b>	<b>1,798</b>
CCF effect	(176)	(703)
Change in risk mitigates after CCF effect	1,537	1,095
Change in CVA	344	174
<b>Total Change in credit risk-weighted assets</b>	<b>4,005</b>	<b>5,956</b>
Balance at period end	148,297	144,292

## Leverage ratio

### Comparison between Balance sheet assets and the measurement of exposure for the purpose of the leverage ratio (Table 3 A)

	March 31	December 31,	
	2018	2017	2017
	NIS millions		
Total assets according to the consolidated financial statements	228,782	219,096	221,221
Adjustment in respect of investments in entities in the banking, finance, insurance and commercial fields, consolidated for accounting purposes, but not included in consolidation for regulatory purposes	-	-	-
Adjustments in respect of trusteeship assets recognized in the balance sheet according to the Reporting to the Public Directives, but not included in the measurement of exposure of the leverage ratio	-	-	-
Adjustments in respect of derivative financial instruments	(56)	(432)	53
Adjustments in respect of SFTs	532	1,102	1,542
Adjustments in respect of off-balance sheet items (conversion of off-balance sheet exposure to credit equivalent amounts)	24,501	22,506	23,703
Other adjustments	1,560	1,459	1,501
<b>Exposure for the purpose of the leverage ratio</b>	<b>255,319</b>	<b>243,731</b>	<b>248,020</b>

## Disclosure of the leverage ratio (Table 3 B)

	March 31		December 31,
	2018	2017	2017
NIS millions			
<b>Balance sheet exposures</b>			
On-balance sheet items (excluding derivatives and SFTs, but including collateral and group allowance)	222,408	213,814	215,856
Asset amounts deducted in determining Tier 1 capital	(160)	(160)	(160)
<b>Total balance sheet exposures (excluding derivatives and SFTs)</b>	<b>222,248</b>	<b>213,654</b>	<b>215,696</b>
<b>Derivative exposures</b>			
Replacement cost associated with all derivatives transactions	1,830	1,409	1,401
Add-on amounts for PFE associated with all derivatives transactions	1,602	1,217	1,622
Gross-up for derivatives collateral provided which where deducted from the balance sheet assets pursuant to the Reporting to the Public Directives	-	-	-
Deductions of receivables assets for cash variation margin provided in derivatives transactions	-	-	-
Exempted CCP leg of client-cleared trade exposures	-	-	-
Adjusted effective notional amount of written credit derivatives	-	-	-
Adjusted effective notional offsets and add-on deductions for written credit derivatives	-	-	-
<b>Total derivative exposures</b>	<b>3,432</b>	<b>2,626</b>	<b>3,023</b>
<b>Securities financing transaction exposures</b>			
Gross SFT assets (with no recognition of netting), after adjusting for transactions treated as an accounting sale	4,606	3,843	4,056
Netted amounts of cash payables and cash receivables of gross SFT assets	-	-	-
Credit risk exposure of a counterparty for SFT assets	532	1,102	1,542
Agent transaction exposures	-	-	-
<b>Total securities financing transaction exposures</b>	<b>5,138</b>	<b>4,945</b>	<b>5,598</b>
<b>Other off-balance sheet exposures</b>			
Off-balance sheet exposure at gross notional amount	84,914	76,457	79,161
Adjustments for conversion to credit equivalent amounts	(60,413)	(53,951)	(55,458)
<b>Total off-balance sheet items</b>	<b>24,501</b>	<b>22,506</b>	<b>23,703</b>
<b>Capital and total exposures</b>			
Tier 1 capital	<sup>(1)</sup> 16,892	<sup>(1)</sup> 16,047	<sup>(1)</sup> 16,893
Total exposures	255,319	243,731	248,020
<b>Leverage ratio</b>			
Leverage ratio according to Proper Conduct of Banking Business Directive No. 218	6.6	6.6	6.8

Footnote:

(1) The Tier I capital and the total exposure are presented after the relief granted by the Supervisor of Banks in respect of the 2016 efficiency plan.

## EXPOSURE TO RISKS AND RISK MANAGEMENT

For details regarding the Risk profile of the Discount Group and for details regarding Risk Factors Table, see the 2017 Annual Report, in Chapter C to the Directors and Management Report - "Risks review" (p. 56 and pp. 98-100).

For an additional qualitative general disclosure regarding risk management, (including risk management principles – pp. 25-27, risk management corporate governance – pp. 27-30, risk management tools – p. 30, risk culture and absorption of the usefulness of risk management procedures – p. 31) see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd.

## Drafts and Instructions published during the first quarter of 2018

**Draft Proper Conduct of Banking Business Directive in the matter of outsourcing.** The draft proposes principles according to which banking corporations would be required to act upon when transferring operations to outsourcing services.

**Draft Proper Conduct of Banking Business Directive in the matter of the management of cyber risks involved in the chain of supply.** The aim of the draft is to determine the responsibility of banking corporations for maintaining a secured work format regarding significant suppliers, and the duty of the banks to adequately manage cyber risks involved in the activity of suppliers in their own premises, in the premises of the banking corporation and in the interface between them.

**The Combat against Terror Act (Amendment), 2018.** The Amendment is intended to increase efficiency of the process declaring entities as terror organizations and as foreign terror activists in Israel, in order to match the Act with international requirements.

**Directives of the Money Laundering Prohibition Authority with respect to the application of a risk based approach by providers of money transfer services,** designed to assist factors providing the transfer of money or financial value services, to apply a risk based approach for the purpose of managing and controlling such activities. For details see "Money laundering prohibition risks" below.

**Directive in the matter of "supervision over foreign extensions".** For details see below under "Other risks".

For details regarding additional drafts and instructions, which might have implications on the different areas of risk management, see the Board of Directors and Management Report.

## CREDIT RISKS

Credit risk is the risk of material impairment to the value of the Group and its ability to attain its goals as a result of deterioration in the ability of a borrower or counterparty to honor their obligations towards the Bank, in whole or in part.

For general details and for qualitative disclosure regarding credit risk management, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 35-42).

## Drafts and Instructions published during the first quarter of 2018

**"The Standardized approach for measuring counterparty credit risk exposures" (SA-CCR).** In March 2018, the Supervisor of Banks published an updated version of translation of the directive regarding this matter, as well as guidelines for a quantitative impact survey (QIS). In its letter, the Supervisor included clarifications for material matters in the directive. The Bank is preparing to conclude the quantitative impact survey by June 30, 2018. The new measurement method is expected to significantly change the manner of calculation of the capital allocation in respect of the credit risk inherent in derivative instruments (CCR).

A date for the application of the new measurement method has not yet been fixed, though it is expected that it would be applied in the coming years.

## Credit risk mitigation

For details regarding qualitative disclosure regarding credit risk mitigation, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (pp. 35-42).

## Credit risk mitigation (table 7)

	Gross credit exposure before allowance for credit losses <sup>(1)(2)</sup>	Gross credit exposure after allowance for credit losses <sup>(1)(2)</sup>	Credit exposure covered by eligible financial collateral <sup>(3)(4)</sup>	Total amounts subtracted <sup>(5)</sup>	Total amounts added <sup>(5)</sup>	Net credit exposure
in NIS millions						
March 31, 2018						
Sovereigns debts	53,688	53,688	(28)	(919)	34	52,775
Public sector entities debts	7,755	7,747	-	-	1,326	9,073
Banking corporations debts	6,453	6,451	(201)	(286)	8,242	14,206
Corporations debts	123,677	123,676	(8,330)	(13,176)	12,606	114,776
Secured by commercial real estate debts	1,711	1,703	(144)	-	-	1,559
Retail exposures for private individuals	58,634	58,583	(1,477)	(7,786)	-	49,320
Small business loans	20,946	20,711	(2,711)	(41)	-	17,959
Housing mortgages	32,104	31,951	(8)	-	-	31,943
Securitization	53	53	-	-	-	53
Other assets	9,261	9,261	-	-	-	9,261
<b>Total</b>	<b>314,282</b>	<b>313,824</b>	<b>(12,899)</b>	<b>(22,208)</b>	<b>22,208</b>	<b>300,925</b>
March 31, 2017						
Sovereigns debts	53,362	53,362	(21)	(344)	144	53,141
Public sector entities debts	7,349	7,346	(1)	(124)	549	7,770
Banking corporations debts	5,151	5,150	(33)	(88)	8,091	13,120
Corporations debts	117,138	117,136	(7,082)	(10,389)	9,762	109,427
Secured by commercial real estate debts	1,760	1,753	(204)	-	-	1,549
Retail exposures for private individuals	53,068	52,897	(1,552)	(7,582)	-	43,763
Small business loans	19,486	19,299	(2,749)	(19)	-	16,531
Housing mortgages	28,602	28,449	(1)	-	-	28,448
Securitization	185	185	-	-	-	185
Other assets	8,546	8,546	-	-	-	8,546
<b>Total</b>	<b>294,647</b>	<b>294,123</b>	<b>(11,643)</b>	<b>(18,546)</b>	<b>18,546</b>	<b>282,480</b>
December 31, 2017						
Sovereigns debts	52,845	52,845	(11)	(907)	29	51,956
Public sector entities debts	7,329	7,321	-	-	1,308	8,629
Banking corporations debts	5,630	5,630	(108)	(284)	8,100	13,338
Corporations debts	118,876	118,853	(6,825)	(13,042)	12,456	111,442
Secured by commercial real estate debts	1,749	1,743	(186)	-	-	1,557
Retail exposures for private individuals	55,314	55,234	(1,459)	(7,627)	-	46,148
Small business loans	20,540	20,310	(2,706)	(33)	-	17,571
Housing mortgages	30,714	30,557	(5)	-	-	30,552
Securitization	52	52	-	-	-	52
Other assets	8,572	8,572	-	-	-	8,572
<b>Total</b>	<b>301,621</b>	<b>301,117</b>	<b>(11,300)</b>	<b>(21,893)</b>	<b>21,893</b>	<b>289,817</b>

## Footnotes:

- (1) Off balance sheet credit risk is stated prior to conversion to credit equivalent (before multiplication by the CCF coefficient).  
(2) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent (after netting effect and after multiplication by the "add-on" coefficient).  
(3) After balance sheet or off-balance sheet netting, when relevant, and after application of haircuts, including positive adjustments added to the exposure.  
(4) Including gold.  
(5) The amount of exposure covered by guaranties is presented as part of the obligations of the counterparty providing the guaranties.

## Additional disclosures

For details regarding Description of the approach and statistical methods for the creation of specific and general allowances, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 45).

## Quantitative disclosure regarding credit risk (Table 4 B)

Segmentation of credit risk according to main credit exposure types

### Gross credit risk exposure

	March 31, 2018	Average for the period <sup>(1)</sup>	March 31, 2017	Average for the period <sup>(1)</sup>	December 31, 2017	Average for the period <sup>(1)</sup>
in NIS millions						
Credit	186,994	183,925	174,711	173,390	180,855	176,884
Bonds	30,102	30,261	32,728	33,904	30,420	31,625
Others <sup>(2)</sup>	9,261	8,917	8,546	8,524	8,572	8,638
Guarantees and other liabilities on account of clients <sup>(3)</sup>	84,494	81,623	76,036	75,823	78,751	77,889
Transactions in derivative financial instruments <sup>(4)</sup>	3,431	3,227	2,626	2,504	3,023	2,889
<b>Total</b>	<b>314,282</b>	<b>307,953</b>	<b>294,647</b>	<b>294,145</b>	<b>301,621</b>	<b>297,925</b>

Footnotes:

(1) The average is computed on a quarterly basis.

(2) Primarily: cash, shares, fixed assets.

(3) Off balance sheet credit risk is stated prior to conversion to credit equivalent (before multiplication by the CCF coefficient).

(4) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent, after netting effect and after multiplication by the "add-on" coefficient.

**DISTRIBUTION OF EXPOSURES ACCORDING TO MAIN GEOGRAPHICAL AREAS AND PROBLEMATIC DEBTS  
ACCORDING TO MAIN GEOGRAPHICAL AREAS**

	Total Credit Risk <sup>(1)</sup>			Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup>						
	Total	Credit Performance Rating <sup>(7)</sup>	Problematic <sup>(5)</sup>	Total	Of which: Debts <sup>(2)(7)</sup>	Problematic <sup>(5)</sup>	Impaired	Periodic Credit Loss Expenses	Net Accounting Write-Offs Recognized during the Period	Balance of Allowance for Credit Losses
in NIS millions										
March 31, 2018										
<b>Lending Activity in Israel</b>										
Total Commercial	113,172	108,442	2,437	110,420	74,874	2,433	1,516	57	52	1,270
Total Public	202,600	193,058	3,240	199,838	132,230	3,236	1,626	133	118	2,011
<b>Total Lending Activity in Israel</b>	<b>225,983</b>	<b>216,432</b>	<b>3,240</b>	<b>202,855</b>	<b>133,277</b>	<b>3,236</b>	<b>1,626</b>	<b>133</b>	<b>118</b>	<b>2,011</b>
<b>Lending Activity Abroad</b>										
Total Commercial	39,675	37,400	1,018	29,280	22,009	1,011	500	(22)	(6)	283
Total Public	41,752	39,425	1,025	31,353	23,451	1,018	500	(21)	(6)	297
<b>Total Lending Activity Abroad</b>	<b>48,898</b>	<b>46,540</b>	<b>1,056</b>	<b>35,011</b>	<b>27,046</b>	<b>1,018</b>	<b>500</b>	<b>(21)</b>	<b>(6)</b>	<b>298</b>
<b>TOTAL</b>	<b>274,881</b>	<b>262,972</b>	<b>4,296</b>	<b>237,866</b>	<b>160,323</b>	<b>4,254</b>	<b>2,126</b>	<b>112</b>	<b>112</b>	<b>2,309</b>
March 31, 2017										
<b>Lending Activity in Israel</b>										
Total Commercial	102,483	95,919	3,525	100,058	69,053	3,498	2,298	77	123	1,334
Total Public	183,408	173,245	4,281	180,972	122,136	4,254	2,363	148	183	1,966
<b>Total Lending Activity in Israel</b>	<b>208,797</b>	<b>198,630</b>	<b>4,281</b>	<b>183,669</b>	<b>123,302</b>	<b>4,254</b>	<b>2,363</b>	<b>148</b>	<b>183</b>	<b>1,966</b>
<b>Lending Activity Abroad</b>										
Total Commercial	41,609	40,010	874	30,901	21,911	861	441	(4)	10	294
Total Public	43,699	42,089	877	32,989	23,412	864	441	(3)	10	310
<b>Total Lending Activity Abroad</b>	<b>51,642</b>	<b>50,000</b>	<b>910</b>	<b>37,350</b>	<b>27,579</b>	<b>864</b>	<b>441</b>	<b>(3)</b>	<b>10</b>	<b>310</b>
<b>TOTAL</b>	<b>260,439</b>	<b>248,630</b>	<b>5,191</b>	<b>221,019</b>	<b>150,881</b>	<b>5,118</b>	<b>2,804</b>	<b>145</b>	<b>193</b>	<b>2,276</b>
December 31, 2017										
<b>Lending Activity in Israel</b>										
Total Commercial	107,323	103,258	2,695	104,859	71,035	2,691	1,712	232	336	1,268
Total Public	192,023	184,362	3,498	189,541	127,249	3,494	1,800	564	558	1,999
<b>Total Lending Activity in Israel</b>	<b>216,240</b>	<b>208,576</b>	<b>3,498</b>	<b>192,673</b>	<b>128,387</b>	<b>3,494</b>	<b>1,800</b>	<b>565</b>	<b>558</b>	<b>2,000</b>
<b>Lending Activity Abroad</b>										
Total Commercial	39,113	36,874	1,123	29,372	22,216	1,110	459	11	24	292
Total Public	41,094	38,839	1,127	31,351	23,619	1,114	459	9	24	305
<b>Total Lending Activity Abroad</b>	<b>47,902</b>	<b>45,615</b>	<b>1,158</b>	<b>34,831</b>	<b>27,035</b>	<b>1,114</b>	<b>459</b>	<b>9</b>	<b>24</b>	<b>305</b>
<b>TOTAL</b>	<b>264,142</b>	<b>254,191</b>	<b>4,656</b>	<b>227,504</b>	<b>155,422</b>	<b>4,608</b>	<b>2,259</b>	<b>574</b>	<b>582</b>	<b>2,305</b>

## Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts<sup>(2)</sup>, bonds, securities borrowed or purchased under resale agreements, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 160,323, 31,911, 682,347, 78,492 million, respectively. (As at 31.3.2017 amount of NIS 150,881, 35,237, 369, 3,034, 70,918 million, respectively and As at 31.12.2017 amount of NIS 155,422, 31,815, 954, 2,954, 72,997 million, respectively).
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale agreements.
- (3) Credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, excluding in respect of derivative instruments.
- (4) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy of the Bank.
- (7) The balance of commercial debts includes housing loans in the amount of NIS 255 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction. (As at 31.3.2017 amount of NIS 258 million, As at 31.12.2017 amount of NIS 250 million).

**DISTRIBUTION OF THE EXPOSURE ACCORDING TO COUNTERPARTY, CLASSIFIED ACCORDING TO MAIN TYPES OF CREDIT EXPOSURE (TABLE 4 H)**

	Credit	Bonds	Other <sup>(1)</sup>	Guarantees and other liabilities on account of clients <sup>(2)</sup>	Transactions in derivative financial instruments <sup>(3)</sup>	Total
in NIS millions						
March 31, 2018						
Sovereigns	26,958	24,986	-	1,716	28	53,688
Public sector entities	3,195	2,859	-	1,354	347	7,755
Banking corporations	3,458	936	-	264	1,795	6,453
Corporations	78,340	1,268	-	42,876	1,193	123,677
Secured by commercial real estate	1,711	-	-	-	-	1,711
Retail exposures for private individuals	28,837	-	-	29,733	64	58,634
Small business loans	15,032	-	-	5,911	3	20,946
Housing mortgages	29,463	-	-	2,640	1	32,104
Securitization	-	53	-	-	-	53
Other assets	-	-	9,261	-	-	9,261
<b>Total</b>	<b>186,994</b>	<b>30,102</b>	<b>9,261</b>	<b>84,494</b>	<b>3,431</b>	<b>314,282</b>
March 31, 2017						
Sovereigns	25,347	26,605	-	1,369	41	53,362
Public sector entities	2,696	3,443	-	910	300	7,349
Banking corporations	2,701	1,105	-	213	1,132	5,151
Corporations	74,499	1,390	-	40,120	1,129	117,138
Secured by commercial real estate	1,760	-	-	-	-	1,760
Retail exposures for private individuals	26,825	-	-	26,226	17	53,068
Small business loans	14,263	-	-	5,218	5	19,486
Housing mortgages	26,620	-	-	1,980	2	28,602
Securitization	-	185	-	-	-	185
Other assets	-	-	8,546	-	-	8,546
<b>Total</b>	<b>174,711</b>	<b>32,728</b>	<b>8,546</b>	<b>76,036</b>	<b>2,626</b>	<b>294,647</b>
December 31, 2017						
Sovereigns	25,568	25,564	-	1,683	30	52,845
Public sector entities	2,817	2,887	-	1,241	384	7,329
Banking corporations	3,059	652	-	280	1,639	5,630
Corporations	75,589	1,265	-	41,091	931	118,876
Secured by commercial real estate	1,749	-	-	-	-	1,749
Retail exposures for private individuals	28,317	-	-	26,963	34	55,314
Small business loans	14,921	-	-	5,615	4	20,540
Housing mortgages	28,835	-	-	1,878	1	30,714
Securitization	-	52	-	-	-	52
Other assets	-	-	8,572	-	-	8,572
<b>Total</b>	<b>180,855</b>	<b>30,420</b>	<b>8,572</b>	<b>78,751</b>	<b>3,023</b>	<b>301,621</b>

Footnotes:

(1) Mostly cash, shares, fixed assets.

(2) Off balance sheet credit risk is stated prior to conversion to credit equivalent (before multiplication by the CCF coefficient).

(3) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent, following the netting effect and after multiplication by the "add-on" coefficient.

## DIVISION OF THE PORTFOLIO ACCORDING TO REMAINING CONTRACTUAL MATURITY PERIODS (TABLE 4 E)

	Up to 1 year	Over 1 year and up to 5 years	Over 5 years	No fixed maturity date <sup>(2)</sup>	Total Cash Flow
March 31, 2018					
Credit	104,829	57,684	40,584	1,132	<sup>(1)</sup> 204,229
Bonds	7,481	15,262	14,952	-	37,695
Others <sup>(3)</sup>	3,199	376	948	4,763	9,286
Guarantees and other liabilities on account of clients <sup>(4)</sup>	55,516	19,272	1,744	8,032	84,564
Transactions in derivative financial instruments <sup>(5)</sup>	1,819	1,433	575	608	4,435
<b>Total</b>	<b>172,844</b>	<b>94,027</b>	<b>58,803</b>	<b>14,535</b>	<b>340,209</b>
March 31, 2017					
Credit	97,600	54,143	38,092	1,633	191,468
Bonds	6,589	19,160	14,878	-	40,627
Others <sup>(3)</sup>	2,671	457	691	4,760	8,579
Guarantees and other liabilities on account of clients <sup>(4)</sup>	49,594	19,315	<sup>(6)</sup> 351	<sup>(6)</sup> 6,765	76,025
Transactions in derivative financial instruments <sup>(5)</sup>	1,505	1,401	574	359	3,839
<b>Total</b>	<b>157,959</b>	<b>94,476</b>	<b>54,586</b>	<b>13,517</b>	<b>320,538</b>
December 31, 2017					
Credit	99,478	55,682	40,111	1,919	197,190
Bonds	7,052	16,560	13,294	-	36,906
Others <sup>(3)</sup>	2,759	320	937	4,585	8,601
Guarantees and other liabilities on account of clients <sup>(4)</sup>	50,268	19,390	<sup>(6)</sup> 1,853	<sup>(6)</sup> 7,280	78,791
Transactions in derivative financial instruments <sup>(5)</sup>	1,441	1,303	475	668	3,887
<b>Total</b>	<b>160,998</b>	<b>93,255</b>	<b>56,670</b>	<b>14,452</b>	<b>325,375</b>

## Footnotes:

- (1) This note presents the anticipated future contractual cash flows in respect of the exposures, according to the remaining periods to the contractual maturity date of each cash flow. The data is shown net of the allowance for credit losses, the allocation of which over periods is made in accordance with an estimate based on the credit periods in respect of which they were made.
- (2) Including assets whose maturity data has passed in the amount of NIS 297 million (March 31, 2017: NIS 444 million, December 31, 2017: NIS 347 million).
- (3) Primarily: cash, shares, fixed assets.
- (4) Off balance sheet credit risk is pre conversion to credit equivalent (pre multiplying by CCF coefficient).
- (5) Presented as calculated for the purpose of limitation on borrowers indebtedness.
- (6) Reclassified.



## DISTRIBUTION OF THE EXPOSURES ACCORDING TO MAIN SECTORS

Economic Sectors	March 31, 2018			December 31, 2017		
	Total credit risk	Of which: Problematic credit risk	Rate of problematic risk	Total credit risk	Of which: Problematic credit risk	Rate of problematic risk
	in NIS millions		%	in NIS millions		%
Industry	19,737	429	2.2	20,005	510	2.5
Construction and real estate - construction	26,302	332	1.3	25,280	344	1.4
Construction and real estate - real estate activity	20,759	677	3.3	19,840	702	3.5
Commerce	27,827	884	3.2	26,791	869	3.2
Financial services	22,555	380	1.7	19,799	422	2.1
Private individuals - housing loans	32,157	299	0.9	30,780	312	1.0
Private individuals - other	59,348	511	0.9	55,901	495	0.9
Other Sectors	35,667	753	2.1	34,721	971	2.8
<b>Total Public</b>	<b>244,352</b>	<b>4,265</b>	<b>1.7</b>	<b>233,117</b>	<b>4,625</b>	<b>2.0</b>
Banks	6,031	31	0.5	5,472	31	0.6
Governments	24,498	-	-	25,553	-	-
<b>Total</b>	<b>274,881</b>	<b>4,296</b>	<b>1.6</b>	<b>264,142</b>	<b>4,656</b>	<b>1.8</b>

## CHANGE IN THE BALANCE OF ALLOWANCE FOR CREDIT LOSSES (TABLE 4 H)

	Credit to the public					
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total Governments	Banks and	Total
		In NIS millions				
Three months ended March 31, 2018						
Balance of allowance for credit losses, as at December 31, 2017	1,560	178	566	2,304	1	2,305
Expenses for credit loss	35	6	71	112	-	112
Accounting write-offs	(167)	(9)	(114)	(290)	-	(290)
Collection of debts written-off in previous years	121	-	57	178	-	178
Net accounting write-offs	(46)	(9)	(57)	(112)	-	(112)
Financial statements translation adjustments	4	-	-	4	-	4
<b>Balance of allowance for credit losses, as at March 31, 2018</b>	<b>1,553</b>	<b>175</b>	<b>580</b>	<b>2,308</b>	<b>1</b>	<b>2,309</b>
Of which: In respect of off-balance sheet credit instruments	150	-	44	194	-	194
Three months ended March 31, 2017						
Balance of allowance for credit losses, as at December 31, 2016	1,702	168	469	2,339	-	2,339
Expenses for credit loss	73	4	68	145	-	145
Accounting write-offs	(210)	(2)	(107)	(319)	-	(319)
Collection of debts written-off in previous years	77	-	49	126	-	126
Net accounting write-offs	(133)	(2)	(58)	(193)	-	(193)
Financial statements translation adjustments	(14)	-	(1)	(15)	-	(15)
<b>Balance of allowance for credit losses, as at March 31, 2017</b>	<b>1,628</b>	<b>170</b>	<b>478</b>	<b>2,276</b>	<b>-</b>	<b>2,276</b>
Of which: In respect of off-balance sheet credit instruments	154	-	33	187	-	187

## Exposure amounts according to risk weights<sup>(2)(1)</sup> (Table 5)

### AMOUNT OF EXPOSURE AFTER ALLOWANCE FOR CREDIT LOSSES AND BEFORE CREDIT RISK MITIGATION

	0%	2%	20%	35%	50%	75%	100%	150%	250%	Total
in NIS millions										
March 31, 2018										
Sovereigns	50,219	-	1,991	-	43	-	1,435	-	-	53,688
Public sector entities	-	-	4,459	-	3,275	-	13	-	-	7,747
Banking corporations	-	-	5,385	-	995	-	71	-	-	6,451
Corporations	-	829	1,604	-	625	-	119,507	1,111	-	123,676
Commercial real estate	-	-	-	-	-	-	1,698	5	-	1,703
Retail exposures for private individuals	-	-	-	-	-	58,190	193	200	-	58,583
Small business loans	-	-	-	-	-	20,447	70	194	-	20,711
Housing mortgages	-	-	-	11,507	8,464	11,181	733	66	-	31,951
Securitization	-	-	53	-	-	-	-	-	-	53
Other	3,025	-	3	-	-	-	3,399	1,101	1,733	9,261
<b>Total</b>	<b>53,244</b>	<b>829</b>	<b>13,495</b>	<b>11,507</b>	<b>13,402</b>	<b>89,818</b>	<b>127,119</b>	<b>2,677</b>	<b>1,733</b>	<b>313,824</b>
March 31, 2017										
Sovereigns	50,816	-	2,053	-	4	-	489	-	-	53,362
Public sector entities	-	-	4,821	-	2,524	-	-	1	-	7,346
Banking corporations	-	-	4,222	-	861	-	67	-	-	5,150
Corporations	-	824	1,708	-	409	-	112,284	1,911	-	117,136
Commercial real estate	-	-	-	-	-	-	1,751	2	-	1,753
Retail exposures for private individuals	-	-	-	-	-	52,610	122	165	-	52,897
Small business loans	-	-	-	-	-	19,026	94	179	-	19,299
Housing mortgages	-	-	-	11,251	6,753	9,519	862	64	-	28,449
Securitization	-	-	183	-	2	-	-	-	-	185
Other	2,471	-	13	-	-	-	-3,328	1,122	-1,612	8,546
<b>Total</b>	<b>53,287</b>	<b>824</b>	<b>13,000</b>	<b>11,251</b>	<b>10,553</b>	<b>81,155</b>	<b>118,997</b>	<b>3,444</b>	<b>1,612</b>	<b>294,123</b>
December 31, 2017										
Sovereigns	49,282	-	2,106	-	19	-	1,438	-	-	52,845
Public sector entities	-	-	4,385	-	2,936	-	-	-	-	7,321
Banking corporations	-	-	4,506	-	1,003	-	121	-	-	5,630
Corporations	-	1,092	1,529	-	705	-	114,296	1,231	-	118,853
Commercial real estate	-	-	-	-	-	-	1,741	2	-	1,743
Retail exposures for private individuals	-	-	-	-	-	54,867	194	173	-	55,234
Small business loans	-	-	-	-	-	20,047	66	197	-	20,310
Housing mortgages	-	-	-	11,359	7,806	10,581	746	65	-	30,557
Securitization	-	-	52	-	-	-	-	-	-	52
Other	2,504	-	1	-	-	-	3,296	1,071	1,700	8,572
<b>Total</b>	<b>51,786</b>	<b>1,092</b>	<b>12,579</b>	<b>11,359</b>	<b>12,469</b>	<b>85,495</b>	<b>121,898</b>	<b>2,739</b>	<b>1,700</b>	<b>301,117</b>

For footnotes see next page.

**AMOUNT OF EXPOSURE AFTER ALLOWANCE FOR CREDIT LOSSES AND AFTER CREDIT RISK MITIGATION**

	0%	2%	20%	35%	50%	75%	100%	150%	250%	Total
in NIS millions										
March 31, 2018										
Sovereigns	50,253	-	1,974	-	43	-	505	-	-	52,775
Public sector entities	1,325	-	4,460	-	3,275	-	13	-	-	9,073
Banking corporations	-	-	7,177	-	6,965	-	64	-	-	14,206
Corporations	-	829	14,044	-	791	-	98,007	1,105	-	114,776
Commercial real estate	-	-	-	-	-	-	1,554	5	-	1,559
Retail exposures for private individuals	-	-	-	-	-	48,970	155	195	-	49,320
Small business loans	-	-	-	-	-	17,713	62	184	-	17,959
Housing mortgages	-	-	-	11,508	8,464	11,173	732	66	-	31,943
Securitization	-	-	53	-	-	-	-	-	-	53
Other	3,025	-	3	-	-	-	3,399	1,101	1,733	9,261
<b>Total</b>	<b>54,603</b>	<b>829</b>	<b>27,711</b>	<b>11,508</b>	<b>19,538</b>	<b>77,856</b>	<b>104,491</b>	<b>2,656</b>	<b>1,733</b>	<b>300,925</b>
March 31, 2017										
Sovereigns	50,959	-	2,038	-	4	-	140	-	-	53,141
Public sector entities	549	-	4,820	-	2,400	-	-	1	-	7,770
Banking corporations	-	-	6,031	-	7,033	-	56	-	-	13,120
Corporations	-	824	11,442	-	438	-	94,826	1,897	-	109,427
Commercial real estate	-	-	-	-	-	-	1,547	2	-	1,549
Retail exposures for private individuals	-	-	-	-	-	43,506	101	156	-	43,763
Small business loans	-	-	-	-	-	16,290	75	166	-	16,531
Housing mortgages	-	-	-	11,251	6,753	9,518	862	64	-	28,448
Securitization	-	-	183	-	2	-	-	-	-	185
Other	2,471	-	13	-	-	-	3,328	1,122	1,612	8,546
<b>Total</b>	<b>53,979</b>	<b>824</b>	<b>24,527</b>	<b>11,251</b>	<b>16,630</b>	<b>69,314</b>	<b>100,935</b>	<b>3,408</b>	<b>1,612</b>	<b>282,480</b>
December 31, 2017										
Sovereigns	49,311	-	2,101	-	19	-	525	-	-	51,956
Public sector entities	1,308	-	4,385	-	2,936	-	-	-	-	8,629
Banking corporations	-	-	6,282	-	6,943	-	113	-	-	13,338
Corporations	-	1,092	13,820	-	869	-	94,436	1,225	-	111,442
Commercial real estate	-	-	-	-	-	-	1,555	2	-	1,557
Retail exposures for private individuals	-	-	-	-	-	45,806	176	166	-	46,148
Small business loans	-	-	-	-	-	17,326	60	185	-	17,571
Housing mortgages	-	-	-	11,359	7,806	10,576	746	65	-	30,552
Securitization	-	-	52	-	-	-	-	-	-	52
Other	2,504	-	1	-	-	-	3,296	1,071	1,700	8,572
<b>Total</b>	<b>53,123</b>	<b>1,092</b>	<b>26,641</b>	<b>11,359</b>	<b>18,573</b>	<b>73,708</b>	<b>100,907</b>	<b>2,714</b>	<b>1,700</b>	<b>289,817</b>

Footnotes:

- (1) Off balance sheet credit risk is started prior to conversion to credit equivalent (before multiplication by the CCF coefficient).
- (2) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent (after netting effect and after multiplication by the "add-on" coefficient).

**GENERAL DISCLOSURE REGARDING EXPOSURE RELATED TO COUNTERPARTY CREDIT RISK**

Counterparty credit risk is the risk that the counterparty to the transaction will be in default before the final settlement of the cash flows in respect of the transaction. For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 52-53).

## Disclosure regarding derivatives (Table 8)

	March 31,		December
	2018	2017	31,
	2017		
	in NIS millions		
Gross positive fair value of contracts <sup>(1)</sup>			
Interest rate contracts:			
Shekel/CPI	167	175	163
Other	1,391	1,489	1,103
Foreign currency contracts	1,292	1,002	1,004
Contracts on shares	640	392	703
Commodities and other contracts	1	-	2
<b>Total Gross positive fair value of contracts</b>	<b>3,491</b>	<b>3,058</b>	<b>2,975</b>
Potential off balance sheet exposure <sup>(2)</sup>	2,698	2,249	2,449
Netting benefits	(2,758)	(2,681)	(2,401)
<b>Current credit exposure after netting<sup>(2)</sup></b>	<b>3,431</b>	<b>2,626</b>	<b>3,023</b>
Held collateral	(401)	(265)	(266)
<b>Net credit exposure in respect of derivatives</b>	<b>3,030</b>	<b>2,361</b>	<b>2,757</b>

Footnotes:

(1) Including embedded derivatives in the amount of NIS 19 million (March 31, 2017 NIS 24 million .December 31, 2017 NIS 22 million).

(2) Potential off-balance sheet credit exposure with respect to derivative instruments is calculated based on the notional principal amount of the entire counter-party portfolio, multiplied by the "Add-on" coefficient.

### ACTIVITY IN DERIVATIVE FINANCIAL INSTRUMENTS

The Bank's operations in derivative financial instruments involve special risk factors, including credit risk. The singularity of credit risk in such transactions stems from the fact that the stated value of the transaction does not necessarily reflect the credit risk involved therein. For further details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (pp. 52-53).

Note 11 to the condensed financial statements presents details of operations in derivative instruments - scope, credit risk and maturities. Part B of the aforementioned Note presents details of credit risk with respect to derivatives by counter party, on a consolidated basis. Appendix 3 contains further details of the data presented in the said Part B of the Note.

### SECURITIZATION EXPOSURE

IDB New York invests in several types of securitized securities, in marketable mortgage backed securities (CMBS), in securities of the "Trust Preferred CDO" type and residential mortgage backed securities (RMBS).

For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (p. 54).

### SECURITIZATION EXPOSURE (TABLE 9)

The securitization exposure included in the following table does not include mortgage backed securities issued by GNMA, FNMA and FHLMC. This, due to the fact that all layers of the said securities reflect identical credit risk.

## SECURITIZATION EXPOSURE

	Total exposure		
	March 31		December 31
	2018	2017	2017
in NIS millions			
Mortgage-backed securities (MBS):			
Other mortgage-backed securities (including CMO, REMIC and STRIPPED MBS)	-	2	-
<b>Total mortgage-backed securities</b>	<b>-</b>	<b>2</b>	<b>-</b>
Asset-backed securities (ABS):			
Collateralized bonds CLO	53	183	53
<b>Total asset-backed securities</b>	<b>53</b>	<b>183</b>	<b>53</b>
<b>Total mortgage and asset-backed securities</b>	<b>53</b>	<b>185</b>	<b>53</b>

	March 31		December 31	
	2018	2017	2017	
	Capital Exposure requirements	Capital Exposure requirements	Capital Exposure requirements	Capital Exposure requirements
in NIS millions				
Risk weights:				
20%	53	1	183	5
50%	-	-	2	-
<b>Total</b>	<b>53</b>	<b>1</b>	<b>185</b>	<b>5</b>

## ADDITIONAL DISCLOSURE REGARDING CREDIT RISK IN RESPECT OF SIGNIFICANT EXPOSURE TO GROUPS OF BORROWERS

The banking corporations are required to include in their reports, information regarding the existing credit risk at the reporting date with respect to groups of borrowers, the net indebtedness of whom, on a consolidated basis, after the permitted deductions according to Section 5 of Proper Conduct of Banking Business Directive No. 313, exceeds 15% of the equity of the banking corporation.

The Bank maintains a continuous monitoring process over the large borrowers groups, performs periodic reviews assessing the risk attributed to each group, and as regards certain of the groups, even performs an examination of the stress tests and their effect on the repayment ability. The Bank complies with all regulatory restrictions relating to concentration of borrowers and groups of borrowers.

Additional details regarding the credit risks – including: quality of the credit and problematic credit risk, the total credit risk by economic sectors; exposure to foreign countries; credit exposure to foreign financial institutions; credit risks in housing loans; Credit risk of private individuals (excluding housing credit risk); Credit risk in relation to the construction and real estate sector, credit risk in respect of leveraged finance – presented in Chapter C of the Directors and Management Report regarding "Risks review" and in Note 14 to the condensed financial statements as of March 31, 2018.

## MARKET RISKS

Market risk is the risk of impairment of the Bank's equity and profitability stemming from changes in financial markets and in fluctuations of these market risk factors which have an effect on the accounting or economic value of the Bank's assets and liabilities, (balance-sheet and off-balance-sheet) and which includes several sub-risks, as detailed below:

**Interest risk** – risk applying to profits or to the capital stemming from fluctuations in interest rates:

- Return graph risk - the risk arises when unexpected fluctuations in the return graph adversely affect the economic or accounting value of the capital. These fluctuations stem from changes in the relation between interest rates for different maturity dates;

- Risk of renewed pricing – a risk stemming from timing differences between maturity periods (at fixed interest rates) and the dates of renewed pricing (at variable interest rates) of assets, liabilities and off-balance sheet positions. This risk includes also the spread risk stemming from changes in spreads between riskless interest graphs and interest rates used for the pricing of assets and liabilities;
- Interest base risk – the risk stemming from an imperfect correlation of changes in interest rates serving as a basis for the pricing of different assets and liabilities on the financial markets;
- Optional risk – a change in timing or scope of cash flows produced by a financial instrument following changes in market interest rates and its fluctuations.

**Linkage base risk** – The risk of impairment to the economic or accounting value of the capital that might occur as a result of changes in exchange rates or in the consumer price index, due to the difference between the value of assets and the value of liabilities including the off-balance-sheet activity;

**Shares, commodities and nonfinancial investments risk** – the risk of impairment in the value of the Bank and its profitability stemming from changes in prices of shares, commodities and in the value of nonfinancial investments;

**Options risk** – the risk of a loss stemming from changes in parameters affecting the value of options, including inherent options and derivative financial instruments, while taking into account the fluctuations in prices of underlying assets.

Market risks are presented in this review on a Group basis, including the Bank, Mercantile Discount Bank, IDB New York, ICC and BLD, the severance pay fund for the Bank's employees (hereunder in this section: "the Group"). The other group companies do not have material exposure to market risk.

For general details and for qualitative disclosure regarding market risk management, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 55-59).

## Quantitative disclosure

### (1) INTEREST RISK EXPOSURE

#### General

Interest risk is the risk of impairment of the Bank's capital and earnings as a result of changes in market interest rates. The risk derives from the exposure to future changes in interest rates and their possible effect on the present value of assets and liabilities including certain economic amendments. Management of interest risk exposure is performed for each of the linkage segments separately.

#### Relation between balance sheet items and the positions included in the disclosure of Market risk

The Group differentiates between two classes of portfolios: the trading portfolio and the banking book. These portfolios differ in the nature of exposure to market risks, reflected also in the management tools used in managing their market risks.

- The trading portfolio comprises of positions in financial instruments held for trading or with the aim of earning gains in the short-term. These positions are marketable and may be hedged in full. As a general rule, the trading portfolio is held by the dealing room and in trading bonds portfolios held by the "Nostro" unit.
- The banking book – all balance sheet assets and liabilities and the off-balance sheet items of the Group that are not included in the trading portfolio.

Risk indices used for the management of market risk in the trading portfolio include VaR, stress tests and limitations on specific operations, such as: limitations in scenario terms on interest rate risks, limitations in "Greek" terms on transactions in options, etc.

The risk indices used for market risk management relating to the banking book, are presented in details in the item regarding additional information as to exposure to market risks, above.

## RELATION BETWEEN BALANCE SHEET ITEMS AND THE POSITIONS INCLUDED IN THE DISCLOSURE OF MARKET RISK

Assets	Affect of 100 BP for end of the first quarter	Affect of 100 BP for end of 2017	Liabilities	Affect of 100 BP for end of the first quarter	Affect of 100 BP for end of 2017
	March 31, 2018	December 31, 2017		March 31, 2018	December 31, 2017
In NIS millions					
Credit	1,619	1,578	Deposits	723	714
Available-for-sale securities portfolio	868	741	Debt notes	236	255
Trading securities portfolio	62	53	Off balance-sheet	235	224
Held-to-maturity securities portfolio	145	123	Current account spreading	877	865
Off balance-sheet	-	-	Employees rights	278	261
Other	53	51	Other	2	(2)
Total	2,747	2,546	Total	2,351	2,317

## THE CHARACTERISTICS OF INTEREST RATE RISK WITH RESPECT TO THE BANKING BOOK

The banking book contains most of the interest rate risks of the Group and includes the Bank's activity in the granting of credit, in the purchase of securities and in attracting deposits and the issuance of capital notes. This activity is affected by strategic considerations and by a long-term view of the Bank's interest rate risk appetite.

## DETAILS OF THE EFFECT OF PARALLEL CHANGES OF 100 BASE POINTS IN THE INTEREST RATE APPLYING TO THE BANKING BOOK

The change in interest rates	Non-linked	CPI linked	US dollar	Other foreign currency	Total
In NIS millions					
For the quarter ended March 31, 2018					
An increase of 100BP in interest rates	(165)	(43)	(141)	13	(337)
A decrease of 100BP in interest rates	339	32	(18)	(11)	342
For the year ended December 31, 2017					
An increase of 100BP in interest rates	(87)	(32)	(58)	3	(175)
A decrease of 100BP in interest rates	244	23	(141)	(10)	116

For details regarding models and risk indices, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 60).

## PRINCIPAL INDICES FOR MANAGEMENT

**Index for the sensitivity of economic value to changes in interest rates.** For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (p. 61).

## DETAILS OF THE GROUP EXPOSURE AND LIMITATIONS - IN THE INDEX OF ECONOMIC VALUE SENSITIVITY TO PARALLEL CHANGES IN INTEREST GRAPHS BY 100 BASE POINTS (THE EVE MODEL)

	For the year ended on			
	March 31, 2018		December 31, 2017	
	End of reporting year	Maximum exposure during the year	End of reporting year	Maximum exposure during the year
in NIS millions				
Actual exposure	(396)	(396)	(238)	(238)
Limitation set by the Board of Directors	720	720	709	709
The scenario in which the exposure was measured	UP 100	UP 100	UP 100	UP 100

**The sensitivity of the accounting value index to changes in interest rates in intermediate scenarios.** For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (p. 62).

#### DETAILS OF THE GROUP EXPOSURE AND LIMITATIONS - REDUCTION IN ACCOUNTING VALUE IN INTERMEDIARY SCENARIOS

	For the year ended on			
	March 31, 2018		December 31, 2017	
	End of first quarter 2018	Maximum exposure during the quarter	End of reporting year 2017	Maximum exposure during the year 2017
	in NIS millions			
Actual exposure	(415)	(415)	(258)	(502)
Limitation set by the Board of Directors	(800)	-	788	-

#### Indices and additional models

**The Value at Risk (VaR).** At the beginning of 2018, the Bank and the Group changed the method of calculation of the VaR to the historical simulation method, with a level of significance of 99% and for a time span of one month, instead of the parametric method of the VaR calculation used until the end of 2017. In view of the said change, comparison of the current data to the data of prior periods should be treated with care.

The Board of Directors decided that the VaR of the Group shall not exceed 3.0% of equity. No deviations from this restriction were recorded during the first quarter.

For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (pp. 62-63).

#### DETAILS OF THE EXPOSURE IN TERMS OF TOTAL VAR

	For the period ended on			
	March 31, 2018		December 31, 2017	
	End of reporting period	Maximum exposure during the quarter	End of reporting period	Maximum exposure during the year
	in %			
Actual exposure	1.6%	1.6%	0.9%	0.9%
Limitation set by the Board of Directors	3.0%	3.0%	3.0%	3.0%

**The VaR of trading operations.** The VaR of the trading operations is computed on a daily basis by the parametric method, at a level of significance of 99% and for a time span of one day and of ten days.

The Board of Directors has set specific limits for the VaR on trading activity. No exceptions to the limits were recorded in the first quarter of 2018.

This estimate serves as one of the main tools in the management of the trading activity.

#### DETAILS OF THE EXPOSURE IN TERMS OF - VAR IN TRADING ACTIVITY

	For the end of quarter ended on March 31, 2018		For the end of 2017	
	End of the quarter	Maximum exposure during the year	End of reporting quarter	Maximum exposure during the year
	in NIS millions			
Actual exposure	16.3	20.2	6.8	19.0
Limitation set by the Board of Directors	54		54	

Note:

The VaR is computed at level of significance of 99% and for time span of 10 days.



For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (pp. 63-64).

#### (4) BASE RISK EXPOSURE

Management of the Bank's base exposures is performed from an economic perspective, taking into account the exposure's implications on accounting fluctuations where the accounting and the economic perspectives do not align. The measurement of the risk is performed through calculating the surplus/shortfall of assets to liabilities after including economic revisions.

The actual management of the exposures is conducted on the basis of economic positions in the various linkage segments, which differ from the accounting positions which may be seen in Note 15 to the condensed financial statements. The principal change stems from the pension liabilities in respect of payroll and additional employee rights from the shekel accounting-measurement segment to the economic-measurement linked segment.

Other changes are: the non-inclusion of losses or gains resulting from changes in the market value of foreign currency or index-linked bonds; the addition of foreign currency fixed assets as financial assets; the transfer of non-performing impaired foreign currency debts to the shekel-linked segment; and the addition of exposure to foreign currency in the severance pay fund for Bank employees (BLD) (only the difference between the severance pay provision and the value of the deposits with the fund is recorded in the accounting positions).

The mix of investments in the various linkage segments is determined on current basis within the framework of the limitations presented below and on the basis of forecasts regarding the relevant market variables.

The exposure is measured separately for each material currency.

#### ACTUAL DISTRIBUTION OF INVESTMENT OF THE EQUITY IN RELATION TO THE SET LIMITATIONS (THE DATA IS STATED IN RELATION TO THE EQUITY)

Segment	Limitation	Period end	First Quarter of 2018			2017		
			from	to	average	Year end	from	to
CPI linked	25%-(25%)	11.9%	5.9%	11.9%	8.0%	6.7%	6.7%	16.4%
Foreign currency	15% - 40%	20.8%	20.4%	21.0%	20.7%	21.6%	21.6%	25.4%

The Group's underlying exposures presented in the above Table is based upon a monthly average. Notwithstanding, exposure management in each material subsidiary is conducted in an effective manner and at least once a week.

The Bank estimates that exposure to the different linkage bases during the first quarter is similar to the average exposure during 2017.

#### (5) Management of positions in the trading portfolio

**Trading portfolios.** The Group distinguishes between exposure created in the course of managing the Bank's assets and liabilities and exposure to trading. Generally, trading exposures exist only at the parent company and they are the result of the Bank's activity as a market maker and are concentrated mostly in the dealing room as part of the activity of the Bank as a "market maker" and the dynamic management of the liquid financial assets portfolio. Occasional trading exposures occur at the subsidiaries in immaterial volume. The trading activity is intended at creating income while enabling exposure within the approved risk limits for this activity, and maintaining daily and sub-daily monitoring and control.

The Bank's dealing room conducts both trading with customers and transactions hedging the risks, and operations to generate profit as part of the management of market risks. In addition, a non-significant trading portfolio exist at the investments unit.

In this connection, it should be noted that the Group investment policy prescribes that the Group should not invest in entities most of whose business is transactions in derivative financial instruments and short selling, such as hedge funds.

The Board of Directors has determined separate sets of limits pertaining to trading activities and to asset and liability management activities. Limitations on various trading activities were determined in terms of scope of activity, and in terms of sensitivity to risk factors including the VaR and the theoretical loss involved in stress tests. The limitations are monitored on a daily and intra-day basis by the control units of the Financial Markets Division. The Head of the Division has set a series of internal limits, within the framework of the limits set by the Board of Directors, aimed at providing advance warning when the Board of Directors' limits are approached and thereby preventing such limits being exceeded.

**Activity in derivative financial instruments.** The Bank is active in a wide range of derivative financial instruments both in shekels and in foreign currency and acts also as a "market maker" for some of which. A substantial part of the transactions is made "over the counter" (OTC) in accordance with customer needs and those of the Bank. The price determination for these transactions is based on returns and prices of base assets using accepted pricing models and taking into account market competition.

Market exposure created as a result of transactions in derivative financial instruments, both as regards linkage base and as regards interest rates, is included within the framework of the various limits imposed by the Board of Directors on exposure to linkage base, interest rates and options.

In addition, the Board of Directors has determined the variety of financial instruments available for the transaction of business by the Bank and the mode of the Bank's operation in each of them (whether on behalf of its customers or of its own account), a scope restriction has also been set, intended to limit the operational risk involved in transactions made in such instrument. The volume of activity in respect of a certain instrument does not necessarily represent the level of financial risk inherent therein.

The total exposure and compliance with the Board of Directors limits are being measured and controlled on an ongoing basis by control functions of the first line of defense.

No deviations from limitations set by the Board of Directors were recorded in the first quarter of 2018.

The Bank's transactions in derivative financial instruments are made partly with banking institutions or with Tel-Aviv Stock Exchange members, who are subject to capital adequacy requirements or compliance with the level of security required by the Tel-Aviv Stock Exchange, and partly with other Bank's customers, who provide security in accordance with the Bank's procedures.

**Activity in the Ma'of market.** The Bank operates in the Ma'of share index market only on behalf of customers, while maintaining the security level required by the Tel-Aviv Stock Exchange. The Bank operates in options on the dollar exchange rates in the Ma'of market both on customers' behalf and on behalf of the Bank itself. The Bank permits selected customers to operate on credit in the Ma'of market while monitoring closely, on an ongoing basis, the risk involved in the portfolio as compared with security received.

#### DATA (ACCOUNTING) AS TO THE VOLUME OF OPERATION IN DERIVATIVE FINANCIAL INSTRUMENTS OF THE BANK AND ITS CONSOLIDATED SUBSIDIARIES

	March 31, 2018	December 31, 2017
	in NIS millions	
Hedging derivatives	1,806	1,749
ALM derivatives	32,021	33,245
Other derivatives	205,695	171,124
SPOT foreign currency swap contracts	4,355	2,492
<b>Total</b>	<b>243,877</b>	<b>208,610</b>

**Accounting aspects.** The accounting policy with regard to the measurement of the value of derivative financial instruments and the results thereof is stated in Notes 1 D 6 and 28 to the financial statements as of December 31, 2017 (pp. 136-137 and pp. 223-230).

According to the said directives of the Supervisor of Banks, most of the transactions in derivative financial instruments made by the Bank for managing market risks resulting from its financial base assets (ALM) are classified as "ALM transactions" and not as "hedging transactions". In terms of the said directives more stringent criteria have to be complied with so that transactions in derivative financial instruments could be considered as "hedging transactions".

The majority of base assets, the exposure of which to market risk, as stated, was managed by derivative financial instruments, are not marketable. Income and expenses generated by such assets are recognized on the accrual basis while the results of the transactions in derivative financial instruments defined as "ALM transactions" are computed, according to "fair value" and are not recognized in the statement of income. Accordingly, no correlation exists between the recording of the base assets and the results they produce in accordance with generally accepted accounting principles and the transactions in derivative financial instruments in respect of those base assets, which are classified as "ALM transactions".

Details of financing income from derivative financial instruments are presented in Note 3 to the financial statements.

**Option risks.** Option risks relate to the loss that might be incurred as a result of changes in base assets and the volatility thereof, which affect the value of such options, including standard deviations. The Bank is active in a variety of types of options— regular options and "exotic" options of certain types as well as on a variety of base assets (foreign currency and interest rates).

The Bank's Board of Directors has set out guidelines regarding the permitted activity in options both as regards overall volume and in terms of the maximum impairment in value under stress tests and in cases of moderate scenarios. The scenarios relate to simultaneous changes in exchange rates, indices, interests and in the volatility of base assets. In addition, the dealing room procedures include limitations on maximum changes in the value of the option portfolio in terms of sensitivity indices ("GREEKS").

No deviations from limitations set by the Board of Directors were recorded in the first quarter of 2018.

## (6) The standardized approach to the allocation of Capital to Market Risks

The Bank computes the capital allocation required in respect of the exposure to market risks in accordance with the standardized approach, as prescribed by Proper Conduct of Banking Business Directive No. 208. The allotment to market risks includes:

- Interest risks and shares resulting from instruments in the trading portfolio. The interest risk is computed by the "periods to maturity" method;
- Foreign exchange risk of the banking corporation as a whole (eliminating a structural position in respect of IDB New York in accordance with the approval of the Supervisor of Banks).

In addition, in respect of each of the above mentioned risks, an optional component shall be added, in accordance with the "delta plus" method of the instruments included.

### DETAILS OF CAPITAL ALLOCATION TO MARKET RISKS ACCORDING TO THE STANDARDIZED APPROACH

	Capital allocation as of	
	March 31, 2018	December 31, 2017
	In NIS millions	
Interest rate risk*	428	311
Foreign exchange rate risk	32	53
Share risk	1	9
Option risk	5	63
<b>Total for the Banking Group</b>	<b>466</b>	<b>437</b>
Allocation in risk asset terms	3,677	3,443

\* Including the specific risk in the amount of NIS 35 million and NIS 20 million in March 2018 and December 2017, respectively.

The allocation to market risks in risk asset terms comprises 2.24% of the total risk assets as of March 31, 2018, compared with 2.15% as of December 31, 2017.

## Shares position in the Banking book (Table 13)

### Strategy and processes

Within the framework of the policy for the diversification of investments, the Bank acts in two principal areas:

- Private equity funds, venture capital funds and a fund of hedge funds;
- Direct investments in companies considered as non-financial investments.

For details as to the investment policy and the entities in which the Bank invests, see "Investments in Non-financial companies" under "Activity of the group according to principal segments of operation" in 2017 Annual Report (pp. 353-354).

## DETAILS REGARDING INVESTMENTS IN SHARES

	March 31		December 31
	2018	2017	2017
In NIS millions			
<b>Investments in shares of affiliated companies<sup>(1)</sup>:</b>			
Non marketable shares	120	147	153
<b>Shares in the available-for-sale portfolio:</b>			
Marketable shares	43	76	37
Non marketable shares	837	865	814
Total shares in the available for sale portfolio	880	941	851
<b>Total investment in shares</b>	<b>1,000</b>	<b>1,088</b>	<b>1,004</b>

Footnote:

(1) For additional information see Note 15 to the Financial Statements as of December 31, 2017.

## CAPITAL REQUIREMENT REGARDING SHARE POSITION

	March 31		December 31
	2018	2017	2017
In NIS millions			
In respect of investments in venture capital funds, in private equity funds and in a fund of hedge funds <sup>(2)</sup>	163	168	160
In respect of investments in other shares <sup>(3)</sup>	56	60	59
<b>Total capital requirement regarding share position<sup>(1)</sup></b>	<b>219</b>	<b>228</b>	<b>219</b>

Footnotes:

(1) The capital requirement was computed according to 12.7% and does not include capital requirement in respect of investment in shares in the trading portfolio.

(2) These investments are weighted at risk weight of 150%.

(3) These investments are weighted at risk weight of 100% and 250%.

## LIQUIDITY AND FINANCE RISKS

A liquidity risk is the risk of the Bank finding it difficult to meet its liabilities due to unforeseen developments, and being forced to raise funds in a way that would cause it a material loss. As this involves an uncertainty situation, in which the liquidity risk always exists, the Bank has determined the limitation of maximum exposure to liquidity risk.

For a quantitative disclosure regarding liquidity and finance risk, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 69-72).

### Liquidity coverage ratio

For details regarding Proper Conduct of Banking Business Directive No. 221 in the matter of "liquidity coverage ratio", see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review, as stated (p. 72).

Between December 31, 2017 and March 31, 2018, the liquidity coverage ratio increased from 132% to 133.7%.

The liquidity coverage ratio is based on a high and quality liquidity buffer. The liquidity buffer is based in shekels on the short-term loan (MAKAM) portfolio, on Israel government bonds and on current account balances and deposits with the Bank of Israel. In foreign currency, the buffer is based on Treasury Bills, U.S. government bonds (in IDB New York on the MBS portfolio, most of which issued by government and semi government agencies) and on current account balances and deposits with the Bank of Israel and the FED.

## DETAILS OF THE COMPOSITION OF THE LIQUIDITY BUFFER

		For the quarter ended	
		March 31, 2018	December 31, 2017
Assets included		in NIS millions	
Buffer 1	Cash	21,058	18,775
	Israel Bonds/Short-term loans (MAKAM)	18,240	19,537
	Foreign bonds	4,479	3,986
Buffer 2	Sovereigns bonds	353	242
	Mortgage bonds issued by public corporations	1,027	902
	Corporation Bonds AA	885	871
Buffer 2 b	Corporation Bonds A	89	98
<b>Total</b>		<b>46,131</b>	<b>44,410</b>

The computation of the Group liquidity coverage ratio is based on an independent calculation of each of the Group companies. The Bank's Management has defined for each Company in the Group a minimum target for the liquidity coverage ratio. The transfer of liquidity from IDB New York to its parent company is limited by local regulation, and therefore, the recognition of surplus liquidity of IDB NY (over 100%) in the group model, is limited accordingly. The surplus of Mercantile Discount Bank, which operates within the same jurisdiction as the Bank, is included in the Group model.

Most of the liquidity surplus of the Group originates in the liquidity surplus of the Bank.

## DISTRIBUTION OF THE LIQUIDITY COVERAGE RATIO (AVERAGE FOR THE QUARTER) ACCORDING TO THE LEGAL ENTITIES WITHIN THE GROUP

		For the period ended	
		March 31, 2018	December 31, 2017
		In %	
Discount Group		135.1%	126.7%
The Bank		153.2%	143.7%
IDB New York		119.1%	121.1%
Mercantile Discount Bank		152.1%	139.6%
<b>Discount Group</b>		<b>135.1%</b>	<b>126.7%</b>

Concentrating the liquidity surplus at the Bank allows for higher flexibility in the management of the Group's liquidity. Alongside the expectation for the independent management of the liquidity risk by the subsidiaries, the Management of the Group is able to shift liquidity between the companies in the Group.

**The liquidity coverage ratio in the principal currencies.** The Bank measures also the liquidity coverage ratios in the principal currencies. As of March 31, 2018 the coverage ratio in shekels was 133.3% compared with 124.1% at December 31, 2017. The main factors leading to the increase in the ratio were: Growth in deposits by the public, which was partly offset by a growth in the credit portfolio.

The liquidity coverage ratio in total foreign currencies amounted to 135.1% on March 31, 2018, compared to 170.1% on December 31, 2017. The main factors leading to the reduction in the ratio were the transfer of liquidity in swap transaction activity between the U.S. dollar, the shekel and the Euro. On the other hand, the growth in deposits by the public offset a part of the reduction.

In U.S. dollars, the liquidity coverage ratio at March 31, 2018, was 108.3% compared with 164.8% at December 31, 2017. The main factors leading to the decrease in the ratio were: transfer of liquidity in swap transactions between US dollars, Shekel and Euro. On the other hand, the growth in deposits by the public offset a part of the reduction.

In Euros, the liquidity coverage ratio at March 31, 2018, was 144.7% compared with 195.8% at December 31, 2017. The main factors leading to the decrease in the ratio were: transfer of liquidity in swap transactions, mainly between Euro to US dollars and Shekel.

The Discount Group has a surplus of resources in foreign currency over applications, principally in U.S. dollars and in Euro. Accordingly, the Bank, in addition to investing in assets of the liquidity and credit buffers, invests also its surplus liquidity in bank deposits and in the interbank SWAP market. This activity allows the Bank to regulate the use of this surplus between liquidity considerations and yield considerations.

## Liquidity coverage ratio (Table 16)

	For the period of three months ended			
	March 31, 2018		December 31, 2017	
	In NIS millions			
	Total non-weighted value (average)	Total weighted value (average)	Total non-weighted value (average)	Total weighted value (average)
<b>Total high quality liquid assets</b>				
Total high quality liquid assets (HQLA)		46,131		44,410
<b>Cash outflows</b>				
Retail deposits from individuals and small businesses, of which:	112,419	6,949	113,766	7,019
Stable deposits	34,806	1,707	34,255	1,678
Less stable deposits	39,749	4,105	40,311	4,166
Deposits for periods exceeding 30 days (Section 84 of Proper Conduct of Banking Business Directive No. 221)	37,864	1,137	39,200	1,176
Unsecured wholesale financing, of which:	61,418	37,863	60,841	38,134
Deposits for operational purposes (all counterparties) and deposits with chains of cooperative banking corporations	15	(1)	5	(1)
Deposits not for operational purposes (all counterparties)	58,596	37,768	58,031	38,047
Unsecured debts	2,807	89	2,804	84
Secured wholesale financing	-	11	-	22
Additional liquidity requirements, of which:	63,719	14,882	64,284	13,910
Cash outflows in respect of exposure to derivatives and other collateral requirements	7,782	7,501	6,647	6,525
Cash outflows in respect of loss of financing of debt products	-	-	-	-
Credit and liquidity facilities	55,938	7,382	57,637	7,386
Other contractual financing commitments	18,408	653	16,949	639
Other conditional financing commitments	2,661	73	2,597	76
<b>Total cash outflows</b>	-	<b>60,431</b>	-	<b>59,800</b>
<b>Cash inflows</b>				
Secured loans (e.g., Reverse repo transactions)	1,787	1,787	1,578	1,578
Cash inflows from regularly performing exposure	20,466	16,957	21,601	16,792
Other cash inflows	8,635	7,553	7,372	6,372
<b>Total cash inflows</b>	<b>30,888</b>	<b>26,297</b>	<b>30,550</b>	<b>24,742</b>
				Total adjusted value
<b>Total High Quality Liquidity Asset (HQLA)</b>		<b>46,131</b>		<b>44,410</b>
<b>Total net cash outflows</b>		<b>34,133</b>		<b>35,058</b>
Liquidity Coverage Ratio (%)		135.1%		126.7%

Footnote:

(1) Amount lower than NIS 1 million.

## Financing risk

Financing risk is the risk of creating a resources structure that is not stable enough in the long-run, to serve the planned applications.

This risk is managed by way of determining an annual financing strategy, one of the cornerstones of which is the determination of long-term goals with a viewpoint of several years, including the determination of goals in respect of the long-term composition of the resources, from the viewpoint of the Bank, of each of the subsidiaries and of the Group. For details, see above.

## Financing risk – available and unrestricted assets

The Bank pledges assets belonging to the liquidity buffer for several purposes, with an emphasis for use as collateral for financial transactions with entities as the Stock Exchange, the Ministry of Finance, etc. As a general rule, all pledged liquid assets are excluded from the liquidity buffer for the purpose of the daily measurement, except for assets pledged to secure the ability to realize liquidity, which in fact has not been utilized. These are being excluded only upon utilization. On the side of collateral received by the Bank, such assets are no recognized as part of the Bank's liquidity buffer.

	31.03.2018	31.12.2017
	in NIS millions	
Total available assets	63,756	58,962
Liquidity requirement	5,734	5,625
Of which pledged	7,022	5,840
Of which provided as collateral	423	886
<b>Total available assets</b>	<b>50,576</b>	<b>46,611</b>

## OPERATIONAL RISKS

Operational risk is the risk of loss caused by impropriety or by the failure of internal procedures, individuals and systems or as a result of external events

The operational risk is inherent in all business lines, products, systems and the work processes performed at the Bank. Accordingly, awareness and management of the operational risk at all levels of duty are of importance.

For additional details regarding operational risks, including risk of fraud and embezzlement and business continuity, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 81-85).

## OTHER RISKS

### Directive in the matter of "supervision over overseas extensions"

The Supervisor of Banks published on May 2, 2018 a circular in the matter of "supervision over foreign extensions" within the framework of which, a new Proper Conduct of Banking Business Directive was added in the matter (Directive No. 306).

The Directive takes effect on January 1, 2019.

For additional details, see the document "Disclosure according to the third pillar of Basel and additional information regarding risks", which had been published within the framework of the 2017 annual report.

## Data and cyber protection risks

### Threats in the cyberspace

In the first quarter of 2018, there were no one or more cybernetic incidents that materially affected the products or services offered by the Bank or by the Group, their relation with customers or the competitive conditions.

For additional details regarding data protection and cyber defense risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 83-85).

## Compliance risks

### Prohibition of money laundering and terror financing

**Discount Group's activities with banks acting in the Palestinian Authority.** During 2017, different meetings were held between the Bank and the Ministry of Finance, the Ministry of Justice and the Supervisor of Banks with a view of forming tools for the hedge of the risk involved in the provision of services to the Palestinian banks, through the granting of a letter of commitment not to institute criminal charges and by providing a letter of indemnity in respect of possible monetary claims.

The Bank and MDB have recently received final drafts of the indemnity letter and of the immunity letter. These versions of the documents had been discussed by the Boards of Directors of the Bank and of MDB, and following several discussions the versions were approved.

In the first stage a letter of indemnity signed by the Accountant General has been received. On May 15, 2018, a signed letter of immunity was received. In the letter of immunity, the State of Israel undertook not to file an indictment against the Bank, Mercantile Discount Bank, its officers and employees for certain offenses in the area of the prohibition of money laundering and the financing of terror, in connection with the provision of services to the Palestinian banks during the period from March 28, 2016, until May 31, 2019 ("the period of immunity and indemnity"). In the letter of indemnification, the state of Israel has undertaken to indemnify the Bank and MDB in an amount of up to NIS 1.5 billion for the expenses (liability under a peremptory ruling and court costs), which will be incurred by the banks in connection with the conduct of civil proceedings or criminal proceedings (that had not concluded with a conviction), which will be brought against the banks, their officers or their employees, in connection with the provision of services to Palestinian banks in the period of immunity and indemnity. The aforesaid immunity and indemnity undertaking from the state is subject to reservations and conditions with which the banks need to comply, and which are specified in the letters of immunity and indemnity.

**Petition to the High Court of Justice.** A petition was filed on December 14, 2016, with the Supreme Court, sitting as a High Court of Justice, requesting the Court to instruct the Minister of Finance and the Director General of the Ministry to provide reasons for not refraining from the granting of a commitment to indemnify the Bank and another bank appearing as a Respondent (hereinafter: "the respondent banks"), and/or refraining from granting a commitment to defend these banks in case the respondent banks are sued or indicted in respect of the financing of terror, all that, due to their business relations with banks in the Palestinian Authority. Furthermore, it is proposed to instruct the cancellation of guarantees or letters of indemnity, in as far as these had been granted to banks.

Following the suggestion of the Supreme Court to the Petitioners to withdraw their petition, while preserving their arguments in full, due to the fact that the time is not yet ripe to deal with their petition, the Petitioners had filed a motion requesting a hearing of their petition. The hearing of the petition was fixed for July 4, 2018.

**Activity of banking corporations with providers of financial services and offer coordinators.** The Supervisor of Banks issued on April 15, 2018, a letter to banking corporations, which includes guidelines allowing banking corporations to provide service and manage their risks involved in their activity with regulated financial bodies and offer coordinators. According to the letter, a banking corporation is required, inter alia, to submit to the Supervisor of Banks, within ninety days, the policy formed and approved in this matter, as well as the minutes of the Board meeting discussing the matter.

For additional details regarding other risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2017 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (and including information technology risks – pp. 81-83; environmental risks – p. 85, legal risks – pp. 85-87, conduct risks – p. 91, exposure to cross-border risks in respect of the activities of foreign resident customers – pp. 91-95; strategic risk – pp. 95-96, reputation risk – p. 96).

Dr. Yossi Bachar  
Chairman of the  
Board of Directors

Lilach Asher-Topilsky  
President &  
Chief Executive Officer

Avi Levi  
Senior Executive Vice President  
Chief Risk Officer

May 16, 2018



## Glossary

<b>Management quality</b>	Assessment of the appropriateness and effectiveness of risk management (effectiveness of the controls).
<b>Key Risk Indicator</b>	Means/pointer showing the risk exposure situation in relation to the risk.
<b>Failure event</b>	An event where risk is realized, whether or not causing damage to the Bank.
<b>Gross credit</b>	Balance sheet or off-balance sheet credit, before credit risk mitigation (CRM), before conversion to credit (CCF) and before allowances for credit losses.
<b>Off-balance sheet credit</b>	Includes: unutilized binding facilities, guarantees, documentary credit and derivatives. Binding facilities– any presentation by the corporation to its customer for the granting of credit (balance sheet and/or off-balance sheet) whether in writing or orally or in another manner of conduct where it can be expected that a reasonable customer would rely on such presentation as one which binds the Bank.
<b>Balance sheet credit</b>	Credit (to the public, governments) and bonds.
<b>Collateral</b>	Different assets (marketable and nonmarketable) designated to secure the repayment of customer debts, when the customer defaults on the current repayments agreed between him and the Bank.
<b>Credit Risk Mitigation (CRM)</b>	Items offsetting risk permitted according to the rules of Basel II (mainly: liquid collateral pledged as required). According to these rules, the Bank, when computing the capital requirements, may reduce its credit exposure to the counterparty, thus taking into consideration the effect of the collateral.
<b>Allowances for credit losses</b>	A provision created by the Bank to cover possible losses on its customer indebtedness. The Bank of Israel guidelines require that specific and group provisions should be created. Allowance for credit losses on a specific basis – an allowance required to cover expected credit losses in respect of debts examined on a specific basis and found to be impaired. Allowance for credit losses on a group basis – an allowance in respect of large groups of debts (performing and nonperforming) including allowances for credit losses in respect of housing loans measured by the "extent of the arrears period" method.
<b>Debt under special mention</b>	A debt having potential weaknesses that require special attention by the Management. If such weaknesses remain unattended, the result might be deterioration in the prospects of repayment of the credit, or in the Bank's status as a creditor.
<b>Substandard debt</b>	A debt insufficiently secured by the present value based on the collateral and the repayment ability of the debtor, creating a clear possibility that the Bank will sustain a certain loss if the deficiencies are not rectified. It is required that the weakness endangering the repayment of the debt should be well defined.
<b>Impaired debt</b>	A debt the Bank estimates it will not be able to collect the amounts due to it and in the due dates per the debt agreement.
<b>Liquidity coverage ratio (LCR)</b>	The ratio of total high quality liquid assets to total net cash outflows during the next thirty calendar days.
<b>Business goal</b>	A defined business target in quantitative or qualitative terms, subject to restrictions of the risk appetite.
<b>Recorded amount</b>	The balance of a debt, including recognized accrued interest, unamortized premium or discount, differed commissions or deferred costs charged to the debt and not yet amortized, after deduction of any amount written off accounting wise. Non-recognized interest, or interest which had been recognized in the past and reversed at a later date, should not be included in the recorded amount.
<b>Uniform macro-economic stress test</b>	A stress test published by the Supervisor of Banks, based on a uniform scenario for all the banking industry and on macro-economic parameters formed by the Regulator
<b>Sensitivity tests</b>	A method which assesses the effect of a change in a single risk factor, or in a number of risk factors, on the financial condition of the banking corporation (for example: in market risk – steep decline in interest rate; in credit risk – steep decline in housing prices).

## Glossary (continued)

<b>Restriction (internal)</b>	A statement determined by the Bank, setting out a limit to activity within the framework of the risk appetite.
<b>Capital outline</b>	A detailed plan of the capital ratios forecast for the coming years, which includes the assumptions used for the forecast, a description of the expected implications in the capital layers and capital ratios, sensitivity analysis regarding the principal risks, and conformity by the Bank with the capital targets. The capital outline serves as a basis for the determination of a recommendation to the Management and to the Board of Directors regarding the capital targets of the work plan, including the capital buffer, the risk asset budget, capital issuance and dividend distribution.
<b>Over the counter (OTC) derivatives</b>	Transactions in derivatives not traded on a formal stock exchange, to which the Bank is a party.
<b>Monitoring of capital ratios</b>	Monitoring changes in risk assets and in the capital base of the Group, and an assessment of attaining the capital targets as determined by the Board of Directors.
<b>Alert thresholds</b>	Intended to indicate exposure to risk when it reaches a certain level below the stated restriction.
<b>Risk profile</b>	Assessment of the combined risk inherent in the exposures and in the activity of the Bank
<b>Risk appetite</b>	Reflects the level of risk a corporation is ready to accept, consistently with its business strategy, capital planning, liquidity planning and financing resources of the corporation. The risk appetite includes quantitative restrictions and qualitative goals, which outline the determination of the group business policy in the various risk fields, and comprises a central tool of the Board of Directors for the supervision and control of the risk profile of the corporation.
<b>Available-for-sale portfolio</b>	Securities not classified as bonds held to maturity or as trading securities.
<b>Trading portfolio</b>	Composed of positions in financial instruments held with the intension of trading, for the purpose of resale within a short period of time, and/or with the intent of earning gains from actual or expected changes in prices in the short-term or of realizing arbitrage gains. In order for a financial instrument to be considered part of the trading portfolio, it has to be free of any treaty on its marketability, or that it may be hedged in full.
<b>Held-to-maturity portfolio</b>	Securities in respect of which the Bank has the intention and ability to hold them for a long period of time/to maturity. The portfolio is stated at the rate of return to maturity inherent therein since purchase date.
<b>Stress tests</b>	A risk management method used to assess the potential effects of a specific event and/or a change in a set of financial variables on the financial condition of a banking corporation. Traditionally, the focus of stress tests is on exceptional events though reasonable.
<b>Credit conversion factors (CCF)</b>	Conversion of off-balance sheet items to credit equivalents – according to the standardized approach of Basel II, off-balance sheet items are converted to equivalent credit exposure by means of credit conversion coefficients
<b>Credit support annex (CSA)</b>	An Annex to the ISDA which regularizes the matter of collateral regarding derivative transactions against the counterparty. This Annex determines a threshold amount reflecting the maximum exposure which each of the counterparties is ready to accept without collateral.
<b>International Swaps and Derivatives Association (ISDA)</b>	An international agreement which allows the setting off of liabilities and mutual requirements stemming from over the counter derivative transactions, in the case of insolvency of a counterparty.
<b>Foreign Account Tax Compliance Act (FATCA)</b>	In order to reduce tax evasion by American taxpayers, the Foreign Account Tax Compliance Act (FATCA) was enacted in 2010 in the United States. Under the FATCA provisions, financial bodies outside the US are required to identify and report to the U.S. Tax Authorities, any U.S. citizen or any U.S. resident having a financial account with them. This Regulation entered to effect on July 1, 2014. The Regulation is being implemented in many countries, including Israel, within the framework of an inter-state treaty signed by Israel and the United States.