Periodic Report 2019

Securities Regulations (Periodic and Immediate Reports), 5730-1970

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2019

December 61, 2016								
						Holdin	g Rate **	
Share No. on the Stock	Class	Number	Par	Cost in Reported Amounts as at December	Balance Sheet Value in Reported Amounts as at December	Of	Of Voting	Stock Exchange Closing Market Price as at December
Exchange	of Share	of Shares	Value	31, 2019*	31, 2019*	Capital	Rights	31, 2019
_				In NIS	In NIS			In NIS
			In NIS	thousands	thousands	In %	In %	thousands

A. In shares and convertible capital notes

A. In shares and conv	reflible ca	pital flotes	>					
companies in Israel								
Mercantile Discount	Ordinary A							
Bank Ltd.	shares	62,215	6,222	392,900	3,057,071	100.00	100.00	_
Dalik Liu.	Ordinary B	02,213	0,222	392,900	3,037,071	100.00	100.00	
	shares	62,055	6,205					
		62,055	6,205	-		-	-	
	Ordinary shares	1,599	16					
Discount Lagrice		1,599	10	-	-	-	-	•
Discount Leasing Ltd.	Ordinary	0.000.000	0.000.000	40.075	407.007	400.00	400.00	
	shares	2,000,000	2,000,000	16,375	107,867	100.00	100.00	•
Discount Manpikim	Ordinary	0.000.000	0.000	00 500	00.040	400.00	400.00	
Ltd.	shares	8,000,000	8,000	66,588	63,313	100.00	100.00	•
Discount Tours Ltd	Ordinary	4.050	4.050	4.040	07.000	400.00	400.00	
Discount Trust Ltd.	shares	1,250	1,250	1,243	27,380	100.00	100.00	-
B:	Ordinary	0.700.000	0.700.000	4 4	- 0-0	400.00	400.00	
Discount Gemel Ltd.	shares	2,799,999	2,799,999	4,177	5,376	100.00	100.00	-
	Founders							
	shares	11	1	-	-	-	-	-
Tafnit Discount Asset	Ordinary							
Management Ltd.	shares	876,812	876,812	1,267	18,548	69.00	69.00	-
	Ordinary							
Discount Capital Ltd.	shares	6,121,999	6,121,999	94,250	810,968	100.00	100.00	-
	Founders							
	shares	1	1	-	-	-	-	
Discount Mortgage Home	Ordinary							
Insurance Agency (2005) Ltd.	shares	2,182	2,182	-	1,638	100.00	100.00	-
"Badal" Computer and	Ordinary							
Management Services Ltd.	shares	150,500	150,500	212,305	184,253	100.00	100.00	-
Nidbach Real Estate and	Ordinary							
Investments Ltd.	shares	255,000	255,000	145,947	226,681	100.00	100.00	-
Israel Discount Bank Nominee	Ordinary							
Company Ltd.	shares	5,000	1	31	1,293	100.00	100.00	-
Smadar Nominee	Ordinary	, .						
Company Ltd.	shares	2	-	_	-	100.00	100.00	-
Raanan Nominee	Ordinary							
Company Ltd.	shares	2	-	_	-	100.00	100.00	-
Shovrei B'niya Lekol	Ordinary							
Ltd.	shares	100	_	_	_	100.00	100.00	-
Har Levy Properties	Ordinary	.50					.00.00	
Ltd.	shares	11	_	_	_	100.00	100.00	_
Tzir Trading	Ordinary						.00.00	
Company Ltd.	shares	200	_	_	_	100.00	100.00	-
Company Ltu.	Jilaits	200				100.00	100.00	

^{*} Solely for direct holding.

^{**} Directly or indirectly.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2019

51, 2 013								
						Holding	g Rate **	
Share				Cost in Reported Amounts	Balance Sheet Value in Reported Amounts		O '	Stock Exchange Closing Market Price
No. on	Class	Niconala au	D	as at	as at	04	Of	as at
the Stock	Class	Number	Par	December		Of	Voting	December
Exchange	of Share	of Shares	Value	31, 2019*	31, 2019*	Capital	Rights	31, 2019
				In NIS	In NIS			In NIS
			In NIS	thousands	thousands	In %	In %	thousands

A. In shares and convertible capital notes

A. In shares and convertible Subsidiaries and affiliated companies	ле сарпа	ai iiotes						
in Israel								
	Ordinary shares of NIS							
Israel Credit Cards Ltd.	0.0001	788,561	79	391,950	1,449,186	71.83	79.00	-
	Manage- ment A	,	-	,	, -,			
	shares	56	-	-	-	-	-	-
	Manage- ment B							
	shares	1	-	-	-	-	-	
Casponet Ltd. (1)	Ordinary shares	1,000	1,000	-	3,750	20.00	20.00	
Bank Clearing Center Ltd.	Ordinary shares	6,250,000	6,250	759	28,943	25.00	25.00	-
	Ordinary A							
Bank Safe Deposit Boxes Ltd.	shares	300,000	3,000	4,313	678	50.00	50.00	-
Automatic Banking Services Ltd.	Ordinary shares	8,000,000	800	1,126	24,874	19.30	20.00	
HopOn Mobility Israel Ltd	Ordinary shares	4,000	Not having a par value	50	50	20.00	20/00	_
Unitech Technologies Ltd.	Preferred shares	5,500	5,500	12,294	-	20.00	20.00	
FIMI 2001 Ltd.						20.00	20.00	
FIMI Israel Opportunity Fund L.P.	-	-	-	7,449	-	20.00	20.00	-
FIMI Opportunity Fund L.P.	-	-	_	5,516	_	20.00	20.00	
Subsidiaries overseas								
.Discount Bancorp Inc	Ordinary shares	50,000	\$ 5,000,000	914,816	3,724,193	100.00	100.00	
Discount Reinsurance International Limited	Ordinary shares	500,000	\$ 500,000	2,243	21,366	100.00	100.00	
* Sololy for direct holding								

 ^{*} Solely for direct holding.

Footnote:

^{**} Directly or indirectly.

⁽¹⁾ The Bank holds 10% of the capital and voting rights and Israel Credit Cards Ltd. holds 10% of the capital and voting rights.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2019

							_ Holding	Rate **
						Balance		
					Cost in	Sheet Value	•	
					Reported	in Reported		
	Share				Amounts	Amounts		
	No. on				as at	as at		Of
	the Stock	Class	Number	Par	December	December	Of	Voting
	Exchange		of Shares	Value	31, 2019*	31, 2019*	Capital	Rights
		0. 0.14.0	0. 0	7 4.40	In NIS	In NIS	- Capital	rugino
				In NIS	thousands	thousands	In %	In %
A 1 1 1 1 11	1 14	1 4		1111110	เทอนอนทนอ	triousarius	111 70	111 /0
A. In shares and convertib	le capita	al notes						
Investee companies of Mercantile Disc	ount Bank L	td.						
		Ordinary						
Marbit Insurance Agency (1996) Ltd.		shares	100	100			100.00	100.00
Tafnit Discount Asset Management		Ordinary						
Ltd.		shares	876,812	876,812			31.00	31.00
<u>Ltd.</u>		Ordinary	070,012	070,012			01.00	01.00
Municipal Hannakat Ltd		shares	1 000	1			100.00	100.00
Munizipal Hanpakot Ltd			1,000	I			100.00	100.00
Managar Claddan and Lot Ltd.		Ordinary	400.000	40.000			400.00	400.00
Mercantile Hanpakot Ltd.		shares	100,000	10,000			100.00	100.00
Investee companies of Discount Cap	oital Ltd.							
I.F. The International Fund		Ordinary						
(Advisors) Ltd. (3)		shares	100	100			100.00	100.00
(10110010) =101		Ordinary						
Discount Underwriting and Issuing Ltd.		shares	4,773,697	4,773,697			55.00	55.00
Discount Orider writing and issuing Eta.		Ordinary	4,770,007	4,773,037			33.00	33.00
D.C.M. Venture Management Ltd.		shares	100	100			100.00	100.00
D.C.M. Venture Management Ltd.			100	100			100.00	100.00
Marif. Financial Company Ltd.		Ordinary	40.000	400			40.00	00.00
Menif - Financial Services Ltd.		shares	19,600	196			19.60	20.00
		Ordinary						
Ginegar Plastic Products Ltd.		shares	2,299,000	22,990			15.15	15.15
Golden Gate Management Company		Ordinary						
(G.G.B.F.) Ltd. (3)		shares	85	85			85.00	85.00
		Ordinary						
Rav Ofek Ltd.		shares	2,019	2,019			19.90	20.00
		Ordinary						
Vitalife Life Sciences Ltd.		shares	1,000	10			20.00	20.00
	Carda I td		,					
Investee companies of Israel Credit	Carus Ltu.	Ordinant						
Dinana Chile Ianaal I tal		Ordinary	40.000	40.000			400.00	400.00
Diners Club Israel Ltd.		shares	10,000	10,000			100.00	100.00
Diners Club Israel Ltd.		Preferred	1	10				
		Ordinary						
Diners (Financing) Ltd. (2)		shares	1,000	1,000			100.00	100.00
		Ordinary	.,	.,				
CAL (Financing) Ltd.		shares	100,000	100,000			100.00	100.00
D.K. Credit Management and		Ordinary	100,000	100,000			100.00	100.00
Marketing Company Ltd. (3)		shares	19,999	20			100.00	100.00
Markoting Company Ltd.		Ordinary	13,333	20			100.00	100.00
lotzil Einango I td			100.000	4 000			100.00	100.00
latzil Finance Ltd.		shares	100,000	1,000			100.00	100.00
		Deferred	14,285	143			100.00	100.00
Casponet Ltd. (1)								
		Ordinary						
CAL (Deposits) Ltd.		shares	1,000	1,000			100.00	100.00
O' IL (Doposito) Liu.		Ordinary	1,000	1,000			100.00	100.00
Shlomo C.A.L Ltd.		shares	2,000	2,000			20.00	20.00
* Solely for direct holding		Silaies	2,000	2,000			20.00	20.00

Solely for direct holding.

Footnotes

^{**} Directly or indirectly.

⁽¹⁾ See above under the Bank's direct holding.

⁽²⁾ A subsidiary of Diners Club Israel Ltd.

⁽³⁾ In voluntary liquidation.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2019

· · · · · · · · · · · · · · · · · · ·						
					Holding	Rate **
Share No. on			Cost in Reported Amounts as at	Balance Sheet Value in Reported Amounts as at		Of
	umber Shares	Par Value	December	December	Of Capital	Voting Rights
		In NIS	In NIS	In NIS thousands		In %

A. In shares and convertible capital notes

Investee companies of Discount Bancorp Inc.					
	Ordinary				
Israel Discount Bank of New York U.S.A.	shares	752,589	75,258,900	100.00	100.00
	Ordinary				
IDB Leasing Inc. (1)	shares	2,000	200,000	100.00	100.00
	Ordinary				
IDB Real Estate Holdings Inc. (1)	shares	20	100	100.00	100.00
	Ordinary				
IDBNY Realty (Delaware) Inc. (1)(2)	shares	1,000	10	100.00	100.00
	Preferred				
	shares	1,000	1,000,000		
	Ordinary				
IDB Capital Corp. (1)	shares	10,000	1,000,000	100.00	100.00
	Ordinary				
IDB Realty LLC (2)	shares	1,000	10	100.00	100.00
	Preferred				
	shares	1,000	1,000,000		
	Ordinary				
DB Properties, Inc.	shares	6.000	300,000	100.00	100.00

^{*} Solely for direct holding.

Footnotes:

(1) Subsidiary of Israel Discount Bank of New York.(2) Subsidiary of IDBNY Delaware (Realty) Inc.

^{**} Directly or indirectly.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2019

		Balance Sheet Value		
		as at December Linkage	Interest	Year of Final
Class	Dor Value	9		
Class	Par Value	31, 2019 Terms	Rate	Repayment
		In NIS		
	In NIS	thousands		

B. In debt notes and subordinated debentures (not listed on the stock exchange)

Perpetual capital notes	2.650.000	8.636 CPI-linked	0%-2.9% Perpetual
Subordinated capital note (1)	720,781,000	720,781 Unlinked	No repayment - date
Subordinated debenture	6,000,000	6,001 Unlinked	6.17% 2020
Subordinated debenture	21,600,000	22,086 Unlinked	3.50% 2022
Subordinated debenture	80,000	345,549 CPI-linked	4.00% 2021
	Subordinated debenture Subordinated debenture	Subordinated capital note (1) 720,781,000 Subordinated debenture 6,000,000 Subordinated debenture 21,600,000	Subordinated capital note (1) 720,781,000 720,781 Unlinked Subordinated debenture 6,000,000 6,001 Unlinked Subordinated debenture 21,600,000 22,086 Unlinked

Footnote:

⁽¹⁾ As resolved by the Bank's Board of Directors on August 26, 2008, the loans granted to this company under a facility agreement from March 2007 were converted into capital notes, which are unlinked and non-interest bearing, for a period of at least 5 years.

C. Loan balances				
	Balance as			Year of
	at December Linka	age	Interest	Final
	31, 2019 Term	ns	Rate	Repayment
	In NIS			
	thousands			
Menif - Financial Services Ltd.	84 CPI-	linked	5%	Not yet set
HopOn Mobility Israel Ltd	600 Unlin	nked	No interest	2024

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Regulation 12 – Details of the Changes in Subsidiaries and Affiliated Companies in 2019

(In NIS, unle	ss otherwise state	ed)			
Date of change	Essence of the change	Company name	Change in type of the investment	Change in par value	Ownership change *
June 2019	Sale of shares	Automated Banking Services Ltd	Ordinary shares	In NIS	In NIS thousands
December 2019	Purchase of shares	HopOn Mobility Israel Ltd	Ordinary shares		
December 2019	Owners' loans	HopOn Mobility Israel Ltd	Owners' loans		
February 26, 2018	Voluntary liquidation	Golden Gate management Company (G.G/zb.F.) Ltd	Ordinary shares	85	i
March 21, 2018	Voluntary liquidation	First Israel Mezzanine Investors Ltd	Ordinary shares	5,8801	
	was added in the merger of				
December 2019	Municipal Bank with MDB	Municipal Hanpakot Ltd	Ordinary shares		

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Regulation 13 – List of Profits of Subsidiaries and Affiliated Companies and the Bank's Income Therefrom in 2019

moonio moronomi matoro							
(In NIS thousands, unless otherwise stated)							
	Profit (Loss)						
	by the Com 201			Income Received or Accrued in 2019			
	201	9		mcome Re	Interest.	ueu III 201	9
					Linkage		
				Manage-	Differences	Oper-	Other
	Before Tax	After Tax ⁽¹⁾	Dividend	ment Fees	and Finan- cing Fees	ating Fees	Operating Income
Subsidiaries and affiliated companies in Israel	Ιαλ	Tax	Dividend	1 003	cing r ccs	1 003	moome
Mercantile Discount Bank Ltd.	467,000	305,000		1,827	6,530	_	43,559
Discount Leasing Ltd.	(1,223)	(1,291)	_		0,330	_	40,000
9	878	297					
Discount Manpikim Ltd. Discount Trust Ltd.	(966)					-	-
	,	(966)	-				-
Discount Gemel Ltd.	4	4	-	-	-	-	-
Tafnit Discount Asset Management Ltd.	13,573	9,140	-	-	213	-	597
Discount Capital Ltd.	86,799	78,208	-	-	-	-	-
Discount Mortgage Home Insurance Agency (2005) Ltd. (4)	4,498	2,960	2,837	539		-	
"Badal" Computer and Management Services Ltd.	762	228	-	-	-	-	-
Nidbach Real Estate and Investments Ltd.	24,392	18,336	-	2,309	-	-	-
Israel Discount Bank Nominee Company Ltd.	224	148	12,000	948	-	-	-
Smadar Nominee Company Ltd.	-	-	-	-	-	-	-
Raanan Nominee Company Ltd.	-	-	-	-	-	-	-
Shovrei B'niya Lekol Ltd.	-	-	-	-	-	-	-
Har Levy Properties Ltd.	-	-	-	-	-	-	-
Tzir Trading Company Ltd.	-	-	-	-	-	-	-
Israel Credit Cards Ltd.	276,000	201,000	143,662	-	14,092	122,720	-
Casponet Ltd.	25,549	19,673	900	-	-	-	-
Bank Clearing Center Ltd.	14,466	11,357	-	-	-	-	-
Bank Safe Deposit Boxes Ltd.		-	_	-	_	_	-
HopOn Mobility Israel Ltd	<u>-</u>	-		-	-	-	-
Unitech Technologies Ltd.	-	-	-	-	-	-	-
Subsidiaries overseas							
.Discount Bancorp Inc	126,826\$2	100,199\$	15,915	-	16,193	-	-
Discount Reinsurance International Limited	(4,560)\$	(4,560)\$	-	-	-	_	-
Footnote:	, ,,+	, ,) +					

Footnote:

⁽¹⁾ Including profit from extraordinary operations, and net of outside shareholders' rights.

Securities Regulations (Periodic and Immediate Reports), 5730-1970

Regulation 13 – List of Profits of Subsidiaries and Affiliated Companies and the Bank's Income Therefrom in 2019

(In NIS thousands, unless otherwise stated)							
	Profit (Loss)						
	by the Com 201			Income Re	ceived or Accr	ued in 20	1Ω
	201	0		income ive	Interest.	ueu III 20	10
					Linkage		
	D (A 61		Manage-	Differences	Oper-	Other
	Before Tax	After Tax ⁽¹⁾	Dividend	ment Fees	and Finan- cing Fees	ating Fees	Operating Income
Investee companies of Mercantile Discount Bank Li		Tux	Dividoria	1 000	omig i ooo	1 000	111001110
Marbit Insurance Agency (1996) Ltd.	Included in th	e financial	statements	of Mercar	ntile Discount E	Bank Ltd.	
Tafnit Discount Asset Management Ltd.	Included in th	e financial	statements	of Mercar	ntile Discount E	Bank Ltd.	
Municipal Hanpakot Ltd	Included in th	e financial	statements	of Mercar	ntile Discount E	Bank Ltd.	
Mercantile Hanpakot Ltd.	Included in th	e financial	statements	of Mercar	ntile Discount E	Bank Ltd.	
Investee companies of Discount Capital Ltd.							
I.F. The International Fund (Advisors) Ltd.	Included in th	e financial	statements	of Discou	nt Capital Ltd.		
Discount Underwriting and Issuing Ltd.	Included in th	e financial	statements	of Discou	nt Capital Ltd.		
D.C.M. Venture Management Ltd.	Included in th	e financial	statements	of Discou	nt Capital Ltd.		
Menif - Financial Services Ltd.	Included in th	e financial	statements	of Discou	nt Capital Ltd.		
Ginegar Plastic Products Ltd.	Included in th	e financial	statements	of Discou	nt Capital Ltd.		
Rav Ofek Ltd.	Included in th	e financial	statements	of Discou	nt Capital Ltd.		
Vitalife L ife Sciences Ltd.	Included in th	e financial	statements	s of Discou	nt Capital Ltd.		
Investee companies of Israel Credit Cards Ltd.							
Diners Club Israel Ltd.	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
Diners (Financing) Ltd. (2)	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
CAL (Financing) Ltd.	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
D.K. Credit Management and Marketing Company							
Ltd. (3)	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
latzil Finance Ltd.	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
latzil Factoring Ltd.	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
Casponet Ltd. (1)	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
CAL (Deposits) Ltd.	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
Shlomo C.A.L Ltd.	Included in th	e financial	statements	of Israel C	Credit Cards Lt	d.	
Investee companies of Discount Bancorp Inc.							
Israel Discount Bank of New York	Included in th	e financial	statements	of Discou	nt Bancorp Inc		
IDBNY Leasing Inc.	Included in th	e financial	statements	of Discou	nt Bancorp Inc		
IDBNY Realty (Delaware) Inc.	Included in th	e financial	statements	of Discou	nt Bancorp Inc		
IDB Capital Corp.	Included in th	e financial	statements	of Discou	nt Bancorp Inc		
DB Properties Inc	Included in th	e financial	statements	of Discou	nt Bancorp Inc		
Footnote:							

Footnote:

⁽¹⁾ Including profit from extraordinary operations, and net of outside shareholders' rights.

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Regulation 14 – Classification of Balances of Credit to the Public Under the Bank's Responsibility

See Notes 13 and 31 to the financial statements.

Regulation 20 - Trading on the Stock Exchange

No securities were listed for trading on the Stock Exchange in 2019; neither was trading in securities of the Bank discontinued on the Stock Exchange.

Regulation 21 – Remuneration to Interested Parties and to Senior Officers

- 1. For details of the remuneration of the Chairman of the Board of Directors and of senior officers, see pages 301-304 of the English translation of the report on corporate governance, audit and additional information regarding the business of the banking corporation and the management thereof.
- 2. For details of amounts paid in 2019 to key management personnel, see Note 35 C on page 277 of the English translation of the financial statements.

Regulation 21 A - Control of the Corporation

With effect from December 3, 2013, the Bank is defined as a banking corporation having no core controlling interest, and there are no shareholders who are defined as a controlling shareholder of the Bank.

For details regarding control of the corporation, see the section on control of the Bank on page 307 of the English translation of the report on corporate governance, audit and additional information regarding the business of the banking corporation and the management thereof.

Regulations 24 (a) and 24 (b) – The Shares and Other Securities Held by Each of the Corporation's Interested Parties in the Corporation and/or in an Investee Company of the Corporation, if its Operations are Material for the Corporation, on a Date as Close as Possible to the Reporting Date

See the immediate report regarding the status of holdings of interested parties and senior officers dated December 31, 2019, published on January 7, 2020 (reference no.: 2020-01-003067).

On January 22, 2020, Clal Insurance Enterprises Holdings Ltd. became an interested party in the Bank. For additional details, see the immediate report published on January 26, 2020 (Ref. No. 2020-01-008599).

The abovementioned items are included by way of reference to the information included in the said reports

Regulation 24 A – Authorized Share Capital, Issued Capital and Convertible Securities

For details regarding the authorized and issued capital of the corporation and the convertible securities of the corporation, see Note 24 to the financial statements.

Regulation 24 B - Shareholders' Register of the Corporation

For details regarding the shareholders' register of the corporation, see the immediate report dated August 8, 2018 (reference no.: 2018-01-074466). The mention of this report constitutes the inclusion by way of reference of the information included therein.

Regulation 25 A – Registered Address

The registered address: 23 Yehuda Halevi St., Tel Aviv 6513601, Israel

Email address: co.secretary@discountbank.co.il

Telephone: +972-3-5145582 Fax: +972-3-5171674

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Regulation 26 – Directors of the Corporation

Directors name	Shaul Kobrinsky ,	Iris Avner	Aharon Abramovich	Reuven Adler	Yodfat Harel-Buchris	Prof. Shalom Hochman
Date on which the term of office as Director began	December 11, 2017 (initially appointed on December 11, 2014, and appointed as Chairman of the Board since December 3, 2018)	March 22, 2018	October 30, 2017	August 1, 2018	February 15, 2019 (initially appointed on February 15, 2016)	August 1, 2018
I.D.	051638484	059240481	0050848457	67639740	029340288	042067348
Birth date	November 7, 1952	March 5, 1965	August 4, 1951	May 7, 1949	May 11, 1972	April 26, 1947
Address of addressing court of law papers	25, Pesakh Yifhar Street, Herzliyah 4641513	9, HaMa'avak Street,Givataim 5352305	1, Sheshet Hayamim Street, Mevaseret Tzion 9073001	6, Rabbi Neriyah Street, Petach Tikvah 4975206	1 Nataf Street, Ramat Hasharon 4704054	5, Aryeh Pasternak Street, tel Aviv 6920505
Nationality	Israeli	Israeli	Israeli	Israeli	Israeli and Dutch	Israeli and American
Membership in the Board of	Chairman of the Credit	Audit committee;Credit	Chairman of the	Audit committee;	Chairman of the Technology	Audit committee:
Directors Committees		Committee; Technology and		Remuneration committee; Risk management committee; Resources Committee	and Innovation Committee; Credit Committee; Resources Committee	Remuneration committee; Credit committee
External Director as defined in the Companies Act	No	No	Yes	No	No	Yes
Independent Director as defined in the Companies Act	No	Yes	Yes	No	No	Yes
External Director according to Directive No. 301 to Proper Conduct of Banking Business Directives	Yes	Yes	No	No	No	No
Accounting and financial expertise as well as professional qualifications	Yes	Yes	Yes	Yes	Yes	Yes
Employee of the Bank, a subsidiary, related company or of an interested party of the Bank		No	No	No	No	No
Education	Academic education Bachelor of Economics, Tel Aviv University	Academic education Master of Business Administration from the Tel Aviv University; Bachelor of Economics and International Relations from the Hebrew University in Jerusalem	Academic education Bachelor of Law, the Hebrew University Jerusalem	Academic Master of Law from the Bar Ilan University; Bachelor of Economics and Accounting from the Tel Aviv University	Academic education Master in Business Administration, University of Bradford; Bachelor in Social Sciences – governance, communication and administration, Bar-llan University.	Academic Ph.D. in Business Administration from the University of Toronto; Master of Business Administration from the Hebrew University, Jerusalem; Bachelor of Economics from the Hebrew University, Jerusalem
Professional diploma		Associate's Degree in Mediation and Business Reconciliation, Lahav Executive Education, Tel-Aviv University; Associate's Degree in finance	Certified lawyer	Accountant	Business Administration Seminar – Mergers and Acquisitions – Capital Raising in Japan, at the Israel Export Institute; directors in practice course, the Israel	

Securities Regulations	(Periodic and Imme	diate Reports), 573	0-1970			
		(Specializing in raising capital in the United States), the Israel Export Institute			Management Center; a basic mediation course, Gome Center; business and intra- organizational mediation course, Gome Center; advanced management course, Harvard University	
Occupation in the last 5 years and details of the corporations in which he/she serves as Director	Ltd. (July 2017 – December 2017); Active Chairman of the board of Trialog – Clinical Trials Ltd. (December 2010 - December 2017); Owner, CEO and Director of Shachar-Haguy Holdings (2003) Ltd. (Since 2003); Owner, CEO and Director of Shachar-Haguy Ltd. (since January1999) (Private company owned by him for business consulting); Chairman of the antitrust committee of the Manufacturers Association of	Mustang Mezzanine Fund (October 2008 - March 2015); CEO of Nika Holdings Ltd. (since March 2015); independent Director in Tower Semiconductors (since June 2016); external Director in Brand Industries Ltd. (August 2016 - August	August 2018); Director of Glilot Capital (M.C.) Ltd. (2011 – August 2018); Director of Israel Museum (since 2009); Director of the National Library (since 2009); Director of the Peer Review Institute of the Institute of Certified Public Accountants in Israel (2013 - December 11, 2017); Partner at Lipa Meir Law Offices (2009 – October 29, 2017); Director of Solebit Labs (2014 – June 21, 2017); Director of Genesis Prize Foundation (2012 - October 4, 2018); Chairman of the Provident and Pension	the Standing Committee of Bar-Ilan University (since 2012)	Consultant at Blumberg Capital (Israel) Ltd. (since June 1, 2019); Managing Director of Blumberg Capital (Israel) Ltd. (October 2018 – May 31, 2019); Director on behalf of Blumberg Capital (Israel) Ltd. in the following companies: Namogoo (since May 16, 2019), Cyber Hunters Ltd. (since September 22, 2019), Databand.ai Ltd. (since May 15, 2019), Cybellum Technologies Ltd. (since August 13, 2019), Automize Ltd. (since December 10, 2019), Nuweba Labs Ltd. (since November 28, 2019) and Da 3 u Ltd. (since December 19, 2019); Owner- partner in YP & 6 Partners Ltd. (since October 1, 2013); Director of Castro Model Ltd. (since January 12, 2020); employers' representative at the National Labor Court (since February 12, 2014); Director in Protalix BioTherapeutics Inc. (June 26, 2007 – April 12, 2018); Director of Mishorim Real Estate Investments Ltd. (January 9, 2018 – October 11, 2018); Director in Altech Co., Ltd. (January 1, 2016 – October 30, 2017); Partner and Director of Nasha Cyber Ltd. (Since March 6, 2018); member of the Board of Directors of Maoz Association (since July 2013)	Associate Professor at the Interdisciplinary Center, Herzliyah (2011-2016); Member of Management (volunteering) of the Ra'anana Symphonette Association (as from 2006); member of the Board of Trustees of the College of Management (as from 2010); Chairman of the Board of KANAT-Insurance Fund for Natural Risks in Agriculture (October 2013- December 2015); External member of the investment committee of CLAL Pension and Provident (October 2006 - October 2015); Director of CLAL Credit Insurance Ltd. (April 2015-December 2015)

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			Board of the Hadassah College (since 2017, Chairman since January 2019)			
Additional experience attest to accounting and financial expertise as well as professional qualifications	External director, Chairman of the Committee for the review of the financial statements and Chairman of the Audit Committee of Magal Security Systems Ltd. (2006-October 2, 2014); Director of Whitepoint Investments Israel Ltd. (2003-August 23, 2014); Director of Whitepoint Investments LLC (2003-August 23, 2014); Director of Whitepoint Investments LLC (2003-August 23, 2014); VP mergers and acquisitions at Alagem Capital Group (2003-2010); External director and member of the Committee for the review of the financial statements of Scope Metals Group Ltd. (2005-2008); CEO of Urdan Industries (Inrom at present) (1997-2002); CEO of Cargal Ltd. (1989-1997); Deputy CEO of Clal Industries Ltd. (1984-1989); chief economist at Clal Industries (1981-1984); economist at the Manufacturers Association of Israel (MAI) (1976-1980)		the Ministry of Justice (2001 - 2006); Director General of the Ministry for Foreign	Chairman of the investment committee of members' funds in insurance, pension and provident funds of Phoenix Insurance Company (2009-2012); external Director of Bank Leumi Le'Israel B.M. (2009-2012); external Director of PAGI Bank (2005-2008); member of Management of Mizrahi Bank (1985-2004) – over the years acted as substitute to the President & CEO, deputy President & CEO, Head of the Finance Division and CFC and as Chairman of the Board of Tefahot Bank for three years.	Director in El Al Israel Airlines Ltd. (2009-2010); Director in Halman – Aldubi Provident and Pension Funds Ltd. (2006-2008); Director in Bio View Ltd. (2006-2005); Director in Advance Vision Technologies Ltd. (2004-	Funds Ltd. (2006-2015); Director of Jerusalem Bank (2007-2013); President & CEO of Mercantile Discount Bank Ltd. (2000-2006); President & CEO of Carmel Mortgage and Investments Bank Ltd. (1995-2000); Vice President Poalim Capital Markets Ltd. (1991-1995).
"Family member" of another "Interested party" in the corporation	No	No	No	No	No	No
Having accounting and financial expertise according to item 92(A)(12) to the Companies Act	Yes	Yes	Yes	Yes	Yes	Yes

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Directors name	Prof. Ben Zion Zilberfarb	Miriam (Miri) Katz	Baruch Lederman	Dr. Yaacov Lifshitz
Date on which the term of office as Director began	August 1, 2018	February 1, 2017	November 27, 2014 (initially appointed on November 27, 2014)	March 26, 2018
I.D.	030134605	050568070	51619757	007848047
Birth date	October 9, 1949	March 4, 1951	August 27, 1952	July 16, 1944
Address of addressing court of law papers	10, Hatizmoret Sreet, Kiryat Ono 5556	Michael Neeman Blvd. 18/32, Tel Aviv 6958103	2, Esther Ha'malkah Street, Herzliyah 4685302	49, Hamerri Street, Givataim 5333401
Nationality	Israeli	Israeli	Israeli	Israeli
Membership in the Board of Directors Committees	Chairman of the Risk Management Committee, Resources Committee, Technologies & Innovation Committee	Audit Committee; Remuneration Committee; Technologies & Innovation Committee	Chairman of the Audit Committee; Remuneration Committee ;Risk Management Committee; Credit Committee	Credit Committee, Technologies & Innovation Committee, Risk Management Committee
External Director as defined in the Companies Act	No	No	Yes	No
Independent Director as defined in the Companies Act	No	No	Yes	Yes
External Director according to Directive No. 301 to Proper Conduct of Banking Business Directives	No	Yes	No	Yes
Accounting and financial expertise as well as professional qualifications	Yes	Yes	Yes	Yes
Employee of the Bank, a subsidiary, related company or of an interested party of the Bank	No	No	No	No
Education	Academic education Ph.D. in Economics from the University of Pennsylvania, Master of Economics from Bar Ilan University, Bachelor of Economies and Business Administration from Bar Ilan University	Academic education Bachelor of Law, the Hebrew University, Jerusalem	Academic education Master of Economics, Tel Aviv University; Bachelor of Economics, Tel Aviv University	Academic education Ph.D. in Economics from the Ben Gurion University; Master of Economics from the Hebrew University, Jerusalem; Bachelor of Economics and Political Science from the Hebrew University, Jerusalem
Professional diploma	7	Lawyer		
Occupation in the last 5 years and details of the corporations in which he/she serves as Director	Dean of the Banking and Finance School of the Netanya Academic College (as from 2011); Director of Brimag Digital Age (as from 2011); Director of the Provident Fund of Israel Electric Corporation Employees (2010-2016); Director of the Provident Funds and Further Education Funds of Infinity Investment House (2010-2016)	Of Counsel, Ophir Katz Law Offices (since 2003); Director in Magnes Press (since December 17, 2015); owner, CEO and Director in Miri Katz Projects Ltd. (since January 27, 2003); General Manager IMA Foundation (September 2003 - April 2016); Director at Jerusalem Economy Ltd. December 2015 – June 2016); External Director and member of the Audit Committee at Itamar Medical Ltd. (July 2007 – June 2016); Member of the Executive Board of Technoda Association (since May 10, 2015); Member of the Executive Board of the Academic College of Tel Aviv-Yaffo (since August 21, 2017)		Director of Kali Insurance Agency Ltd. (since 1992); External Lecturer at Ben Gurion University (since 2003); External lecturer at Sapir College (2017-2018); external director of Union Bank of Israel Ltd (November 2008- November 2017); director of Poalim I.B.I. – Managing & Underwriting Ltd. (2009-2015); member of the appointments committee of the Company for Location and Restitution of Holocaust Victims' Assets (2010-2017)

Additional experience attest to accounting and financial expertise as well as professional qualifications	Director of Perrigo (2007-2014); Director of the DELEK Group (2006-2015); Director of Israel Discount Bank (2006-2012); Director and Chairman of the Investment Committee of CLAL Provident (2002-2005); Director of Partner (2000-2006); Chairman of the Board of Euro-Trade Bank (2000-2001); Director General of the Ministry of Finance (1998-1999); Director and Chairman of the Investment Committee of the provident Funds of Bank Leumi Le'Israel (1988-1998)	Committee at Bank Leumi Le-Israel BM (June 2008 – July 2014); External Director and Chairperson of the Audit Committee of the Jerusalem Bank (2003-2006); Member	Deputy President & CEO, member of Management and head of the Banking Division of Bank Leumi le-Israel B.M. (October 2007-December 2012); Chairman of the board of LeumiCard Ltd. (October 2007-December 2012); President & CEO and member of the board of the subsidiary companies of Bank Leumi Britain (June 2004-September 2007); Senior VP, member of Management and head of the Corporate Division of Bank Leumi le-Israel B.M. (September 2000-April 2004)	Director of Discount Bank (2003-2006); chairman of the board of directors of Hamashbir Latzarchan (2000-2002); chairman of Israel Military Industries (1995-2001); chairman of the board of directors of Spectronix (1994-1999); chairman of the board of directors of Dor Chemicals and Dor Energy (1996-1999); senior executive vice president responsible for credit at Discount Bank (1992-1994); Director-General of the Ministry of Finance (1991-1992).
"Family member" of another "Interested party" in the corporation	No	No	No	No
Having accounting and financial expertise according to item 92(A)(12) to the Companies Act	Yes	Yes	Yes	Yes

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Regulation 26 A – Senior Officers of the Corporation

Member of Management	Uri Levin	Assaf Eldar	Joseph Beressi	Yuval Gavish	Yafit Gariani	Esther Deutsch
Date on which the term of office began	December 2, 2019	January 1, 2020	April 1, 2000	January 11, 2011	April 13, 2014	June 1, 2006
I.D.	029508835	037611589	53393260	55441315	023608763	056346299
Birth date	August 5, 1972	November8, 1975	May 21, 1955	August 22, 1958	May 3, 1968	February 6, 1960
Office he/she holds at the corporation	Presidennt & CEO of the Bank	Vice president, Head of the Bank's Operations and Properties Division	Senior Executive Vice President, Comptroller - Chief Accounting Officer and Head of the Bank's Accounting Division	Senior Executive vice president, Head of the Bank's Corporate Division	Executive Vice President; Head of the Retail Banking Division	Senior Executive Vice President; Head of the Group Management and Regulation Division of the Bank
Office he/she holds at a subsidiary, a related company of the corporation or of an interested party of the corporation	Chairman of the Board of Directors of Discount Bancorp Inc. (since 2/12/2019); director of Israel Discount Bank of New York (since 1/5/2017).	Board of Directors of Discount Leasing Ltd. (since 29/1/2020); Chairman of the Board of Directors of Nidbach Real Estate & Investments Ltd. (since 17/2/2020); Chairman of the Board of Directors of Har Levi Properties Ltd. (since 4/2/2018); Chairman of the Board of Directors of Bank Safe-Deposit Boxed Ltd. (since 2/4/2017)	Director of Mercantile Discount Bank Ltd. (since July 2012); Director of Badal Computer and Management Services Ltd. (since February 2002); Director of Nidbach Real Estate and Investments Ltd. (since November 2002); Director of Discount Reinsurance International Limited, Guernsey (since March 2008).	Ltd. C.A.L (Financing) Ltd., I C.A.L (deposits) Ltd. and latzil Finance Ltd. (since June 27, 2013)	2016 - January 29, 2020); Chairman of the board of Discount Gemel Ltd. (since May 4, 2014); Chairman of the board of Nidbach Real Estate and Investments Ltd. (May 15, 2014 - January 29, 2020); Director of Badal Computer and Management Services Ltd. (May 15, 2014 - Fbruart 17, 2020)	2013); Member of the Board of Directors of Discount Reinsurance International Limited, Guernsey (since March 2017)
Interested party of the corporation	Yes	No	No	No	No	No
"Family member" of another executive officer or of an "Interested party" in the corporation	No	No	No	No	No	No
Education	Academic education; Master of business administration (Finance) from the London Business School (summa cum laude); Bachelor of electric engineering and electronics and in computer sciences from the Tel Aviv University (summa cum laude).	Academic education LL.B., Tel Aviv University	Academic education; Bachelor of Accounting and Economics from Tel Aviv University	Academic education; Bachelor of Humanities and Social Sciences from the Open University	Academic education Master of Business Administration (Finance), Bar llan University; Bachelor of Statistics and Operations Research (summa cum laude), Tel Aviv University; Bachelor of Economics (summa cum laude), Tel Aviv University	Academic education; LL.B. Degree from the Hebrew University, Jerusalem
Professional diploma	-,	Lawyer	Accountant			Lawyer
Business experience in the last 5 years	CEO and Director of Discount Bancorp Inc and of Israel Discount Bank of New York and Director of subsidiaries of	Manager of the Banks' Properties & Construction Subdivision (8/2016- 31/12/2019); CEO of Nidbach	Director of Diners Club Israel Ltd. (July 2011 – June 2015)	Senior Executive Vice President and Head of the Banking Division of the Bank	Executive Vice President; Head of the Human Resources and Properties Division; Chairman of the board of Har Levy	,

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Israel Discount Bank of New York (May 1, 2017 - December (1/8/2016-17/2/2020; Head of President and Head of the Planning, Strategy and Finance Division of the Bank (May 7, 2014 - April 2, 2017).

Real Estate & Investments Ltd. 1, 2019); Senior Executive Vice the Bureau of the Bank's CEO (2/2013-7/2016)

31, 2019);

Credit Cards Ltd. (Untill April 10, of the board of Nidbach Real 2018).

Company Ltd. (May 15, 2014 – 14, 2014 – November 15, Chairman of the Board of Israel February 14, 2018); Chairman Estate and Investments Ltd. (May 15, 2014 - January 29, 2020);; Director of Badal Computer and Management Services Ltd. (May 15, 2014 -Fbruart 17, 2020)2014 -February 14, 2018)

(January 11, 2011 - December Properties Ltd. and Tzir Trading IDB (Swiss) Bank Ltd. (March 2018); Alternate Director of a Director on behalf of the Bank acting on the Board of the Tel Aviv Stock Exchange Ltd. (July 1, 2013 – June 30, 2015)

Member of Management	Yaakov Zano	Orit Caspi	Avraham (Avi) Levi	Hagit Hamdani Meirovich	Barak Nardi
Date on which the term of office began	October 2, 2018	January 1, 2020	July 21, 20161	April 1, 2019	December 15, 2019
I.D.	02420058	28022424	22649644	027869338	025736794
Birth date	July 26, 1969	October 4, 1970	November 9, 1966	September 7, 1970	April 5, 1974
Office he/she holds at the	Executive Vice President, Head of	Executive Vice President: Head of	Executive Senior Vice President;	Executive Vice President, Chief	Executive Vice President, Head of
corporation	the Bank's Technologies and Operations Division	the Human Resources Division	Chief Risk Officer and Head of the Bank's Risk Management Division	Legal Adviser and Head of the Bank's Legal Advisory Division	the Planning, Strategy and Financial Division
Office he/she holds at a subsidiary, a related	Chairman of the board of Badal Computer and Management	Director of Discount Leasing Ltd. (since January 29, 2020)	<u> </u>		Director of Discount Leasing Ltd. (since January 29, 2020)
company of the corporation or of an interested party of the corporation	Services Ltd. (since October 17, 2018)				
Interested party of the corporation	No	No	No	No	No
"Family member" of another executive officer or of an "Interested party" in the corporation	No	No	No	No	No
Education	Academic Master of Business Administration, Ben-Gurion University; Bachelor of Computer Engineering, Technion – Israel Institute of Technology	Academic education Master of Business Administration (Finance) from the Tel Aviv University; Bachelor of Economics from the Tel Aviv University (summa cum laude)	Academic education; Master of business administration from the Bar-llan University; Bachelor of economics from Tel Aviv University	Academic education; Master of law from Boston University (summa cum laude); Bachelor of law from the Hebrew University in Jerusalem.	Academic education Master of Business Administration (Financial management) from the Tel Aviv University; Bachelor of Economics and Accounting from the Tel Aviv University (summa cum laude)
Professional diploma	Study course in information system managers Study course in electronics and communication technicians		Professional courses: a course for the training of senior managers and a course for derivative products consultation (Bank Hapoalim)	Lawyer	Accountant
Business experience in the last 5 years	VP, Technologies and Network of Bezeq – Israeli Communication Company Ltd. (September 2015 - September 2018); head of technologies management of Israel Prisons Service (February 2015 - Agust 2015)	Manager of the Staff Management and Profitability Wing at the Bank's Banking Division (January 1, 2015 - December 31, 2019)	Vice President and Head of the Customer Assets Division of Israel Discount Bank Ltd. (2011 – 2016); Chairman of the Board of Discount Trust Ltd. (February 2012 - July 3, 2016; Director – October 2011- July 3, 2016); Chairman of the Board of IDB Registration Company Ltd. (March 2012 – August 2013); Chairman of the Board of IDB (Swiss) Bank Ltd. (March 14, 2014 – November 15, 2018), Director (March 2012 – November 15, 2018)	Deputy Chief Legal Consultant and Manager of the Central Legal Consulting Wing at Bank Hapoalim Ltd. (August 2013 - March 2018	Deputy CEO and Head of the Strategy and Resources Division of Israel Credit Cards Ltd. (2017 - December 2019); CEO of Diners Club Israel Ltd. (2018 - December 2019); CFO of Israel Credit Cards Ltd. (2010 - 2016).

¹ Served as Vice President and Head of the Bank's Customer Assets Division since August 28, 2011 and until July 21, 2016.

Member of Management	Assaf Pasternak	Arie (Arik) Frishman	Nir Abel
Date on which the term of office began	April 1, 2018	August 1, 2018	May 18, 2011
I.D.	028750149	037595729	056220106
Birth date	August 22, 1971	September 28, 1975	June 5, 1960
Office he/she holds at the corporation	Executive Vice President; Head of the Bank's Financial Markets Division	Executive Vice President; Head of the Digital and Data Division;	Executive Vice President; Internal Auditor of the Bank
Office he/she holds at a subsidiary, a related company of the corporation or of an interested party of the corporation	Chairman of the Board of B.L.D. Ltd. (since July 23, 2018); Chairman of the Board of Discount Manpikim Ltd. (since April 1, 2018) Chairman of the Board of Directors of Israel Discount Bank Nominee Company Ltd. (since 21/5/2018)	Director at Discount Capital (since April 6, 2010)	Internal Auditor of certain of the Bank's subsidiaries
Interested party of the corporation	No	No	No
"Family member" of another executive officer or of an "Interested party" in the corporation	No	No	No
Education	Academic Master of Business Administration (specializing in finance and information systems), the Hebrew University, Jerusalem; Bachelor of Economics, the Hebrew University, Jerusalem	Academic Master of Business Administration (summa cum laude), Tel Aviv University; Bachelor of Accounting and Economics, the Hebrew University, Jerusalem	Academic education; Master of Public Policy – the settlement of disputes and mediation (summa cum laude) from the Tel Aviv University; Bachelor of economics and accounting from the Hebrew University, Jerusalem.
Professional diploma		Israeli Certified Public Accountant	Accountant
Business experience in the last 5 years	Deputy head of Capital Markets Division and head of Global Treasury Wing of Discount Bank (2014 -April 1, 2018)	Head of Digital Wing of Discount Bank (2016-2018); head of head office and strategic projects in the Technologies and Operations Division of Discount Bank (2014- 2016)	

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Regulation 27 – Details of the Independent Auditors

Somekh Chaikin Ziv Haft

Certified Public Accountants (Israel) Certified Public Accountants (Israel)

17 HaArba'a Street 48 Menachem Begin Road

Tel Aviv Tel Aviv Israel Israel

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Regulation 28 - Change in the Memorandum or Articles of Association

No changes were made in 2018 in the Memorandum and Articles of the Bank.

Regulation 29 (a) – Recommendations of the Directors to the General Meeting and Their Resolutions Not Requiring the General Meeting's Approval, on Topics as Prescribed in the Regulation

Dividend payment:

For details, see Note 24 D on page 189 of the English translation of the financial statements.

Regulation 29 (b) – Resolutions Adopted by the General Meeting That are Not in Accordance with the Board of Directors' Recommendations

During the reporting year, no resolutions were adopted at the corporation's general meeting that were not in accordance with the Board of Directors' recommendations on the topics detailed in Regulation 29 (a).

Regulation 29 (c) - Resolutions of a Special General Meeting

For further details regarding the resolutions passed at the Bank's extraordinary general meeting held on April 3, 2019, see the immediate reports dated February 27, 2019 and April 3, 2019 (reference nos. 2019-01-017631 and 2019-01-032821, respectively).

The mention of these reports constitutes the inclusion by way of reference of the information included therein.

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Regulation 29 A – Resolutions of the Corporation on Topics, as Prescribed in the Regulation

- 1. For details regarding the corporation's resolutions on the topic of exemption, insurance or an indemnification commitment, see Note 26 8 to the financial statements.
- 2. For details regarding the remuneration policy for the Bank's officers, approved on November 8, 2016, which includes terms and conditions in relation to exemption, insurance and indemnification, see Note 23 E to the financial statements.

Joseph Beressi Senior Executive Vice President Michal Sokolov-

March 15, 2020

ve Vice President Danoch, Advocate
Chief Accountant Corporate Secretary of the Bank