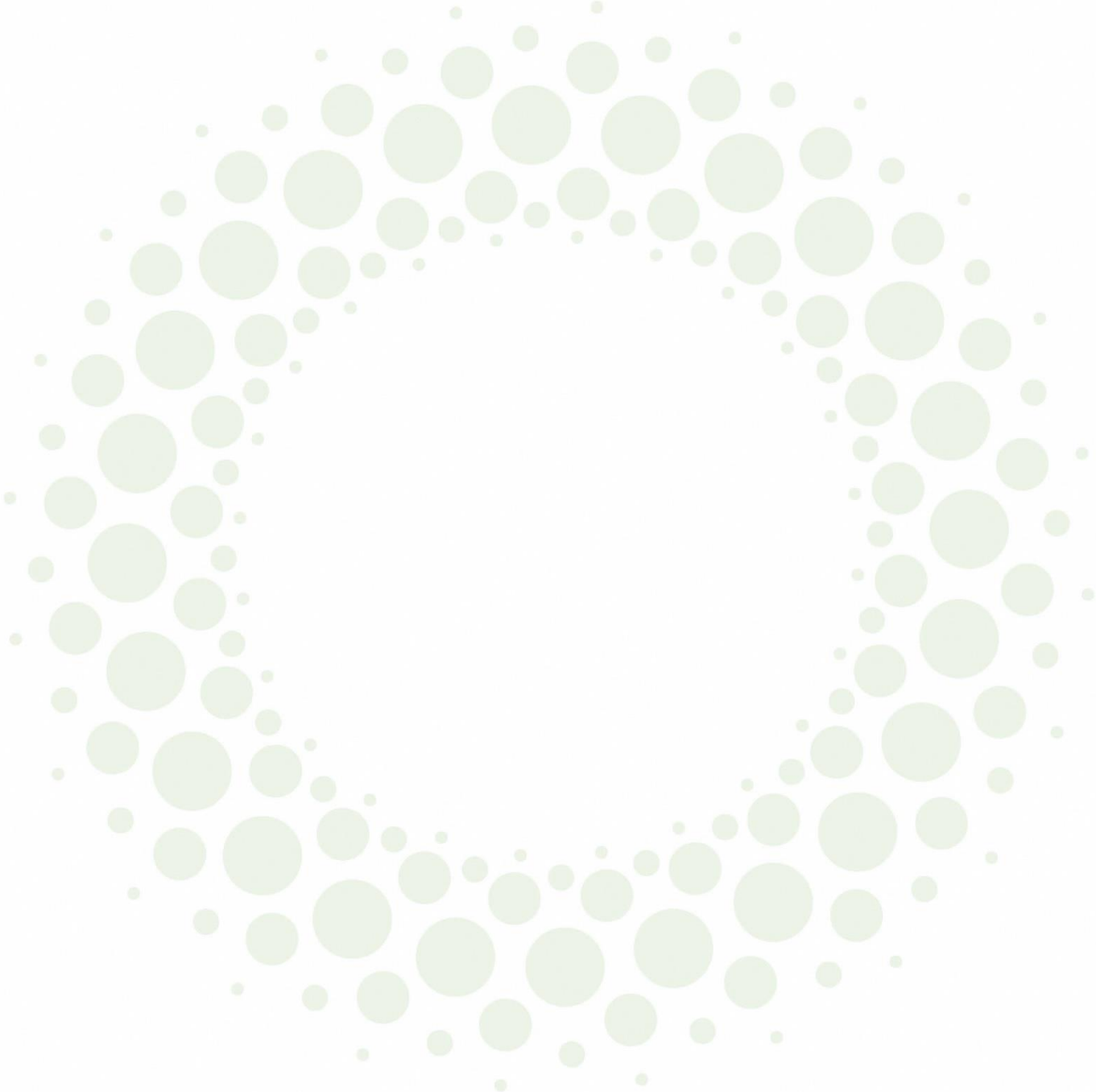


DISCLOSURE ACCORDING TO THE THIRD
PILLAR OF BASEL AND ADDITIONAL
INFORMATION REGARDING RISKS



Disclosure according to the third pillar of Basel and additional information regarding risks

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The meeting of the Board of Directors held on May 15, 2017, in the framework of approval of the Bank's Report for the first quarter of 2017, decided also to approve and publish the report in the matter of "Disclosure according to the third pillar of Basel and additional information regarding risks".

THE REGULATORY CAPITAL AND MANAGEMENT THEREOF

For details regarding Basel and the regulatory capital requirements, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 7-8).

For details regarding the framework for measurement and capital adequacy according to the first Pillar of Basel (table 1), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 7-9).

CAPITAL STRUCTURE

Capital components for calculating ratio of capital

	Unaudited		Audited
	March 31,		December 31,
	2017	2016	2016
	in NIS millions		
A. Tier 1 capital			
Common equity	15,185	13,627	14,936
Difference between common equity and common equity tier 1	(49)	115	104
Total common equity tier 1 before supervisory adjustments and deductions	15,136	13,742	15,040
Supervisory adjustments and deductions			
Goodwill and other intangible assets	160	142	160
Deferred tax assets	-	1	-
Supervisory adjustments and other deductions	5	3	2
Total supervisory adjustments and deductions	165	146	162
Total adjustments in respect to the efficiency plan	186	-	158
Total common equity tier 1 after supervisory adjustments and deductions	15,157	13,596	15,036
B. Additional tier 1 capital			
Additional tier 1 capital before deductions	890	1,068	1,068
Total additional tier 1 capital after deductions	890	1,068	1,068
C. Tier 2 capital			
Instruments before deductions	3,830	3,655	3,301
Provision before deductions	1,758	1,550	1,719
Total tier 2 capital before deductions	5,588	5,205	5,020
Deductions	-	-	-
Total tier 2 capital	5,588	5,205	5,020

Presentation of the components of the regulatory capital, as stated in the consolidated regulatory balance sheet (table 3)

	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	References to components of the regulatory capital ⁽²⁾
	March 31, 2017	March 31, 2016	December 31, 2016	
In NIS million				
Assets				
Cash and deposits with banks	29,179	29,210	29,311	
Securities*	36,187	38,064	38,818	
* Of which: Investments in the equity of financial corporations, which do not exceed 10% of the share capital of the financial corporation	61	43	61	14
* Of which: Investments in the equity of financial corporations, which exceed 10% of the share capital of the financial corporation and which do not exceed the deduction threshold	-	-	-	21
* Of which: Other securities	36,126	38,021	38,757	
securities borrowed or purchased under resale agreements	369	183	440	
Credit to the public	145,548	131,272	142,904	
allowance for credit losses*	(2,089)	(2,069)	(2,144)	
* Of which: group allowance for credit losses included in tier 2	(1,570)	(1,370)	(1,539)	20
* Of which: Allowance for credit losses not included in the regulatory capital	(519)	(699)	(605)	
Credit to the public, net	143,459	129,203	140,760	
Credit to Government	795	524	737	
Investments in affiliated companies	147	141	157	
* Of which: Investments in the equity of financial corporations, which exceed 10% of the share capital of the financial corporation and which do not exceed the deduction threshold	23	22	23	21
* Of which: Investment in other affiliated companies	124	119	134	
Buildings and equipment	2,271	2,180	2,295	
Intangible assets and goodwill*	160	142	160	
* Of which: goodwill	160	142	160	6
* Of which: other Intangible assets	-	-	-	7
Assets in respect of derivative instruments	3,034	3,761	3,283	
Other assets	3,448	3,776	3,589	
* Of which: Deferred tax assets**	⁽³⁾ 1,607	1,623	⁽³⁾ 1,595	21+75
** Of which: Deferred tax assets excluding those attributed to timing differences	-	2	-	9
** Of which: Deferred tax liabilities in respect of intangible assets	-	-	-	8
** Of which: Other deferred tax assets	1,607	1,621	1,595	
* Of which: Excess of deposits over provision	-	-	-	12
* Of which: Additional other assets	1,841	2,153	1,994	
Non-current assets held for sale	47	16	27	
Total assets	219,096	207,200	219,577	
Liabilities and Equity				
Deposits from the public	171,642	⁽¹⁾ 161,633	172,318	
Deposits from banks	5,184	3,842	5,342	
Deposits from the Government	302	⁽¹⁾ 325	303	
Securities loaned or sold under repurchase agreements	3,340	3,698	3,543	
Collateralized bonds and subordinated capital notes*	8,648	8,739	8,498	
* Of which: Deferred debt notes not recognized as regulatory capital	3,928	4,016	4,129	

For footnotes see next page.

Presentation of the components of the regulatory capital, as stated in the consolidated regulatory balance sheet (table 3 (continued))

	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	Consolidated regulatory balance sheet	References to components of the regulatory capital ⁽²⁾
	March 31, 2017	March 31, 2016	December 31, 2016	
In NIS million				
* Of which: Deferred debt notes recognized as regulatory capital**	4,720	4,723	4,369	b16,b18
** Of which: Qualified as regulatory capital components	784	-	-	a16,a18
** Of which: Not qualified as regulatory capital components and subject to transitional instructions	3,936	4,723	4,369	b16,b18
Liabilities in respect of derivative instruments*	3,639	4,535	3,570	
* Of which: In respect of self credit risk	6	6	4	11
Other liabilities*	11,156	10,754	11,067	
* Of which: group allowance for credit losses included in tier 2	188	180	180	20
* Of which: Deferred tax liability attributed to pension	-	-	--	13
* Of which: Adjustment in respect of put option for Non-controlling interests holders in a subsidiary which is subject to transitional instructions	-	-	--	
Liabilities held for sale	-	47	-	
Total liabilities	203,911	193,573	204,641	
Equity attributed to the banking corporation's shareholders*	14,754	13,270	14,512	
* Of which: Ordinary share capital**	10,625	9,833	10,554	
** Of which: Ordinary share capital	675	665	673	1
** Of which: Retained earnings	10,290	9,261	9,987	3
** Of which: Accumulated other comprehensive income***	(340)	(93)	(106)	4
*** Of which: Net losses on the hedging of cash flows from items not presented in the balance sheet at fair value	-	-	--	10
*** Of which: Net loss on financial statements translation adjustments	(168)	(50)	22	
* Of which: Capital reserves	4,129	3,434	3,958	2
* Of which: Preference share capital**	-	-	--	
** Of which: Qualified as regulatory capital components	-	-	--	a15
** Of which: Not qualified as regulatory capital components and subject to transitional instructions	-	-	--	b15
* Of which: Other capital instruments**	-	-	--	
** Of which: Qualified as regulatory capital components	-	-	--	
** Of which: Not qualified as regulatory capital components and subject to transitional instructions	-	-	--	
Non-controlling interests*	431	357	424	
* Of which: Non-controlling interests that can be attributed to common equity tier 1	278	260	306	5
* Of which: Non-controlling interests that can be attributed to additional tier 1 capital	-	-	--	17
* Of which: Non-controlling interests attributed to tier 2 capital	-	-	--	19
* Of which: Non-controlling interests not attributable to the regulatory capital	153	97	118	
Total equity capital	15,185	13,627	14,936	
Total assets and liabilities	219,096	207,200	219,577	

Notes:

- (1) Reclassified - see Note 1 G to the condensed financial statements.
- (2) The references are to the Table "Mapping of the components used for the presentation of the composition of the regulatory capital", presented hereunder, to the figure presented under the column "References from stage 2".
- (3) In view of the relief granted by the Supervisor of Banks with respect to the 2016 efficiency plan, the balance of deferred tax assets does not include the deferred taxes in respect of the efficiency plan.

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings							
1 Ordinary share capital issued by the banking corporation and premium on ordinary shares included in Common equity tier 1	4,804	-	4,099	-	4,631	-	1+2
2 Retained earnings, including dividends proposed or declared subsequent to balance sheet date	10,300	10	9,282	21	10,008	21	3
3 Disclosed accumulated other comprehensive income and retained earnings	(246)	94	101	194	95	201	4
4 Common equity tier 1 instruments issued by the corporation qualified for inclusion in the regulatory capital in the transitional period	-	-	-	-	-	-	
5 Ordinary shares issued by consolidated subsidiaries of the banking corporation and held by third parties (minority interests)	278	38	260	64	306	78	5
Common equity tier 1: before regulatory adjustments and deductions	15,136	142	13,742	279	15,040	300	
Additional tier 1 capital: deductions							
7 Adjustments/provisions, stabilization reserves in respect of value assessments	-	-	-	-	-	-	
8 Goodwill, less deferred taxes liability	160	-	142	-	160	-	6
9 Other intangible assets, excluding mortgage service rights, less deferred taxes liability	-	-	-	-	-	-	7+8
10 Deferred tax assets the realization of which depends on future profitability of the banking corporation, excluding deferred tax assets arising from timing differences	-	-	1	1	-	-	9
11 Amount of accumulated other comprehensive income in respect of the hedge of cash flows from items not presented in the balance sheet at fair value	-	-	-	-	-	-	10
12 Negative differences between provisions for anticipated losses	-	-	-	-	-	-	
13 Increase in equity capital due to securitization transactions	-	-	-	-	-	-	
14 Unrealized income and losses due to changes in fair value of liabilities deriving from changes in self credit risk of the banking corporation. Furthermore, in relation to liabilities in respect of derivative instruments, all accounting debt valuation adjustments (DVA) deriving from the self credit risk of the bank should be deducted	5	1	3	3	2	2	11

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings							
15 Surplus deposits over provision, net of deferred tax liability to be settled if the asset is impaired or is eliminated in accordance with the reporting to the public directives	-	-	-	-	-	-	12+13
16 Investment in own ordinary shares, held directly or indirectly (including a commitment to purchase shares subject to contractual agreements)	-	-	-	-	-	-	
17 Mutual cross-investments in ordinary shares of financial corporations	-	-	-	-	-	-	
18 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation does not exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	14
19 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
20 Mortgage service rights the amount of which exceeds 10% of the Common equity tier 1	-	-	-	-	-	-	
21 Deferred tax assets created by timing differences, the amount of which exceeds 10% of the Common equity tier 1	73	18	157	104	55	37	
22 Amount of mortgage service rights, deferred tax assets arising from timing differences and investments at a rate exceeding 10% of the ordinary share capital issued by financial corporations exceeding 15% of the Common equity tier 1 of the banking corporation	-	-	-	-	-	-	
23 Of which: in respect of investments at a rate exceeding 10% of the ordinary share capital issued by financial corporations	-	-	-	-	-	-	
24 Of which: in respect of mortgage service rights	-	-	-	-	-	-	
25 Of which: deferred tax assets created by timing differences	-	-	-	-	-	-	

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings							
26 Regulatory adjustments and additional deductions determined by the Supervisor of Banks	(259)	-	(157)	-	(213)	-	
26A Of which: in respect of investments in the equity of financial corporations	-	-	-	-	-	-	
26B Of which: in respect of mortgage service rights	-	-	-	-	-	-	
26C Of which: additional regulatory adjustments to Common equity tier 1	(73)	-	(157)	-	(55)	-	
Total adjustments in respect to the efficiency plan	(186)	-	-	-	(158)	-	
Regulatory adjustments to Common equity tier 1 subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	-	-	-	-	-	-	
Of which: investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
27 Deductions applying to Common equity tier 1 because the amounts of additional tier 1 capital and of tier 2 capital are insufficient to cover the deductions	-	-	-	-	-	-	
28 Total regulatory adjustments and deductions from Common equity tier 1	(21)	19	146	108	4	38	
29 Common equity tier 1	15,157	162	13,660	483	15,036	338	
Additional tier 1 capital: deductions							
30 Additional tier 1 share capital instruments issued by the banking corporation and premium on these instruments	-	-	-	-	-	-	
31 Of which: classified as equity capital in accordance with the reporting to the public directives	-	-	-	-	-	-	15a+16a
32 Of which: classified as a liability in accordance with the reporting to the public directives	-	-	-	-	-	-	
33 Additional tier 1 capital instruments issued by the banking corporation qualified for inclusion in the regulatory capital for the transitional period	890	890	1,068	1,068	1,068	1,068	15b+16b

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings							
34 Additional tier 1 capital instruments issued by subsidiary companies of the banking corporation and held by third party investors	-	-	-	-	-	-	17
35 which: Additional tier 1 capital instruments issued by subsidiary companies of the banking corporation and held by third party investors, which are deducted gradually from additional tier 1 capital	-	-	-	-	-	-	
36 Additional tier 1 capital before deductions	890	890	1,068	1,068	1,068	1,068	
Additional tier 1 capital: deductions							
37 Investment in own capital instruments included in additional tier 1 capital, held directly or indirectly (including a commitment to purchase shares subject to contractual agreements)	-	-	-	-	-	-	
38 Mutual cross-investments in capital instruments included in additional tier 1 capital	-	-	-	-	-	-	
39 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation does not exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
40 Investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
41 Additional deductions determined by the Supervisor of Banks	-	-	-	-	-	-	
41A Of which: in respect of investments in the capital of financial corporations	-	-	-	-	-	-	
41B Of which: additional deductions from Common equity tier 1 not included in the framework of Section 41(a)	-	-	-	-	-	-	
Deductions from additional tier 1 capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	-	-	-	-	-	-	

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings							
Of which: investment in equity of financial corporations that are not consolidated in the statements to the public of a banking corporation, where the holdings of the banking corporation exceed 10% of the ordinary share capital issued by the financial corporation	-	-	-	-	-	-	
42 Deductions applying to additional tier 1 capital because the amount of tier 2 capital is insufficient to cover the deductions	-	-	-	-	-	-	
43 Total deductions from additional tier 1 capital	-	-	-	-	-	-	
44 Additional tier 1 capital	890	890	1,068	1,068	1,068	1,068	
45 Tier 1 capital	16,047	1,052	14,664	1,455	16,104	1,407	
Tier 2 capital: Instruments and Provisions							
46 Instruments issued by the banking corporation (not included in tier 1 capital) and premium on such instruments	784	-	-	-	-	-	18a
47 Tier 2 capital instruments issued by the banking corporation, which are qualified for inclusion in the regulatory capital during the transitional period	3,046	3,046	3,655	3,655	3,301	3,301	18b
48 Tier 2 capital instruments issued by subsidiary companies of the banking corporation to third party investors	-	-	-	-	-	-	19
49 Of which: Tier 2 capital instruments issued by subsidiary companies of the banking corporation and held by third party investors, which are deducted gradually from tier 2 capital	-	-	-	-	-	-	
50 Group allowances for credit losses before the related tax effect	1,758	-	1,550	-	1,719	-	20
51 Tier 2 capital before deductions	5,588	3,046	5,205	3,655	5,020	3,301	
Tier 2 capital: deductions							
52 Investment in own tier 2 capital instruments, held directly or indirectly (including commitment to purchase instruments subject to contractual obligation)	-	-	-	-	-	-	
53 Mutual cross-holdings of tier 2 capital instruments of financial corporations	-	-	-	-	-	-	

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from level 2 ⁽²⁾
54	-	-	-	-	-	-	
55	-	-	-	-	-	-	
56	-	-	-	-	-	-	
56A	-	-	-	-	-	-	
56B	-	-	-	-	-	-	
57	-	-	-	-	-	-	
58	5,588	3,046	5,205	3,655	5,020	3,301	
59	21,635	4,099	19,869	5,110	21,124	4,708	
	18	-	105	-	37	-	
	-	-	1	-	-	-	
	18	-	104	-	37	-	
60	⁽³⁾ 155,899	-	144,837	-	⁽³⁾ 152,890	-	

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

		March 31, 2017		March 31, 2016		December 31, 2016		
		In NIS million						
		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III		References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings								
Capital ratios and capital conservation buffers (percentages)								
61	Common equity tier 1	9.7	-	9.4	-	9.8	-	
62	Tier 1 capital	10.3	-	10.1	-	10.5	-	
63	Total capital	13.9	-	13.7	-	13.8	-	
64	Not relevant	-	-	-	-	-	-	
65	Not relevant	-	-	-	-	-	-	
66	Not relevant	-	-	-	-	-	-	
67	Not relevant	-	-	-	-	-	-	
68	Not relevant	-	-	-	-	-	-	
Minimum requirements determined by the Supervisor of Banks								
69	Minimum Common equity tier 1 ratio determined by the Supervisor of Banks	⁽¹⁾ 9.2	-	⁽¹⁾ 9.1	-	⁽¹⁾ 9.2	-	
70	Minimum Tier I capital ratio determined by the Supervisor of Banks	⁽¹⁾ 9.2	-	⁽¹⁾ 9.1	-	⁽¹⁾ 9.2	-	
71	Overall capital ratio determined by the Supervisor of Banks	⁽¹⁾ 12.7	-	⁽¹⁾ 12.6	-	⁽¹⁾ 12.7	-	
Amounts below the deduction threshold (before the averaging of risk)								
72	Investment in the capital of financial corporations (except for banking corporations and their subsidiary companies) which does not exceed 10% of the ordinary share capital issued by the financial corporation, and which are below the deduction threshold	61	-	43	-	61	-	14
73	Investment in Common equity tier 1 of financial corporations (except for banking corporations and their subsidiary companies) which exceed 10% of the ordinary share capital issued by the financial corporation, and which are below the deduction threshold	23	-	22	-	23	-	21
74	Mortgage service rights (net of deferred tax liability)	-	-	-	-	-	-	
75	Deferred tax assets arising from timing differences that are below the deduction threshold	1,516	-	1,360	-	1,504	-	
Ceiling for inclusion of provisions in tier 2								
76	Provision qualified for inclusion in tier 2 considering exposure under the standard approach, before implementation of the ceiling	1,758	-	1,619	-	1,719	-	
77	Upper limit for inclusion of a provision in tier 2 under the standard approach	1,758	-	1,550	-	1,719	-	

Mapping of the components used for the purpose of presentation of the regulatory capital composition (table 3) (continued)

	March 31, 2017		March 31, 2016		December 31, 2016		
	In NIS million						
	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	Amounts not deducted from capital subject to the treatment required prior to the adoption of Directive 202 in accordance with Basel III	References from level 2 ⁽²⁾
Common equity tier 1 : instruments and retained earnings							
78 Provision qualified for inclusion in tier 2 considering exposure under the internal ratings-based approach, before implementation of the ceiling	-	-	-	-	-	-	
79 Ceiling for inclusion of a provision in tier 2 under the internal ratings-based approach	-	-	-	-	-	-	
Capital instruments not qualified as regulatory capital that are subject to the transitional instructions							
80 The present ceiling amount for instruments included in Common equity tier 1 that are subject to the transitional instructions (according to the transitional provisions in Directive No. 299)	-	-	-	-	-	-	
81 Amount deducted from Common equity tier 1 due to the ceiling	-	-	-	-	-	-	
82 The present ceiling amount for instruments included in additional Common equity tier 1 that are subject to the transitional instructions (according to the transitional provisions in Directive No. 299)	890	-	1,068	-	1,068	-	
83 Amount deducted from additional Common equity tier 1 due to the ceiling	890	-	713	-	713	-	
84 The present maximum amount for instruments included in tier 2 capital that are subject to the transitional instructions (according to the transitional provisions in Directive No. 299)	3,046	-	3,655	-	3,301	-	
85 Amount deducted from tier 2 capital due to the ceiling	162	-	166	-	-	-	

Notes:

(1) with an addition of 0.17% (March 31, 2016: 0.08% ,December 31, 2016: 0.15%), in accordance with the additional capital requirements with respect to housing loans – see note 9 to the condensed financial statements.

(2) The references are to the Table "Presentation of components comprising the regulatory capital taken from the regulatory consolidated balance sheet", presented above, to the figure presented under the column "References to components of the regulatory capital".

(3) The total weighted balances of the risk assets have been reduced by NIS 82 million (December 31,2016:NIS 64 million) due to adjustments in respect to the efficiency plan.

STATEMENT OF FLOWS OF THE REGULATORY CAPITAL (TABLE 2 D)

Summary of movements and changes in the regulatory capital

	First quarter of 2017	2016
Balance at the beginning of period	21,124	20,406
Common Equity Tier 1 before deductions	-	-
Paid up share capital	2	8
Share premium	171	524
Retained earnings, including dividends proposed or declared after the balance sheet date	296	940
Unrealized income (loss) from adjustments of available-for-sale securities to fair value	(16)	(76)
Unrealized income (loss) in respect of cash flow hedging	(1)	1
Translation adjustments of autonomous units held abroad	(190)	(44)
Other reserves which received the Supervisor's approval	(110)	21
Minority interests in the equity of consolidated subsidiaries	(28)	22
Total Common Equity Tier 1 before deductions	124	1,396
Goodwill and Intangible assets	-	18
Deferred taxes the realization of which is based on future profitability of a banking corporation	-	(8)
Deferred taxes attributable to timing differences (over 10% of Common Equity Tier 1)	-	(100)
Unrealized income (loss) as a result of changes in fair value of liabilities resulting from changes in the Bank's self credit risk	3	(1)
Threshold deductions - the amount exceeding 15 % (in accordance with Section 13 of Directive No. 202)	-	-
Others	-	-
Total deductions from Common Equity Tier 1	3	(91)
Total Common Equity Tier 1 after deductions	121	1,487
Instruments issued by the banking corporation qualified for inclusion in regulatory capital in accordance with transitional instructions in Directive No. 299	(178)	(178)
Total Additional Tier 1 Capital after deductions	(178)	(178)
Instruments issued by banking corporation and Premium in respect of these instruments (in accordance with section 10A and 10B in Directive No. 202)	784	-
Instruments issued by the banking corporation qualified for inclusion in regulatory capital in accordance with transitional instructions in Directive No. 299	(255)	(753)
Group allowances for credit losses before related tax effect	39	162
Total Common Equity Tier 2 before deductions	568	(591)
Deduction in respect of investment in financial corporations mainly in respect of FIBI	-	-
Total deductions from Tier 2 Capital	-	-
Total Tier 2 Capital after deductions	568	(591)
Balance at period end	21,635	21,124

CAPITAL ADEQUACY

For details regarding the evaluation of capital adequacy (Table 3 A), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 20-21).

For details regarding Capital planning process (Table 3 A1), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 21-23).

RISK ASSETS AND CAPITAL REQUIREMENTS (TABLE 3 B, D, E, F)

	March 31,		December 31	
	2017	2016	2016	2016
	Risk assets	Capital requirements ⁽¹⁾	Risk assets	Capital requirements ⁽¹⁾
in NIS millions				
Risk assets and capital requirements in respect of credit risk deriving from exposures of:				
Sovereigns	542	69	361	45
Public sector entities	1,938	246	1,873	236
Banking corporations	2,427	308	2,784	350
Corporations	80,684	10,223	76,177	9,583
Secured by commercial real estate	1,551	197	1,475	186
Retail exposures for private individuals	19,384	2,456	17,097	2,151
Small business loans	9,674	1,226	8,688	1,093
Housing mortgages	14,435	1,829	11,530	1,450
Securitization	37	5	91	11
Other assets	8,688	1,101	8,421	1,059
Total risk assets and capital requirements in respect of credit risk	(2)139,360	17,657	(2)128,497	16,164
Risk assets and capital requirements in respect of market risk according to the standard approach	3,127	396	3,129	394
Risk assets and capital requirements in respect of CVA risk according to the standard approach	1,277	162	1,019	128
Risk assets and capital requirements in respect of operational risk according to the standard approach	12,135	1,538	12,192	1,534
Total risk assets and capital requirements	155,899	19,753	144,837	18,219
				152,890
				19,340

Footnotes:

- (1) With an addition of 0.17% (March 31, 2016: 0.08% ,December 31, 2016: 0.15%), in accordance with the additional capital requirements with respect to housing loans - see Note 9 (b) to the condensed financial statements.
- (2) The total weighted balances of the risk assets have been reduced by NIS 82 million (December 31,2016: NIS 64 million) due to adjustments in respect to the efficiency plan.

CAPITAL FOR CALCULATING RATIO OF CAPITAL (TABLE 3 G)

	Unaudited		Audited
	March 31,		December 31,
	2017	2016	2016
in NIS millions			
Common equity tier 1 after deductions	⁽¹⁾ 15,157	13,596	⁽¹⁾ 15,036
Additional tier 1 capital after deductions	890	1,068	1,068
Tier 1 capital	16,047	14,664	16,104
Tier 2 capital after deductions	5,588	5,205	5,020
Total capital	21,635	19,869	21,124

RATIO OF CAPITAL TO RISK ASSETS (TABLE 3 H AND I)

	Unaudited		Audited
	March 31,		December 31,
	2017	2016	2016
In %			
A. Consolidated			
Ratio of common equity tier 1 to risk assets	9.7	9.4	9.8
Ratio of total capital to risk assets	13.9	13.7	13.8
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	⁽⁴⁾ 9.2	⁽⁴⁾ 9.1	⁽⁴⁾ 9.2
Minimum total capital adequacy ratio required by the Supervisor of Banks	⁽⁴⁾ 12.7	⁽⁴⁾ 12.6	⁽⁴⁾ 12.7
B. Significant subsidiaries			
1. Mercantile Discount Bank LTD. and its consolidated companies			
Ratio of common equity tier 1 to risk assets	10.7	10.4	10.9
Ratio of total capital to risk assets	13.4	13.4	13.8
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	⁽⁵⁾ 9.2	⁽⁵⁾ 9.1	⁽⁵⁾ 9.2
Minimum total capital adequacy ratio required by the Supervisor of Banks	⁽⁵⁾ 12.7	⁽⁵⁾ 12.6	⁽⁵⁾ 12.7
2. Discount Bakcorp Inc. ⁽¹⁾			
Ratio of common equity tier 1 to risk assets	13.3	13.0	13.1
Ratio of total capital to risk assets	14.4	14.0	14.2
Ratio of minimum common equity tier 1 required in accordance with local regulation	⁽²⁾ 4.5	⁽²⁾ 4.5	⁽²⁾ 4.5
Minimum total capital adequacy ratio required in accordance with local regulation	⁽²⁾ 8.0	⁽²⁾ 8.0	⁽²⁾ 8.0
3. Israel Credit Cards LTD.			
Ratio of common equity tier 1 to risk assets	14.1	13.9	14.4
Ratio of total capital to risk assets	15.4	15.4	15.8
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	9.0	9.0	9.0
Minimum total capital adequacy ratio required by the Supervisor of Banks	⁽³⁾ 12.5	⁽³⁾ 12.5	⁽³⁾ 12.5

Footnotes:

- (1) The data in this item was computed in accordance with the rules mandatory in the U.S.A.
- (2) Beginning on January 1, 2015, IDB Bank became subject to new Basle III capital rules based on the final rules published by the FRB. Capital ratios as of January 1, 2015 are as follows: 4.5% CET1 to risk-weighted assets; 6.0% Tier 1 capital to risk-weighted assets; and 8.0% Total capital to risk-weighted assets.
- (3) In view of the approach by the Supervisor of Banks, ICC is required to maintain a total capital ratio of not less than 15%, starting from December 31, 2010.
- (4) With an addition of 0.17% (March 31, 2016: 0.08% ,December 31, 2016: 0.15%), in accordance with the additional capital requirements with respect to housing loans - see item 1 (b) above.
- (5) With an addition of 0.18% (March 31, 2016: 0.08% ,December 31, 2016: 0.16%), in accordance with the additional capital requirements with respect to housing loans - see item 1 (b) above.

ADDITIONAL INFORMATION REGARDING CAPITAL ADEQUACY NOT INCLUDED IN THE DISCLOSURE REQUIREMENTS OF THE THIRD PILLAR

Risk weighted assets according to Regulatory Operating Segments

	Domestic operations							International operations					Total
	Households	Private Banking	Small and minute businesses	Medium businesses	Large businesses	Institutional bodies	Financial management	Total Domestic operations	Private Individuals	business operations	Other	Total International operations	
in NIS millions													
For the three months ended March 31, 2017													
Average Risk-assets ⁽¹⁾	38,201	401	36,129	15,735	26,719	1,602	11,807	130,594	2,627	21,347	6	23,801	154,395
Balance of Risk-assets ⁽¹⁾	38,563	415	37,111	14,854	28,101	1,652	12,191	132,887	3,177	21,410	3	23,012	155,899
For the year ended December 31, 2016													
Average Risk-assets ⁽¹⁾	(2)35,614	404	(2)33,608	(2)16,605	25,108	1,294	(2)11,409	124,042	3,801	21,720	5	23,980	148,022
Balance of Risk-assets ⁽¹⁾	(2)37,840	386	(2)35,147	(2)16,616	25,337	1,552	(2)11,422	128,300	2,996	21,132	17	24,590	152,890

Footnote:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Reclassified - Improvement of compatibility between the classification of risk assets between the different segments and the classification of the assets to those segments.

Summary of movement and changes in risk-weighted assets

	First quarter of 2017	2016
in NIS millions		
Balance at the beginning of period	138,335	127,695
Change in exposures		
Realizations (balance-sheet credit)	1,741	11,768
Bonds	(370)	(264)
Derivatives	(87)	117
Facilities	913	2,334
Guarantees	(467)	2,072
Other assets	117	617
Total Change in exposures	1,847	16,644
CCF effect	(111)	(2,809)
Change in exposures after CCF effect	1,736	13,835
Changes in risk mitigates		
Guarantees (replacement)	153	4,219
Financial risk mitigates	(403)	1,226
Total	(556)	5,445
CCF effect	325	(2,096)
Change in risk mitigates after CCF effect	(231)	3,349
Change in CVA	335	154
Total Change in credit risk-weighted assets	2,302	10,640
Balance at period end	140,637	138,335

LEVERAGE RATIO

COMPARISON BETWEEN BALANCE SHEET ASSETS AND THE MEASUREMENT OF EXPOSURE FOR THE PURPOSE OF THE LEVERAGE RATIO (TABLE 3 A)

	March 31		December 31,
	2017	2016	2016
	NIS millions		
Total assets according to the consolidated financial statements	219,096	207,200	219,577
Adjustment in respect of investments in entities in the banking, finance, insurance and commercial fields, consolidated for accounting purposes, but not included in consolidation for regulatory purposes	-	-	-
Adjustments in respect of trusteeship assets recognized in the balance sheet according to the Reporting to the Public Directives, but not included in the measurement of exposure of the leverage ratio	-	-	-
Adjustments in respect of derivative financial instruments	(432)	(1,242)	(922)
Adjustments in respect of SFTs	1,102	891	1,398
Adjustments in respect of off-balance sheet items (conversion of off-balance sheet exposure to credit equivalent amounts)	22,506	20,551	22,438
Other adjustments	1,459	1,259	1,409
Exposure for the purpose of the leverage ratio	243,731	228,659	243,900

DISCLOSURE OF THE LEVERAGE RATIO (TABLE 3 B)

	March 31		December 31,
	2017	2016	2016
	NIS millions		
On-balance sheet exposures			
On-balance sheet assets (excluding derivatives and SFTs, but including collateral and group allowance)	213,814	202,583	214,066
Asset amounts deducted in determining Tier 1 capital	(160)	(144)	(160)
Total on-balance sheet exposures (excluding derivatives and SFTs)	213,654	202,439	213,906
Derivative exposures			
Replacement cost associated with all derivatives transactions	1,409	1,213	1,168
Add-on amounts for PFE associated with all derivatives transactions	1,217	1,359	1,214
Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the Reporting to the Public Directives	--	--	--
Deductions of receivables assets for cash variation margin provided in derivatives transactions	--	(26)	--
Exempted CCP leg of client-cleared trade exposures	--	--	--
Adjusted effective notional amount of written credit derivatives	--	--	--
Adjusted effective notional offsets and add-on deductions for written credit derivatives	--	--	--
Total derivative exposures	2,626	2,546	2,382
Securities financing transaction exposures			
Gross SFT assets (with no recognition of netting), after adjusting for transactions treated as an accounting sale	3,843	2,232	3,776
Netted amounts of cash payables and cash receivables of gross SFT assets	--	--	--
Credit risk exposure of a central counterparty for SFT assets	1,102	891	1,398
Agent transaction exposures	--	--	--
Total securities financing transaction exposures	4,945	3,123	5,174
Other off-balance sheet exposures			
Off-balance sheet exposure at gross notional amount	76,457	71,506	76,080
Adjustments for conversion to credit equivalent amounts	(53,951)	(50,955)	(53,642)
Total off-balance sheet items	22,506	20,551	22,438
Capital and total exposures			
Tier 1 capital	⁽¹⁾ 16,047	14,664	⁽¹⁾ 16,104
Total exposures	243,731	228,659	243,900
Leverage ratio			
Leverage ratio according to Proper Conduct of Banking Business Directive No. 218	6.6	6.4	6.6

Footnote:

(1) The Tier I capital and the total exposure are presented after the relief granted by the Supervisor of Banks in respect of the 2016 efficiency plan.

EXPOSURE TO RISKS AND RISK MANAGEMENT

For details regarding the Risk profile of the Discount Group and for details regarding Risk Factors Table, see the 2016 Annual Report, in Chapter C to the Directors and Management Report - "Risks review" (pp. 63-65 and pp. 101-103).

For an additional qualitative general disclosure regarding risk management, (including risk management principles – pp. 27-29, risk management corporate governance – pp. 29-31, risk management tools – pp. 32-33, risk culture and absorption of the usefulness of risk management procedures – pp. 33-36) see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd.

The Bank considers cyber and data protection risks as well as cross-border risks, as the most significant developing leading risks. For additional details see in the said document (pp. 36-37).

DRAFTS AND INSTRUCTIONS PUBLISHED DURING THE FIRST QUARTER OF 2017

Update of Proper Conduct of Banking Business Directive No. 411, in the matter of the prevention of money laundering and the finance of terror and identification of customers. For details, see below under "Compliance risks".

Amendment to Proper Conduct of Banking Business Directive No. 450, in the matter of debt collection procedures. For details, see the 2016 Annual Report (p.402).

Amendment to Proper Conduct of Banking Business Directive No. 355, in the matter of business continuity. For details, see below under "Operational risks".

CREDIT RISKS

Credit risk is the risk of material impairment to the value of the Group and its ability to attain its goals as a result of deterioration in the ability of a borrower or counterparty to honor their obligations towards the Bank, in whole or in part.

For general details and for qualitative disclosure regarding credit risk management, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 37-44).

CREDIT RISK MITIGATION

For details regarding qualitative disclosure regarding credit risk mitigation, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 44-45).

CREDIT RISK MITIGATION (TABLE 7)

	Gross credit exposure before allowance for credit losses ⁽¹⁾⁽²⁾	Gross credit exposure after allowance for credit losses ⁽¹⁾⁽²⁾	Credit exposure covered by eligible financial collateral ⁽³⁾⁽⁴⁾	Total amounts subtracted ⁽⁵⁾	Total amounts added ⁽⁵⁾	Net credit exposure
in NIS millions						
March 31, 2017						
Sovereigns debts	53,362	53,362	(21)	(344)	144	53,141
Public sector entities debts	7,349	7,346	(1)	(124)	549	7,770
Banking corporations debts	5,151	5,150	(33)	(88)	8,091	13,120
Corporations debts	117,138	117,136	(7,082)	(10,389)	9,762	109,427
Secured by commercial real estate debts	1,760	1,753	(204)	-	-	1,549
Retail exposures for private individuals	53,068	52,897	(1,552)	(7,582)	-	43,763
Small business loans	19,486	19,299	(2,749)	(19)	-	16,531
Housing mortgages	28,602	28,449	(1)	-	-	28,448
Securitization	185	185	-	-	-	185
Other assets	8,546	8,546	-	-	-	8,546
Total	294,647	294,123	(11,643)	(18,546)	18,546	282,480
March 31, 2016						
Sovereigns debts	50,945	50,945	-	-	476	51,421
Public sector entities debts	7,659	7,654	-	(120)	1	7,535
Banking corporations debts	6,303	6,301	(11)	(257)	7,839	13,872
Corporations debts	108,751	108,681	(6,539)	(5,994)	5,275	101,423
Secured by commercial real estate debts	1,727	1,722	(250)	-	-	1,472
Retail exposures for private individuals	48,425	48,150	(1,653)	(7,213)	-	39,284
Small business loans	17,868	17,685	(2,767)	(7)	-	14,911
Housing mortgages	24,470	24,224	-	-	-	24,224
Securitization	427	427	-	-	-	427
Other assets	8,894	8,894	-	-	-	8,894
Total	275,469	274,683	(11,220)	(13,591)	13,591	263,463
December 31, 2016						
Sovereigns debts	53,883	53,883	-	(364)	140	53,659
Public sector entities debts	7,392	7,388	(1)	(124)	635	7,898
Banking corporations debts	6,557	6,555	(250)	(147)	8,219	14,377
Corporations debts	116,076	116,079	(7,385)	(10,658)	9,810	107,846
Secured by commercial real estate debts	1,734	1,728	(202)	-	-	1,526
Retail exposures for private individuals	52,161	52,003	(1,580)	(7,496)	-	42,927
Small business loans	19,120	18,912	(2,745)	(15)	-	16,152
Housing mortgages	27,811	27,569	(1)	-	-	27,568
Securitization	405	405	-	-	-	405
Other assets	8,502	8,502	-	-	-	8,502
Total	293,641	293,024	(12,164)	(18,804)	18,804	280,860

Footnotes:

- (1) Off balance sheet credit risk is stated prior to conversion to credit equivalent (before multiplication by the CCF coefficient).
- (2) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent (after netting effect and after multiplication by the 'add-on' coefficient).
- (3) After balance sheet or off-balance sheet netting, when relevant, and after application of haircuts, including positive adjustments added to the exposure.
- (4) Including gold.
- (5) The amount of exposure covered by guaranties is presented as part of the obligations of the counterparty providing the guaranties.

ADDITIONAL DISCLOSURES

QUANTITATIVE DISCLOSURE REGARDING CREDIT RISK (TABLE 4 B)

Segmentation of credit risk according to main credit exposure types

GROSS CREDIT RISK EXPOSURE

	March 31, 2017	Average for the period ⁽¹⁾	March 31, 2016	Average for the period ⁽¹⁾	December 31, 2016	Average for the period ⁽¹⁾
in NIS millions						
Credit	174,711	173,390	159,074	158,170	172,068	164,327
Bonds	32,728	33,904	33,752	34,246	35,080	34,078
Others ⁽²⁾	8,546	8,524	8,894	8,894	8,502	8,985
Guarantees and other liabilities on account of clients ⁽³⁾	76,036	75,823	71,177	70,707	75,609	73,354
Transactions in derivative financial instruments ⁽⁴⁾	2,626	2,504	2,572	2,370	2,382	2,677
Total	294,647	294,145	275,469	274,387	293,641	283,421

Footnotes:

(1) The average is computed on a quarterly basis.

(2) Primarily: cash, shares, fixed assets.

(3) Off balance sheet credit risk is stated prior to conversion to credit equivalent (before multiplication by the CCF coefficient).

(4) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent (after netting effect and after multiplication by the "add-on" coefficient).

DISTRIBUTION OF EXPOSURES ACCORDING TO MAIN GEOGRAPHICAL AREAS AND PROBLEMATIC DEBTS ACCORDING TO MAIN GEOGRAPHICAL AREAS

	Total Credit Risk ⁽¹⁾			Debts ⁽²⁾ and off-balance sheet Credit Risk (excluding Derivatives) ⁽³⁾						
	Total	Credit Performance Rating ⁽⁶⁾	Problematic ⁽⁵⁾	Total	Of which: Debts ⁽²⁾⁽⁷⁾	Problematic ⁽⁵⁾	Impaired	Credit Losses ⁽⁴⁾		
								Periodic Credit Loss Expenses	Net Accounting Write-Offs Recognized during the Period	Balance of Allowance for Credit Losses
in NIS millions										
March 31, 2017										
Lending Activity in Israel										
Total										
Commercial	102,483	95,919	3,525	100,058	69,053	3,498	2,298	77	123	1,334
Total Public	183,408	173,245	4,281	180,972	122,136	4,254	2,363	148	183	1,966
Total Lending Activity in Israel	208,797	198,630	4,281	183,669	123,302	4,254	2,363	148	183	1,966
Lending Activity Outside of Israel										
Total										
Commercial	41,609	40,010	873	30,901	21,911	861	441	(4)	10	294
Total Public	43,699	42,089	877	32,989	23,412	864	441	(3)	10	310
Total Lending Activity Outside of Israel	51,642	50,000	910	37,350	27,579	864	441	(3)	10	310
TOTAL	260,439	248,630	5,191	221,019	150,881	5,118	2,804	145	193	2,276
March 31, 2016										
Lending Activity in Israel										
Total										
Commercial	92,974	86,246	3,595	90,770	62,182	3,557	2,332	(13)	(21)	1,365
Total Public	164,110	156,162	4,269	161,891	107,536	4,230	2,392	20	12	1,933
Total Lending Activity in Israel	189,934	181,986	4,269	164,841	108,870	4,230	2,392	20	12	1,934
Lending Activity Outside of Israel										
Total										
Commercial	43,011	41,481	730	31,025	22,222	737	467	27	34	302
Total Public	45,381	43,842	734	33,392	23,736	741	467	27	34	317
Total Lending Activity Outside of Israel	54,917	53,364	828	38,223	28,367	741	467	26	34	318
TOTAL	244,851	235,350	5,097	203,064	137,237	4,971	2,859	46	46	2,252

For footnotes see next page.

DISTRIBUTION OF EXPOSURES ACCORDING TO MAIN GEOGRAPHICAL AREAS AND PROBLEMATIC DEBTS ACCORDING TO MAIN GEOGRAPHICAL AREAS (CONTINUED)

	Total Credit Risk ⁽¹⁾			Debts ⁽²⁾ and off-balance sheet Credit Risk (excluding Derivatives) ⁽³⁾						
	Total	Credit Performance Rating ⁽⁶⁾	Problematic ⁽⁵⁾	Total	Of which:		Impaired	Credit Losses ⁽⁴⁾		
					Debts ⁽²⁾⁽⁷⁾	Problematic ⁽⁵⁾		Periodic Credit Loss Expenses	Net Accounting Write-Offs Recognized during the Period	Balance of Allowance for Credit Losses
in NIS millions										
December 31, 2016										
Lending Activity in Israel										
Total Commercial	99,233	93,136	3,841	97,340	66,657	3,815	2,499	176	148	1,381
Total Public	178,109	168,682	4,601	176,207	118,162	4,575	2,560	391	310	2,002
Total Lending Activity in Israel	204,278	194,849	4,601	178,687	118,910	4,575	2,560	390	310	2,002
Lending Activity Outside of Israel										
Total Commercial	44,823	43,346	961	32,495	23,143	947	570	79	76	321
Total Public	47,090	45,599	970	34,757	24,742	955	570	81	77	337
Total Lending Activity Outside of Israel	56,685	55,102	1,063	40,094	29,821	955	570	79	77	337
TOTAL	260,963	249,951	5,664	218,781	148,731	5,530	3,130	469	387	2,339

Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts⁽²⁾, bonds, securities borrowed or purchased under resale agreements, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 150,881, 35,237, 369, 3,034, 70,918 million, respectively. (As at March 31, 2016 amount of NIS 137,237, 37,183, 183, 3,761, 66,487 million, respectively and As at December 31, 2016 amount of NIS 148,731, 37,842, 440, 3,283, 70,667 million, respectively).
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale agreements.
- (3) Credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, excluding in respect of derivative instruments.
- (4) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (7) The balance of commercial debts includes housing loans in the amount of NIS 258 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction. (As at March 31, 2016 amount of NIS 248 million, As at December 31, 2016 amount of NIS 266 million).
- (8) Following the adjustment of the treatment of bonds to the treatment of problematic debts in general, as of July 1, 2016, bonds were eliminated from the balance in which they had been included in the past (in the amounts of NIS 82 million, NIS 127 million, NIS 28 million, respectively; see "Securities" above).

DISTRIBUTION OF THE EXPOSURE ACCORDING TO COUNTERPARTY, CLASSIFIED ACCORDING TO MAIN TYPES OF CREDIT EXPOSURE (TABLE 4 H)

	Credit	Bonds	Other ⁽¹⁾	Guarantees and other liabilities on account of clients ⁽²⁾	Transactions in derivative financial instruments ⁽³⁾	Total
in NIS millions						
March 31, 2017						
Sovereigns	25,347	26,605	-	1,369	41	53,362
Public sector entities	2,696	3,443	-	910	300	7,349
Banking corporations	2,701	1,105	-	213	1,132	5,151
Corporations	74,499	1,390	-	40,120	1,129	117,138
Secured by commercial real estate	1,760	-	-	-	-	1,760
Retail exposures for private individuals	26,825	-	-	26,226	17	53,068
Small business loans	14,263	-	-	5,218	5	19,486
Housing mortgages	26,620	-	-	1,980	2	28,602
Securitization	-	185	-	-	-	185
Other assets	-	-	8,546	-	-	8,546
Total	174,711	32,728	8,546	76,036	2,626	294,647
March 31, 2016						
Sovereigns	24,212	25,443	-	1,263	27	50,945
Public sector entities	2,204	4,456	-	818	181	7,659
Banking corporations	3,211	1,763	-	409	920	6,303
Corporations	68,172	1,663	-	37,502	1,414	108,751
Secured by commercial real estate	1,727	-	-	-	-	1,727
Retail exposures for private individuals	24,006	-	-	24,394	25	48,425
Small business loans	13,033	-	-	4,832	3	17,868
Housing mortgages	22,509	-	-	1,959	2	24,470
Securitization	-	427	-	-	-	427
Other assets	-	-	8,894	-	-	8,894
Total	159,074	33,752	8,894	71,177	2,572	275,469
December 31, 2016						
Sovereigns	24,918	27,442	-	1,501	22	53,883
Public sector entities	2,441	3,791	-	914	246	7,392
Banking corporations	3,815	1,272	-	352	1,118	6,557
Corporations	73,161	2,170	-	39,776	969	116,076
Secured by commercial real estate	1,734	-	-	-	-	1,734
Retail exposures for private individuals	26,275	-	-	25,865	21	52,161
Small business loans	13,890	-	-	5,226	4	19,120
Housing mortgages	25,834	-	-	1,975	2	27,811
Securitization	-	405	-	-	-	405
Other assets	-	-	8,502	-	-	8,502
Total	172,068	35,080	8,502	75,609	2,382	293,641

Footnotes:

- (1) Mostly cash, shares, fixed assets.
- (2) Off balance sheet credit risk is stated prior to conversion to credit equivalent (before multiplication by the CCF coefficient).
- (3) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent (following the netting effect and after multiplication by the "add-on" coefficient).

DIVISION OF THE PORTFOLIO ACCORDING TO REMAINING CONTRACTUAL MATURITY PERIODS⁽¹⁾ (TABLE 4 E)

	Up to 1 year	Over 1 year and up to 5 years	Over 5 years	No fixed maturity date ⁽²⁾	Total Cash Flow
March 31, 2017					
Credit	97,600	54,143	38,092	1,633	⁽¹⁾ 191,468
Bonds	6,589	19,160	14,878	-	40,627
Others ⁽³⁾	2,671	457	691	4,760	8,579
Guarantees and other liabilities on account of clients ⁽⁴⁾	49,594	19,315	5,946	1,170	76,025
Transactions in derivative financial instruments ⁽⁵⁾	1,505	1,401	574	359	3,839
Total	157,959	94,476	60,181	7,922	320,538
March 31, 2016					
Credit	89,686	48,851	30,389	2,415	171,341
Bonds	7,451	15,032	20,327	-	42,810
Others ⁽³⁾	3,211	676	746	4,294	8,927
Guarantees and other liabilities on account of clients ⁽⁴⁾	49,121	15,463	5,411	1,063	71,058
Transactions in derivative financial instruments ⁽⁵⁾	2,073	1,780	446	148	4,447
Total	151,542	81,802	57,319	7,920	298,583
December 31, 2016					
Credit	96,236	53,910	36,552	1,517	188,215
Bonds	6,993	19,592	16,555	-	43,140
Others ⁽³⁾	2,458	543	693	4,843	8,537
Guarantees and other liabilities on account of clients ⁽⁴⁾	50,315	18,148	5,859	1,241	75,563
Transactions in derivative financial instruments ⁽⁵⁾	1,430	1,554	593	344	3,921
Total	157,432	93,747	60,252	7,945	319,376

Footnotes:

- (1) This note presents the anticipated future contractual cash flows in respect of the exposures, according to the remaining periods to the contractual maturity date of each cash flow. The data is shown net of the allowance for credit losses, the allocation of which over periods is made in accordance with an estimate based on the credit periods in respect of which they were made.
- (2) Including assets whose maturity data has passed in the amount of NIS 444 million (March 31, 2016: NIS 499 million, December 31, 2016: NIS 406 million).
- (3) Primarily: cash, shares, fixed assets.
- (4) Off balance sheet credit risk is pre conversion to credit equivalent (pre multiplying by CCF coefficient).
- (5) Presented as calculated for the purpose of limitation on borrowers indebtedness.

DISTRIBUTION OF THE EXPOSURES ACCORDING TO MAIN SECTORS

Economic Sectors	March 31, 2017			December 31, 2016		
	Total credit risk	Of which: Problematic credit risk	Rate of problematic risk	Total credit risk	Of which: Problematic credit risk	Rate of problematic risk
	in NIS millions		%	in NIS millions		%
Industry	19,063	651	3.4	19,648	657	3.3
Construction and real estate - construction	23,918	445	1.9	22,535	483	2.1
Construction and real estate - real estate activity	19,257	408	2.1	19,511	451	2.3
Commerce	26,241	1,066	4.1	26,650	1,105	4.1
Financial services	20,816	737	3.5	21,063	766	3.6
Private individuals - housing loans	28,634	312	1.1	27,761	328	1.2
Private individuals - other	54,381	448	0.8	53,382	441	0.8
Other Sectors	34,797	1,091	3.1	34,649	1,340	3.9
Total Public	227,107	5,158	2.3	225,199	5,571	2.5
Banks	7,730	33	0.4	9,189	93	1.0
Governments	25,602	-	-	26,575	-	-
Total	260,439	5,191	2.0	260,963	5,664	2.2

CHANGE IN THE BALANCE OF ALLOWANCE FOR CREDIT LOSSES (TABLE 4 H)

	Credit to the public					
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total	Banks and Governments	Total
		In NIS millions				
Three months ended March 31, 2017						
Balance of allowance for credit losses, as at December 31, 2016 (audited)	1,702	168	469	2,339	-	2,339
Expenses (expenses reversal) for credit loss	73	4	68	145	-	145
Accounting write-offs	(210)	(2)	(107)	(319)	-	(319)
Collection of debts written-off in previous years	77	-	49	126	-	126
Net accounting write-offs	(133)	(2)	(58)	(193)	-	(193)
Financial statements translation adjustments	(14)	-	(1)	(15)	-	(15)
Balance of allowance for credit losses, as at March 31, 2017	1,628	170	478	2,276	-	2,276
Of which: In respect of off-balance sheet credit instruments	154	-	33	187	-	187
Three months ended March 31, 2016						
Balance of allowance for credit losses, as at December 31, 2015 (audited)	1,675	176	407	2,258	3	2,261
Expenses (expenses reversal) for credit loss	14	4	29	47	(1)	46
Accounting write-offs	(91)	(9)	(72)	(172)	-	(172)
Collection of debts written-off in previous years	78	-	48	126	-	126
Net accounting write-offs	(13)	(9)	(24)	(46)	-	(46)
Financial statements translation adjustments	(9)	-	-	(9)	-	(9)
Balance of allowance for credit losses, as at March 31, 2016	1,667	171	412	2,250	2	2,252
Of which: In respect of off-balance sheet credit instruments	145	3	33	181	-	181

Exposure amounts according to risk weights⁽²⁾⁽¹⁾ (Table 5)**AMOUNT OF EXPOSURE AFTER ALLOWANCE FOR CREDIT LOSSES AND BEFORE CREDIT RISK MITIGATION**

	0%	2%	20%	35%	50%	75%	100%	150%	250%	Total
in NIS millions										
March 31, 2017										
Sovereigns	50,816	-	2,053	-	4	-	489	-	-	53,362
Public sector entities	-	-	4,821	-	2,524	-	-	1	-	7,346
Banking corporations	-	-	4,222	-	861	-	67	-	-	5,150
Corporations	-	824	1,708	-	409	-	112,284	1,911	-	117,136
Commercial real estate	-	-	-	-	-	-	1,751	2	-	1,753
Retail exposures for private individuals	-	-	-	-	-	52,610	122	165	-	52,897
Small business loans	-	-	-	-	-	19,026	94	179	-	19,299
Housing mortgages	-	-	-	11,251	6,753	9,519	862	64	-	28,449
Securitization	-	-	183	-	2	-	-	-	-	185
Other	2,471	-	13	-	-	-	3,328	1,122	1,612	8,546
Total	53,287	824	13,000	11,251	10,553	81,155	118,997	3,444	1,612	294,123
March 31, 2016										
Sovereigns	49,159	-	1,771	-	14	-	1	-	-	50,945
Public sector entities	-	-	5,686	-	1,962	-	6	-	-	7,654
Banking corporations	-	-	5,178	-	849	-	274	-	-	6,301
Corporations	-	-	1,636	-	500	-	105,135	1,410	-	108,681
Commercial real estate	-	-	-	-	-	-	1,714	8	-	1,722
Retail exposures for private individuals	-	-	-	-	-	47,904	111	135	-	48,150
Small business loans	-	-	-	-	-	17,452	67	166	-	17,685
Housing mortgages	-	-	-	11,750	4,365	7,561	498	50	-	24,224
Securitization	-	-	410	-	17	-	-	-	-	427
Other	2,909	-	116	-	-	-	3,216	1,115	1,538	8,894
Total	52,068	-	14,797	11,750	7,707	72,917	111,022	2,884	1,538	274,683
December 31, 2016										
Sovereigns	50,998	-	2,363	-	5	-	517	-	-	53,883
Public sector entities	-	-	5,256	-	2,115	-	17	-	-	7,388
Banking corporations	-	-	5,075	-	1,371	-	109	-	-	6,555
Corporations	-	-	2,280	-	583	-	111,284	1,932	-	116,079
Commercial real estate	-	-	-	-	-	-	1,718	10	-	1,728
Retail exposures for private individuals	-	-	-	-	-	51,707	123	173	-	52,003
Small business loans	-	-	-	-	-	18,618	76	218	-	18,912
Housing mortgages	-	-	-	10,921	6,404	9,495	696	53	-	27,569
Securitization	-	-	399	-	6	-	-	-	-	405
Other	2,366	-	12	-	-	-	3,384	1,158	1,582	8,502
Total	53,364	-	15,385	10,921	10,484	79,820	117,924	3,544	1,582	293,024

AMOUNT OF EXPOSURE AFTER ALLOWANCE FOR CREDIT LOSSES AND AFTER CREDIT RISK MITIGATION

	0%	2%	20%	35%	50%	75%	100%	150%	250%	Total
in NIS millions										
March 31, 2017										
Sovereigns	50,959	-	2,038	-	4	-	140	-	-	53,141
Public sector entities	549	-	4,820	-	2,400	-	-	1	-	7,770
Banking corporations	-	-	6,031	-	7,033	-	56	-	-	13,120
Corporations	-	824	11,442	-	438	-	94,826	1,897	-	109,427
Commercial real estate	-	-	-	-	-	-	1,547	2	-	1,549
Retail exposures for private individuals	-	-	-	-	-	43,506	101	156	-	43,763
Small business loans	-	-	-	-	-	16,290	75	166	-	16,531
Housing mortgages	-	-	-	11,251	6,753	9,518	862	64	-	28,448
Securitization	-	-	183	-	2	-	-	-	-	185
Other	2,471	-	13	-	-	-	3,328	1,122	1,612	8,546
Total	53,979	824	24,527	11,251	16,630	69,314	100,935	3,408	1,612	282,480
March 31, 2016										
Sovereigns	49,635	-	1,771	-	14	-	1	-	-	51,421
Public sector entities	-	-	5,688	-	1,841	-	6	-	-	7,535
Banking corporations	-	-	6,673	-	6,935	-	264	-	-	13,872
Corporations	-	-	6,911	-	500	-	92,606	1,406	-	101,423
Commercial real estate	-	-	-	-	-	-	1,464	8	-	1,472
Retail exposures for private individuals	-	-	-	-	-	39,060	99	125	-	39,284
Small business loans	-	-	-	-	-	14,703	56	152	-	14,911
Housing mortgages	-	-	-	11,750	4,365	7,561	498	50	-	24,224
Securitization	-	-	410	-	17	-	-	-	-	427
Other	2,909	-	116	-	-	-	3,216	1,115	1,538	8,894
Total	52,544	-	21,569	11,750	13,672	61,324	98,210	2,856	1,538	263,463
December 31, 2016										
Sovereigns	51,138	-	2,363	-	5	-	153	-	-	53,659
Public sector entities	635	-	5,255	-	1,991	-	17	-	-	7,898
Banking corporations	-	-	6,746	-	7,536	-	95	-	-	14,377
Corporations	-	-	12,059	-	614	-	93,249	1,924	-	107,846
Commercial real estate	-	-	-	-	-	-	1,516	10	-	1,526
Retail exposures for private individuals	-	-	-	-	-	42,659	103	165	-	42,927
Small business loans	-	-	-	-	-	15,890	63	199	-	16,152
Housing mortgages	-	-	-	10,922	6,404	9,493	696	53	-	27,568
Securitization	-	-	399	-	6	-	-	-	-	405
Other	2,366	-	12	-	-	-	3,384	1,158	1,582	8,502
Total	54,139	-	26,834	10,922	16,556	68,042	99,276	3,509	1,582	280,860

Footnotes:

- (1) Off balance sheet credit risk is started prior to conversion to credit equivalent (before multiplication by the CCF coefficient).
- (2) Credit risk in respect of transactions in derivative financial instruments is presented in terms of credit equivalent (after netting effect and after multiplication by the "add-on" coefficient).
- (3) Reclassified – The reclassification of credit exposure backed by insurance from the "Sovereigns" item to the "Public sector entities" item.

General disclosure regarding exposure related to counterparty credit risk

Counterparty credit risk is the risk that the counterparty to the transaction will be in default before the final settlement of the cash flows in respect of the transaction. For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 53-54).

DISCLOSURE REGARDING DERIVATIVES (TABLE 8)

	March 31,		December 31,
	2017	2016	2016
	in NIS millions		
Gross positive fair value of contracts ⁽¹⁾			
Interest rate contracts:			
Shekel/CPI	175	199	178
Other	1,489	2,072	1,606
Foreign currency contracts	1,002	1,331	1,140
Contracts on shares	392	184	380
Commodities and other contracts	-	-	-
Total Gross positive fair value of contracts	3,058	3,786	3,304
Potential off balance sheet exposure ⁽²⁾	2,249	2,325	1,898
Netting benefits	(2,681)	(3,539)	(2,820)
Current credit exposure after netting ⁽²⁾	2,626	2,572	2,382
Held collateral	(265)	(213)	(437)
Net credit exposure in respect of derivatives	2,361	2,359	1,945

Footnotes:

- (1) Including embedded derivatives in the amount of NIS 24 million (December 31, 2016 NIS 21 million, March 31, 2016 NIS 25 million).
- (2) Potential off-balance sheet credit exposure with respect to derivative instruments is calculated based on the notional principal amount of the entire counter-party portfolio, multiplied by the "Add-on" coefficient.

Activity in Derivative Financial Instruments

The Bank's operations in derivative financial instruments involve special risk factors, including credit risk. The singularity of credit risk in such transactions stems from the fact that the stated value of the transaction does not necessarily reflect the credit risk involved therein. For further details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 53-55).

Note 11 to the condensed financial statements presents details of operations in derivative instruments - scope, credit risk and maturities. Part B of the aforementioned Note presents details of credit risk with respect to derivatives by counter party, on a consolidated basis.

Appendix 5 contains further details of the data presented in the said Part B of the Note.

Securitization exposure

IDB New York invests in several types of securitized securities, in marketable mortgage backed securities (CMBS), in securities of the "Trust Preferred CDO" type and residential mortgage backed securities (RMBS).

For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 55).

Securitization exposure (Table 9)

The securitization exposure included in the following table does not include mortgage backed securities issued by GNMA, FNMA and FHLMC. This, due to the fact that all layers of the said securities reflect identical credit risk.

Securitization exposure

	Total exposure		
	March 31		December 31
	2017	2016	2016
Mortgage-backed securities:			
Other mortgage-backed securities (including CMO, REMIC and STRIPPED MBS)	2	55	17
Total mortgage-backed securities	2	55	17
Asset-backed securities:			
Collateralized bonds CLO	183	372	388
Total asset-backed securities	183	372	388
Total mortgage and asset-backed securities	185	427	405

	March 31		December 31		
	2017	2016	2016		Capital
	Exposure requirements	Exposure requirements	Exposure requirements	Exposure requirements	Exposure requirements
	12.7%		12.6%		12.7%
	in NIS millions				
Risk weights:					
20%	183	5	410	10	399
50%	2	(1)	17	1	6
Total	185	5	427	11	405

Footnote:

(1) Amount lower than NIS 1 million.

Additional disclosure regarding credit risk in respect of significant exposure to groups of borrowers

The banking corporations are required to include in their reports, information regarding the existing credit risk at the reporting date with respect to groups of borrowers, the net indebtedness of whom, on a consolidated basis, after the permitted deductions according to Section 5 of Proper Conduct of Banking Business Directive No. 313, exceeds 15% of the equity of the banking corporation.

The Bank maintains a continuous monitoring process over the large borrowers groups, performs periodic reviews assessing the risk attributed to each group, and as regards certain of the groups, even performs an examination of the stress tests and their effect on the repayment ability. The Bank complies with all regulatory restrictions relating to concentration of borrowers and groups of borrowers.

Additional details regarding the credit risks – including: quality of the credit and problematic credit risk, the total credit risk by economic sectors; exposure to foreign countries; credit exposure to foreign financial institutions; credit risks in housing loans; Credit risk of private individuals (excluding housing credit risk); Credit risk in relation to the construction and real estate sector, credit risk in respect of leveraged finance – presented in Chapter C of the Directors and Management Report regarding "Risks review" and in Note 14 to the condensed financial statements as of March 31, 2017.

Exposure to commercial mortgage backed securities (CMBS)

IDB New York invests in several types of securitized securities, in marketable mortgage backed securities (CMBS). Due to redemptions during the quarter, the balance of balance sheet exposure as at March 31, 2017 decreased to a negligible amount. For further details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 56).

MARKET RISKS

Market risk is the risk of impairment of the Bank's equity and profitability stemming from changes in financial markets and in fluctuations of these market risk factors which have an effect on the accounting or economic value of the Bank's assets and liabilities, (balance-sheet and off-balance-sheet) and which includes several sub-risks, as detailed below:

Interest risk – risk applying to profits or to the capital stemming from fluctuations in interest rates:

- Return graph risk - the risk arises when unexpected fluctuations in the return graph adversely affect the economic or accounting value of the capital. These fluctuations stem from changes in the relation between interest rates for different maturity dates;
- Risk of renewed pricing – a risk stemming from timing differences between maturity periods (at fixed interest rates) and the dates of renewed pricing (at variable interest rates) of assets, liabilities and off-balance sheet positions. This risk includes also the spread risk stemming from changes in spreads between riskless interest graphs and interest rates used for the pricing of assets and liabilities;
- Interest base risk – the risk stemming from an imperfect correlation of changes in interest rates serving as a basis for the pricing of different assets and liabilities on the financial markets;
- Optional risk – a change in timing or scope of cash flows produced by a financial instrument following changes in market interest rates and its fluctuations.

Linkage base risk – The risk of impairment to the economic or accounting value of the capital that might occur as a result of changes in exchange rates or in the consumer price index, due to the difference between the value of assets and the value of liabilities including the off-balance-sheet activity;

Shares, commodities and nonfinancial investments risk – the risk of impairment in the value of the Bank and its profitability stemming from changes in prices of shares, commodities and in the value of nonfinancial investments;

Options risk – the risk of a loss stemming from changes in parameters affecting the value of options, including inherent options and derivative financial instruments, while taking into account the fluctuations in prices of underlying assets.

Market risks are presented in this review on a Group basis, including the Bank, Mercantile Discount Bank, IDB New York, ICC and BLD, the severance pay fund for the Bank's employees (hereunder in this section: "the Group"). The other group companies do not have material exposure to market risk.

QUANTITATIVE DISCLOSURE

(1) INTEREST RISK EXPOSURE

A. General

Interest risk is the risk of impairment of the Bank's capital and earnings as a result of changes in market interest rates. The risk derives from the exposure to future changes in interest rates and their possible effect on the present value of assets and liabilities including certain economic amendments. Management of interest risk exposure is performed for each of the linkage segments separately.

B. Sensitivity analysis to the effect of changes in interest rate based on the fair value of financial instruments

Fair value of financial instruments. Most of the Bank's financial instruments do not have a ready "market price" because there is no active market in which they are traded. Therefore, in accordance with the instruction, fair value is based on accepted pricing models, such as the present value of future cash flows discounted at a rate which reflects the estimated risk level related to the financial instrument.

Assessing the fair value by discounting future cash flows and determining the discount rate, is subjective. Therefore, the data for most of the financial instruments given hereunder, does not serve as an indication for the realization value of the financial instrument on the reporting date.

Discounting the future cash flows was made, where possible, by discount rates in effect at the reporting date, without taking into consideration fluctuations in interest rates. Using different discount rates assumptions, may result in significantly different fair value amounts. This relates particularly to financial instruments bearing a fixed interest rate or non-interest bearing.

Additionally, in arriving at the fair value amounts, no consideration was given to commissions receivable or payable as part of the business activity, neither do they include the tax effect.

It should be further noted, that the differential between the book value of the financial instrument and its fair value, may never be realized, as the Bank usually holds the financial instrument to maturity.

In consequence of the above, it should be stressed that the data included in this Note, is no indication of the Bank's value.

Furthermore, due to the wide range of valuation techniques and possible assessments used in determining the fair value, and in view of the methods and assumptions used in applying the instruction, care should be taken when examining the fair value data itself as well as when comparing it with the fair value data presented by other banks.

Hybrid financial instruments are debt instruments, in which are embedded derivative components that have not been separated there from. In providing information regarding fair value, the Bank is not required to classify financial instruments as hybrid financial instruments, because, according to the Bank of Israel's guidelines, the interest rate exposure of these instruments included the division of such transactions according to maturity dates, while separating the option component from these instruments. Following are details of the hybrid financial instruments, where in the disclosure regarding exposure to changes in interest rates, the separated option and the host instrument have been treated as standalone instruments (the effect on the financial statements is not material): deposits with the option of a fixed rate of interest or of a variable rate of interest, savings deposits linked to the CPI or linked to foreign currency with an option for changing the linkage base and an option securing the Shekel principal sum deposited, deposits and loans linked to the CPI or linked to foreign currency with an option for securing the Shekel principal sum.

For further details regarding the main methods and assumptions used in assessing the fair value of financial instruments, see Note 34 to the financial statements as of December 31, 2016 (pp. 290-291).

Following are certain updates as of March 31, 2017:

- The fair value of impaired debts - increasing the discount interest rate by 1 basis point would have reduced the fair value of the impaired debts by NIS 14 million. Increasing the discount interest rate by 0.1 basis point would have reduced the fair value of the impaired debts by NIS 1 million (compared to NIS 16 million and NIS 1 million, respectively, as of December 31, 2016);
- Cash flows in respect of mortgages have been evaluated on the basis of an early repayment forecast based on a statistical model. Discounting the said cash flows in accordance with expected repayment dates instead of the contractual repayment dates, increased the fair value of the mortgages, particularly in the CPI linked segment, by NIS 78 million (compared to NIS 110 million as at December 31, 2016);
- The average period to maturity of assets in the CPI-linked segment, based on the original cash flow, which does not take into consideration early redemptions, reached 3.98 years on March 31, 2017, compared to 3.56 years, taking into consideration the forecast for early redemptions (compared to 4.06 years and 3.61 years, respectively, as of December 31, 2016);

- Cash flows in respect of deposits were evaluated on the basis of an early withdrawal forecast based on a statistical model. Discounting the said cash flows in accordance with expected withdrawal dates instead of the contractual withdrawal dates, decreased the fair value of the deposits, particularly savings deposits in the CPI linked segment, by NIS 44 million (compared to NIS 55 million at December 31, 2016);
- The average period to maturity of liabilities in the CPI-linked segment, based on the original cash flow, which does not take into consideration early redemptions, reached 3.45 years on March 31, 2017, compared to 3.25 years, taking into consideration the forecast for early redemption (compared to 3.04 years and 2.84 years, respectively, as of December 31, 2016).

Fair value of the Bank and its consolidated subsidiaries' financial instruments, excluding non-monetary items (before the effect of hypothetical changes in interest rate)

	Israeli currency		Foreign currency ⁽²⁾			Total
	Non linked	CPI linked	US dollar	Euro	Other	
In NIS millions						
March 31, 2017						
Financial assets ⁽¹⁾	141,380	20,367	44,389	2,856	1,402	210,394
Amounts receivable in respect of derivative and off balance sheet financial instruments ⁽³⁾	69,790	4,760	74,924	12,928	8,408	170,810
Financial liabilities ⁽¹⁾	(125,016)	(12,401)	(52,054)	(6,562)	(2,310)	(198,343)
Amounts payable in respect of derivative and off balance sheet financial instruments ⁽³⁾	(81,906)	(8,819)	(63,936)	(9,174)	(7,573)	(171,408)
Net fair value of financial instruments	4,248	3,907	3,323	48	(73)	11,453
December 31, 2016						
Financial assets ⁽¹⁾	137,120	20,398	48,032	3,162	1,624	210,336
Amounts receivable in respect of derivative and off balance sheet financial instruments ⁽³⁾	70,995	4,803	78,071	11,511	8,379	173,759
Financial liabilities ⁽¹⁾	(121,147)	(13,047)	(55,409)	(6,981)	(2,462)	(199,046)
Amounts payable in respect of derivative and off balance sheet financial instruments ⁽³⁾	(82,840)	(8,342)	(67,591)	(7,610)	(7,647)	(174,030)
Net fair value of financial instruments	4,128	3,812	3,103	82	(106)	11,019

Effect of hypothetical changes in interest rate on the fair value of financial instruments of the Bank and its consolidated subsidiaries, excluding non-monetary items

Change in interest rate	Net fair value of financial instruments, after the effect of changes in interest rate ⁽⁴⁾						Change in fair value		
	Israeli currency		Foreign currency ⁽²⁾			Offsetting effects	Total	Total	Total
	Non-linked	CPI linked	US dollar	Euro	Other				
in NIS millions									
March 31, 2017									
Immediate parallel increase of 1%	4,018	3,753	2,878	44	(70)	(28)	10,595	(858)	(7%)
Immediate parallel increase of 0.1%	4,228	3,892	3,283	47	(73)	-	11,377	(76)	(1%)
Immediate parallel decrease of 1%	4,776	4,113	3,691	73	(73)	(29)	12,551	1,098	10%
December 31, 2016									
Immediate parallel increase of 1%	3,855	3,573	2,656	78	(106)	(21)	10,035	(984)	(9%)
Immediate parallel increase of 0.1%	4,097	3,790	3,056	82	(107)	-	10,918	(101)	(1%)
Immediate parallel decrease of 1%	4,715	4,108	3,434	107	(105)	(22)	12,237	1,218	11%

Footnotes:

- (1) Not including balances of balance sheet derivative financial instruments and fair value of off-balance sheet financial instruments.
- (2) Including Israeli currency linked to foreign currency.
- (3) Amounts receivable (payable) in respect of derivative financial instruments, discounted at interest rates used to compute the fair value presented in Note 16 to the condensed financial statements.
- (4) The net fair value of financial instruments presented in each linkage segment, is the net fair value in the segment, under the assumption that the change noted in all interest rates applying to the segment has in fact occurred. The total fair value of financial instruments is the net fair value of all financial instruments (excluding non-monetary items) under the assumption that the change noted in all interest rates applying to all segments has in fact occurred.

No weekly cumulative change occurred in the past ten years, which had it occurred in the reported period would have adversely affected the "going concern" assumption used at the basis of preparation of the financial statements.

Summary of the Bank's and its consolidated subsidiaries' exposure to fluctuations in interest rates, including the internal rate of return (IRR) and the average maturity, as per the various linkage segments including assumptions regarding early repayments

	As at March 31, 2017			As at December 31, 2016		
	Shekels		Foreign currency and foreign currency linked	Shekels		Foreign currency and foreign currency linked
	Non-linked	CPI linked		Non-linked	CPI linked	
	In NIS millions					
Total Assets	211,170	25,127	144,907	208,115	25,201	150,779
Total Liabilities	206,922	21,220	141,609	203,987	21,389	147,700
Average maturity (years):						
Assets	0.91	3.56	1.25	0.87	3.61	1.21
Liabilities	0.73	3.25	0.95	0.72	2.84	0.91
Average maturity gap	0.18	0.31	0.30	0.15	0.77	0.30
IRR gap	2.57	1.33	1.97	2.57	1.07	2.07

C. Sensitivity analysis according to data used for interest exposure management (hereinafter: "economic exposure")

The data presented in item "B" above, was computed on the basis of fair value, as required by the public reporting directives of the Supervisor of Banks.

The current management of exposure to interest rates applies to all of the Bank's operations, and takes into consideration additional data that represent the economic approach to the management of exposure of the economic value of the Bank's equity to changes in interest rates.

The principal differences between the computation of exposure according to accounting fair value and the managed economic exposure are as follows:

- The distribution of deposits with no maturity date is made only in computing the economic exposure;
- Liability for employee rights are included in the economic calculation and are not included in the calculation on a fair value basis;
- Economic exposure takes into consideration expected future cash flows, such as deposits in savings schemes, in contrast to the calculation on the fair value basis, which does not take into account such future deposits;
- Commitments to grant future credit to customers at fixed interest rates are included in economic exposure, but are not included in the fair value exposure;
- An impaired non-interest bearing debt is related in economic exposure to the non-linked segment, as it does not carry interest, while in fair value calculations, it is presented in its original segment;
- Optional savings schemes are presented at fair value in their principal linkage segment, while in economic exposure each component is presented in its related linkage segment.;
- The computation of the accounting fair value made use of graphs that take into consideration credit margins. Computation of the economic exposure made use of graphs representing the transfer prices.

Details of the effect of hypothetical changes in interest rates of 100 base points on the Group's economic value

The change in interest rates	Non-linked	CPI linked	US dollar	Other foreign currency	Total
In NIS millions					
For the quarter ended March 31, 2017					
An increase of 100BP in interest rates	(136)	(35)	(73)	6	(238)
A decrease of 100BP in interest rates	227	24	(97)	(1)	152
For the year ended December 31, 2016					
An increase of 100BP in interest rates	(178)	()	(90)	10	(258)
A decrease of 100BP in interest rates	242	2	(103)	1	141

In addition to a scenario of a parallel move in the interest graphs, the exposure to non-parallel changes in the various interest graphs is also being studied.

RELATION BETWEEN BALANCE SHEET ITEMS AND THE POSITIONS INCLUDED IN THE DISCLOSURE OF MARKET RISK

The Group differentiates between two classes of portfolios: the trading portfolio and the banking book. These portfolios differ in the nature of exposure to market risks, reflected also in the management tools used in managing their market risks.

- The trading portfolio comprises of positions in financial instruments held for trading or with the aim of earning gains in the short-term. These positions are marketable and may be hedged in full. As a general rule, the trading portfolio is held by the dealing room and in trading bonds portfolios held by the "Nostro" unit.
- The banking book – all balance sheet assets and liabilities and the off-balance sheet items of the Group that are not included in the trading portfolio.

Risk indices used for the management of market risk in the trading portfolio include VaR, stress tests and limitations on specific operations, such as: limitations in scenario terms on interest rate risks, limitations in "Greek" terms on transactions in options, etc.

The risk indices used for market risk management relating to the banking book, are presented in details in the item regarding additional information as to exposure to market risks, above.

Relation between balance sheet items and the positions included in the disclosure of market risk

Assets	Affect of 100 BP for end of quarter	Affect of 100 BP for end of reporting year	Liabilities	Affect of 100 BP for end of quarter	Affect of 100 BP for end of reporting year
	March 31, 2017	December 31, 2016		March 31, 2017	December 31, 2016
In NIS millions					
Credit	1,441	1,370	Deposits	745	771
Available-for-sale securities portfolio	920	1,059	Debt notes	305	287
Trading securities portfolio	82	53	Off balance-sheet	309	321
Held-to-maturity securities portfolio	158	166	Current account spreading	764	765
Off balance-sheet	-	-	Employees rights	289	296
Other	50	49	Other	-	-
Total	2,651	2,697	Total	2,412	2,440

D. The characteristics of interest rate risk with respect to the banking book

The banking book contains most of the interest rate risks of the Group and includes the Bank's activity in the granting of credit, in the purchase of securities and in attracting deposits and the issuance of capital notes. This activity is affected by strategic considerations and by a long-term view of the Bank's interest rate risk appetite.

Details of the effect of parallel changes of 100 base points in the interest rate applying to the banking book

The change in interest rates	Non-linked	CPI linked	US dollar	Other foreign currency	Total
For the quarter ended March 31, 2017					
An increase of 100BP in interest rates	(139)	(17)	(54)	10	(201)
A decrease of 100BP in interest rates	241	5	(115)	(3)	128
For the year ended December 31, 2016					
An increase of 100BP in interest rates	(196)	17	(58)	7	(230)
A decrease of 100BP in interest rates	299	(17)	(134)	(3)	145

For details regarding models and risk indices, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 66-70).

Principal indices for management

Index for the sensitivity of economic value to changes in interest rates. For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 66-67).

Details of the Group exposure and limitations - in the index of economic value sensitivity to parallel changes in interest graphs by 100 base points (the EVE Model)

	For the period ended on			
	March 31, 2017		December 31, 2016	
	End of Q1 2017	Maximum exposure during Q1 2017	End of reporting year	Maximum exposure during the year
in NIS millions				
Actual exposure	(238)	(302)	(258)	(258)
Limitation set by the Board of Directors	650	650	650	650
The scenario in which the exposure was measured	UP 100	UP 100	UP 100	UP 100

The sensitivity of the accounting value index to changes in interest rates in intermediate scenarios. For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 67).

Details of the Group exposure and limitations - reduction in accounting value in intermediary scenarios

	For the period ended on			
	March 31, 2017		December 31, 2016	
	End of reporting quarter	Maximum exposure during Q1 2017	End of reporting year	Maximum exposure during the year
	in NIS millions			
Actual exposure	(329)	(502)	(478)	(481)
Limitation set by the Board of Directors	(700)	-	(700)	-

INDICES AND ADDITIONAL MODELS

The Value at Risk (VaR). For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 67-69).

Details of the exposure in terms of Total VaR

	For the period ended on			
	March 31, 2017		December 31, 2016	
	End of reporting quarter	Maximum exposure during the quarter	End of reporting year	Maximum exposure during the year
Actual exposure	1.0%	1.2%	1.1%	2.1%
Limitation set by the Board of Directors	3.5%	3.5%	3.5%	3.5%

The VaR of trading operations. The VaR of the trading operations is computed on a daily basis by the parametric method, at a level of significance of 99% and for a time span of one day and of ten days.

The Board of Directors has set specific limits for the VaR on trading activity. No exceptions to the limits were recorded in the first quarter of 2017.

This estimate serves as one of the main tools in the management of the trading activity.

Details of the exposure in terms of - VaR in trading activity

	For the end of Q1 ended March 31, 2017		For the end of the year 2016	
	End of reporting quarter	Maximum exposure during the quarter	End of reporting year	Maximum exposure during the year
	in NIS millions			
Actual exposure	11.9	15.3	12.5	19.3
Limitation set by the Board of Directors	54	-	54	-

Note:

The VaR is computed at level of significance of 99% and for time span of 10 days.

For additional details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 68).

(4) BASE RISK EXPOSURE

Management of the Bank's base exposures is performed from an economic perspective, taking into account the exposure's implications on accounting fluctuations where the accounting and the economic perspectives do not align. The measurement of the risk is performed through calculating the surplus/shortfall of assets to liabilities after including economic revisions.

The actual management of the exposures is conducted on the basis of economic positions in the various linkage segments, which differ from the accounting positions which may be seen in Note 15 to the condensed financial statements. The principal change stems from the pension liabilities in respect of payroll and additional employee rights from the shekel accounting-measurement segment to the economic-measurement linked segment.

Other changes are: the non-inclusion of losses or gains resulting from changes in the market value of foreign currency or index-linked bonds; the addition of foreign currency fixed assets as financial assets; the transfer of non-performing impaired foreign currency debts to the shekel-linked segment; and the addition of exposure to foreign currency in the severance pay fund for Bank employees (BLD) (only the difference between the severance pay provision and the value of the deposits with the fund is recorded in the accounting positions).

The mix of investments in the various linkage segments is determined on current basis within the framework of the limitations presented below and on the basis of forecasts regarding the relevant market variables.

The exposure is measured separately for each material currency.

Actual distribution of investment of the equity in relation to the set limitations (the data is stated in relation to the equity)

		Q1 2017			2016				
		Range of exposure							
Segment	Limitation	Period end	from	to	average	Year end	from	to	average
CPI linked	25%-(25%)	16.4%	12.5%	16.4%	14.3%	15.7%	0.4%	17.6%	12.2%
Foreign currency	15%-40%	23.5%	23.5%	25.4%	24.5%	26.0%	24.1%	26.9%	25.4%

The Group's underlying exposures presented in the above Table is based upon a monthly average. Notwithstanding, exposure management in each material subsidiary is conducted in an effective manner and at least once a week.

The Bank estimates that exposure to the different linkage bases during the first quarter is similar to the average exposure during 2016.

CAPITAL SENSITIVITY TO CHANGES IN EXCHANGE RATE

Capital's sensitivity to changes in exchange rate is presented in the following table, which provides details regarding the impact of changes in exchange rates of the major currencies on the equity as of March 31, 2017

For the three months ended on March 31, 2017				
in NIS millions				
Segment	10%	5%	-5%	-10%
USD	297	148	(140)	(312)
EUR	35	12	(11)	(36)
Other Foreign Currencies	(12)	(6)	6	13

This effect has been computed on the basis of the expected change in the fair value of the Group in the various currencies, given the scenario determined by the Supervisor of Banks. The manner of managing the capital of the investment in IDB New York does not expose the Group's capital ratios to significant changes in the exchange rate.

(5) MANAGEMENT OF POSITIONS IN THE TRADING PORTFOLIO

Trading portfolios. The Group distinguishes between exposure created in the course of managing the Bank's assets and liabilities and exposure to trading. Generally, trading exposures exist only at the parent company and they are the result of the Bank's activity as a market maker and are concentrated mostly in the dealing room as part of the activity of the Bank as a "market maker" and the dynamic management of the liquid financial assets portfolio. Occasional trading exposures occur at the subsidiaries in immaterial volume. The trading activity is intended at creating income while enabling exposure within the approved risk limits for this activity, and maintaining daily and sub-daily monitoring and control.

The Bank's dealing room conducts both trading with customers and transactions hedging the risks, and operations to generate profit as part of the management of market risks. In addition, a non-significant trading portfolio exist at the investments unit.

In this connection, it should be noted that the Group investment policy prescribes that the Group should not invest in entities most of whose business is transactions in derivative financial instruments and short selling, such as hedge funds.

The Board of Directors has determined separate sets of limits pertaining to trading activities and to asset and liability management activities. Limitations on various trading activities were determined in terms of scope of activity, and in terms of sensitivity to risk factors including the VaR and the theoretical loss involved in stress tests. The limitations are monitored on a daily and intra-day basis by the control units of the Financial Markets Division. The Head of the Division has set a series of internal limits, within the framework of the limits set by the Board of Directors, aimed at providing advance warning when the Board of Directors' limits are approached and thereby preventing such limits being exceeded.

Activity in derivative financial instruments. The Bank is active in a wide range of derivative financial instruments both in shekels and in foreign currency and acts also as a "market maker" for some of which. A substantial part of the transactions are made "over the counter" (OTC) in accordance with customer needs and those of the Bank. The price determination for these transactions is based on returns and prices of base assets using accepted pricing models and taking into account market competition.

Market exposure created as a result of transactions in derivative financial instruments, both as regards linkage base and as regards interest rates, is included within the framework of the various limits imposed by the Board of Directors on exposure to linkage base, interest rates and options.

In addition, the Board of Directors has determined the variety of financial instruments available for the transaction of business by the Bank and the mode of the Bank's operation in each of them (whether on behalf of its customers or its own account), a scope restriction has also been set, intended to limit the operational risk involved in transactions made in such instrument. The volume of activity in respect of a certain instrument does not necessarily represent the level of financial risk inherent therein.

The total exposure and compliance with the Board of Directors limits are being measured and controlled on an ongoing basis by control functions of the first line of defense.

No deviations from limitations set by the Board of Directors were recorded in the first quarter of 2017.

The Bank's transactions in derivative financial instruments are made partly with banking institutions or with Tel-Aviv Stock Exchange members, who are subject to capital adequacy requirements or compliance with the level of security required by the Tel-Aviv Stock Exchange, and partly with other Bank's customers, who provide security in accordance with the Bank's procedures.

Activity in the Ma'of market. The Bank operates in the Ma'of share index market only on behalf of customers, while maintaining the security level required by the Tel-Aviv Stock Exchange. The Bank operates in options on the dollar exchange rates in the Ma'of market both on customers' behalf and on behalf of the Bank itself. The Bank permits selected customers to operate on credit in the Ma'of market while monitoring closely, on an ongoing basis, the risk involved in the portfolio as compared with security received.

Data (accounting) as to the volume of operation in derivative financial instruments of the Bank and its consolidated subsidiaries

	March 31, 2017	December 31, 2016
	in NIS millions	
Hedging derivatives	2,391	3,599
ALM derivatives	38,612	175,893
Other derivatives	163,279	26,522
SPOT foreign currency swap contracts	1,815	2,051
Total	206,097	208,065

Accounting aspects. The accounting policy with regard to the measurement of the value of derivative financial instruments and the results thereof is stated in Notes 1 D 6 and 28 to the financial statements as of December 31, 2016 (p. 145 and pp. 241-248).

According to the said directives of the Supervisor of Banks, most of the transactions in derivative financial instruments made by the Bank for managing market risks resulting from its financial base assets (ALM) are classified as "ALM transactions" and not as "hedging transactions". In terms of the said directives more stringent criteria have to be complied with so that transactions in derivative financial instruments could be considered as "hedging transactions".

The majority of base assets, the exposure of which to market risk, as stated, was managed by derivative financial instruments, are not marketable. Income and expenses generated by such assets are recognized on the accrual basis while the results of the transactions in derivative financial instruments defined as "ALM transactions" are computed, according to "fair value" and are not recognized in the statement of income. Accordingly, no correlation exists between the recording of the base assets and the results they produce in accordance with generally accepted accounting principles and the transactions in derivative financial instruments in respect of those base assets, which are classified as "ALM transactions".

Details of financing income from derivative financial instruments are presented in Note 3 to the financial statements.

Option risks. Option risks relate to the loss that might be incurred as a result of changes in base assets and the volatility thereof, which affect the value of such options, including standard deviations. The Bank is active in a variety of types of options– regular options and "exotic" options of certain types as well as on a variety of base assets (foreign currency and interest rates).

The Bank's Board of Directors has set out guidelines regarding the permitted activity in options both as regards overall volume and in terms of the maximum impairment in value under stress tests and in cases of moderate scenarios. The scenarios relate to simultaneous changes in exchange rates, indices, interests and in the volatility of base assets. In addition, the dealing room procedures include limitations on maximum changes in the value of the option portfolio in terms of sensitivity indices ("GREEKS").

No deviations from limitations set by the Board of Directors were recorded in the first quarter of 2017.

(6) THE STANDARDIZED APPROACH TO THE ALLOCATION OF CAPITAL TO MARKET RISKS

The Bank computes the capital allocation required in respect of the exposure to market risks in accordance with the standardized approach, as prescribed by Proper Conduct of Banking Business Directive No. 208. The allotment to market risks includes:

- Interest risks and shares resulting from instruments in the trading portfolio. The interest risk is computed by the "periods to maturity" method;
- Foreign exchange risk of the banking corporation as a whole (eliminating a structural position in respect of IDB New York in accordance with the approval of the Supervisor of Banks).

In addition, in respect of each of the above mentioned risks, an optional component shall be added, in accordance with the "delta plus" method of the instruments included.

Details of capital allocation to market risks according to the standard approach

	Capital allocation as of	
	March 31, 2017	December 31, 2016
	In NIS millions	
Interest rate risk*	275	243
Foreign exchange rate risk	63	35
Share risk	2	3
Option risk	56	32
Total for the Banking Group	396	314
Allocation in risk asset terms	3,127	2,483

* Including the specific risk in the amount of NIS 18 million and NIS 13 million in March 2017 and December 2016, respectively.

The allocation to market risks in risk asset terms comprises 2.01% of the total risk assets as of March 31, 2017, compared with 1.62% as of December 31, 2016.

SHARES POSITION IN THE BANKING BOOK (TABLE 13)**STRATEGY AND PROCESSES**

Within the framework of the policy for the diversification of investments, the Bank acts in two principal areas:

- Private equity funds, venture capital funds and a fund of hedge funds;
- Direct investments in companies considered as non-financial investments.

For details as to the investment policy and the entities in which the Bank invests, see "Investments in Non-financial companies" under "Activity of the group according to principal segments of operation" in 2016 Annual Report (pp. 381-382).

Details regarding investments in shares

	March 31		December 31
	2017	2016	2016
	In NIS millions		
Investments in shares of affiliated companies⁽¹⁾:			
Non marketable shares	147	141	157
Shares in the available-for-sale portfolio:			
Marketable shares	76	76	110
Non marketable shares	865	798	853
Total shares in the available for sale portfolio	941	874	963
Total investment in shares	1,088	1,015	1,120

Footnote:

(1) For additional information see Note 15 to the Financial Statements as of December 31, 2016.

Capital requirement regarding share position

	March 31		December 31
	2017	2016	2016
	In NIS millions		
In respect of investments in venture capital funds, in private equity funds and in a fund of hedge funds ⁽²⁾	168	168	171
In respect of investments in other shares ⁽³⁾	60	48	65
Total capital requirement regarding share position⁽¹⁾	228	216	236

Footnotes:

(1) The capital requirement was computed according to 12.7% and does not include capital requirement in respect of investment in shares in the trading portfolio.

(2) These investments are weighted at risk weight of 150%.

(3) These investments are weighted at risk weight of 100% and 250%.

LIQUIDITY AND FINANCE RISKS

A liquidity risk is the risk of the Bank finding it difficult to meet its liabilities due to unforeseen developments, and being forced to raise funds in a way that would cause it a material loss. As this involves an uncertainty situation, in which the liquidity risk always exists, the Bank has determined the limitation of maximum exposure to liquidity risk.

For a quantitative disclosure regarding liquidity and finance risk, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 74-81).

LIQUIDITY COVERAGE RATIO

For details regarding Proper Conduct of Banking Business Directive No. 221 in the matter of "liquidity coverage ratio", see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 78).

Between December 31, 2016 and March 31, 2017, the liquidity coverage ratio decreased from 154% to 143%.

The liquidity coverage ratio is based on a high and quality liquidity buffer. The liquidity buffer is based in shekels on the short-term loan (MAKAM) portfolio, on Israel government bonds and on current account balances and deposits with the Bank of Israel. In foreign currency, the buffer is based on Treasury Bills, U.S. government bonds (in IDB New York on the MBS portfolio, most of which issued by government and semi government agencies) and on current account balances and deposits with the Bank of Israel and the FED.

Details of the composition of the liquidity buffer

	Assets included	For the period ended	
		March 31, 2017	December 31, 2016
in NIS millions			
Buffer 1	Cash	21,495	16,573
	Israel Bonds/Short-term loans (MAKAM)	21,560	21,599
	Foreign bonds	3,877	3,620
Buffer 2	Sovereigns bonds	268	145
	Mortgage bonds issued by public corporations	1,371	1,419
	Corporation Bonds AA	1,362	1,541
Buffer 2 b	Corporation Bonds A	128	66
Total		50,062	44,963

The computation of the Group liquidity coverage ratio is based on an independent calculation of each of the Group companies. The Bank's Management has defined for each Company in the Group a minimum target for the liquidity coverage ratio. The transfer of liquidity from IDB New York to its parent company is limited by local regulation, and therefore, the recognition of surplus liquidity of IDB NY (over 100%) in the group model, is limited accordingly. The surplus of Mercantile Discount Bank, which operates within the same jurisdiction as the Bank, is included in the Group model.

Most of the liquidity surplus of the Group originates in the liquidity surplus of the Bank.

Distribution of the liquidity coverage ratio (average for the fourth quarter) according to the legal entities within the Group

	For the three months ended	
	March 31, 2017	December 31, 2016
	In %	
Discount Group	150.8%	146.5%
The Bank	178.2%	178.1%
IDB New York	119.2%	111.3%
Mercantile Discount Bank	150.1%	142.0%
Discount Group	150.8%	146.5%

Concentrating the liquidity surplus at the Bank allows for higher flexibility in the management of the Group's liquidity. Alongside the expectation for the independent management of the liquidity risk by the subsidiaries, the Management of the Group is able to shift liquidity between the companies in the Group.

The liquidity coverage ratio in the principal currencies. The Bank measures also the liquidity coverage ratios in the principal currencies. As of March 31, 2017 the coverage ratio in shekels was 140% compared with 151.6% at December 31, 2016. The main factors leading to the decrease in the ratio were: Growth in the credit portfolio, which was partly offset by a growth in deposits from the public, including a change in the mix of deposits.

In U.S. dollars, the liquidity coverage ratio at March 31, 2017, was 157% compared with 230.9% at December 31, 2016. The main factors leading to the decrease in the ratio were: transfer of liquidity in swap transactions between US dollars, Shekel and Euro.

In Euros, the liquidity coverage ratio at March 31, 2017, was 85% compared with 144.4% at December 31, 2016. The main factors leading to the decrease in the ratio were: transfer of liquidity in swap transactions, mainly between Euro to US dollars and Shekel.

The Discount Group has a surplus of resources in foreign currency over applications, principally in U.S. dollars and in Euro. Accordingly, the Bank, in addition to investing in assets of the liquidity and credit buffers, invests also its surplus liquidity in bank deposits and in the interbank SWAP market. This activity allows the Bank to regulate the use of this surplus between liquidity considerations and yield considerations.

LIQUIDITY COVERAGE RATIO (TABLE 16)

	For the period of three months ended			
	March 31, 2017		December 31, 2016	
	In NIS millions			
	Total non-weighted value (average)	Total weighted value (average)	Total non-weighted value (average)	Total weighted value (average)
Total high quality liquid assets				
Total high quality liquid assets (HQLA)		50,062		44,420
Cash outflows				
Retail deposits from individuals and small businesses, of which:	112,477	6,973	108,153	6,718
Stable deposits	33,019	1,610	31,522	1,533
Less stable deposits	40,586	4,197	40,663	4,214
Deposits for periods exceeding 30 days (Section 84 of Proper Conduct of Banking Business Directive No. 221)	38,872	1,166	35,968	971
Unsecured wholesale financing, of which:	58,685	35,839	52,368	32,709
Deposits for operational purposes (all counterparties) and deposits with chains of cooperative banking corporations	3	(1)	2	(1)
Deposits not for operational purposes (all counterparties)	55,763	35,746	51,893	32,694
Unsecured debts	2,919	92	473	14
Secured wholesale financing	-	3	-	-
Additional liquidity requirements, of which:	62,197	15,884	62,239	14,260
Cash outflows in respect of exposure to derivatives and other collateral requirements	9,884	8,933	11,576	7,406
Cash outflows in respect of loss of financing of debt products	-	-	-	-
Credit and liquidity facilities	52,313	6,951	50,663	6,854
Other contractual financing commitments	18,295	580	15,432	536
Other conditional financing commitments	2,451	74	2,474	75
Total cash outflows	-	59,353	-	54,299
Cash inflows				
Secured loans (e.g., Reverse repo transactions)	2,017	2,017	2,192	2,192
Cash inflows from regularly performing exposure	20,358	15,657	19,694	14,777
Other cash inflows	9,379	8,486	7,435	6,633
Total cash inflows	31,754	26,160	29,321	23,602
		Total adjusted value		Total adjusted value
Total High Quality Liquidity Asset (HQLA)		50,062		44,963
Total net cash outflows		33,193		30,697
Liquidity Coverage Ratio (%)		150.8%		146.5%

Footnote:

(1) Amount lower than NIS 1 million.

FINANCING RISK

Financing risk is the risk of creating a resources structure that is not stable enough in the long-run, to serve the planned applications. This risk is managed by way of determining an annual financing strategy, one of the cornerstones of which is the determination of long-term goals with a viewpoint of several years, including the determination of goals in respect of the long-term composition of the resources, from the viewpoint of the Bank, of each of the subsidiaries and of the Group. For details, see above.

FINANCING RISK – AVAILABLE AND UNRESTRICTED ASSETS

The Bank pledges assets belonging to the liquidity buffer for several purposes, with an emphasis for use as collateral for financial transactions with entities as the Stock Exchange, the Ministry of Finance, etc. As a general rule, all pledged liquid assets are excluded from the liquidity buffer for the purpose of the daily measurement, except for assets pledged to secure the ability to realize liquidity, which in fact has not been utilized. These are being excluded only upon utilization. On the side of collateral received by the Bank, such assets are not recognized as part of the Bank's liquidity buffer.

	March 31, 2017	December 31, 2016
	in NIS millions	
Total assets	63,596	65,237
Liquidity requirement	5,439	5,522
Of which pledged	5,723	6,392
Of which provided as collateral	341	439
Total available assets	52,093	52,883

OPERATIONAL RISKS

Operational risk is the risk of loss caused by impropriety or by the failure of internal procedures, individuals and systems or as a result of external events

The operational risk is inherent in all business lines, products, systems and the work processes performed at the Bank. Accordingly, awareness and management of the operational risk at all levels of duty are of importance.

Amendment of Proper Conduct of Banking Business Directive No. 355 regarding business continuity management. The Amendment was published on April 9, 2017. The amendments to the Directive are designed to clarify aspects regarding significant operational disruptions, including a strike and the possibility of a significant operational disruption in the banking industry as a whole. This includes the importance of maintaining the proper operation of payment and clearing systems, the continuation of providing banking services to the public, and also the protection of reputation, profitability and the depositors and investors in securities of the banking corporation.

For additional details regarding operational risks, including risk of fraud and embezzlement and business continuity, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 81-85).

OTHER RISKS

DATA AND CYBER PROTECTION RISKS

THREATS IN THE CYBERSPACE

In the first quarter of 2017, there were no one or more cybernetic incidents that materially affected the products or services offered by the Bank or by the Group, their relation with customers or the competitive conditions.

For additional details regarding data protection and cyber defense risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 87-89).

COMPLIANCE RISKS

PROHIBITION OF MONEY LAUNDERING AND TERROR FINANCING

Discount Group's activities with banks acting in the Palestinian Authority. On May 1, 2016, the Bank applied to the Supervisor of Banks and to the Director General of the Ministry of Finance and again made a request to discontinue providing services to Palestinian banks, including discontinuing representing them at the interbank shekel clearinghouse. Alternatively, the Bank sought to receive an appropriate solution to the risks involved in the aforesaid activity.

In December of 2016, the Bank approached the Bank of Israel and the Director General of the Ministry of Finance, repeating its request, as stated, and informing of its decision to discontinue the supply of cash services to the Palestinian banks. During the course of January 2017, the Bank informed the Palestinian Banks of its decision to discontinue the engagement with them in everything related to the supply of cash services.

In March 2017 the Bank became aware of discussions being held with respect to the formation of tools hedging against the risk involved in providing services to the Palestinian banks, through the granting of a letter of commitment not to institute criminal charges and by providing a letter of indemnity in respect of possible monetary claims. No outline in the matter has, as yet, been presented to the Bank. The Bank is studying the outline proposed by the Bank of Israel for the rendering of cash services to the Palestinian banks with the involvement of the Bank of Israel, by means of the cash center of the Bank. In view of the discussions held with the Bank of Israel in the matter, an extension has been granted for the continuation of the cash activity with the Palestinian Banks.

Revision of Proper Conduct of Banking Business Directive No. 411 regarding prevention of money laundering and the finance of terror and identification of customers. The amended Directive combines circulars and regulatory letters that had been issued in the matter during the years since 2010. The Directive has been extended and revised (in view of the FATF guidelines and the evaluation report rendered by MONEYVAL), inter alia, as an instruction for the identification, management and mitigating money laundering and finance of terror risks. The Directive takes effect on January 1, 2018, and the Group is preparing for its implementation. See extended discussion under "Money laundering risk".

For further details regarding compliance risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 91-96).

For additional details regarding other risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2016 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (and including information technology risks – pp. 85-89; environmental risks – p. 89, legal risks – pp. 89-91, conduct risks – p. 96, exposure to cross-border risks in respect of the activities of foreign resident customers – pp. 96-100; strategic risk – p. 100, reputation risk – pp. 100-101).

Dr. Yossi Bachar
Chairman of the
Board of Directors

Lilach Asher-Topilsky
President &
Chief Executive Officer

Avi Levi
Senior Executive Vice President
Chief Risk Officer

May 15, 2017

Glossary

Management quality	Assessment of the appropriateness and effectiveness of risk management (effectiveness of the controls).
Key Risk Indicator	Means/pointer showing the risk exposure situation in relation to the risk.
Failure event	An event where risk is realized, whether or not causing damage to the Bank.
Gross credit	Balance sheet or off-balance sheet credit, before credit risk mitigation (CRM), before conversion to credit (CCF) and before allowances for credit losses. Includes: unutilized binding facilities, guarantees, documentary credit and derivatives.
Off-balance sheet credit	Binding facilities - any presentation by the corporation to its customer for the granting of credit (balance sheet and/or off-balance sheet) whether in writing or orally or in another manner of conduct where it can be expected that a reasonable customer would rely on such presentation as one which binds the Bank.
Balance sheet credit	Credit (to the public, governments) and bonds.
Collateral	Different assets (marketable and nonmarketable) designated to secure the repayment of customer debts, when the customer defaults on the current repayments agreed between him and the Bank.
Credit Risk Mitigation (CRM)	Items offsetting risk permitted according to the rules of Basel II (mainly: liquid collateral pledged as required). According to these rules, the Bank, when computing the capital requirements, may reduce its credit exposure to the counterparty, thus taking into consideration the effect of the collateral.
Allowances for credit losses	A provision created by the Bank to cover possible losses on its customer indebtedness. The Bank of Israel guidelines require that specific and group provisions should be created. Allowance for credit losses on a specific basis - an allowance required to cover expected credit losses in respect of debts examined on a specific basis and found to be impaired. Allowance for credit losses on a group basis - an allowance in respect of large groups of debts (performing and nonperforming) including allowances for credit losses in respect of housing loans measured by the "extent of the arrears period" method.
Debt under special mention	A debt having potential weaknesses that require special attention by the Management. If such weaknesses remain unattended, the result might be deterioration in the prospects of repayment of the credit, or in the Bank's status as a creditor.
Substandard debt	A debt insufficiently secured by the present value based on the collateral and the repayment ability of the debtor, creating a clear possibility that the Bank will sustain a certain loss if the deficiencies are not rectified. It is required that the weakness endangering the repayment of the debt should be well defined.
Impaired debt	A debt the Bank estimates it will not be able to collect the amounts due to it and in the due dates per the debt agreement.
Liquidity coverage ratio (LCR)	The ratio of total high quality liquid assets to total net cash outflows during the next thirty calendar days.
Business goal	A defined business target in quantitative or qualitative terms, subject to restrictions of the risk appetite.

Glossary (continued)

Recorded amount	The balance of a debt, including recognized accrued interest, unamortized premium or discount, differed commissions or deferred costs charged to the debt and not yet amortized, after deduction of any amount written off accounting wise. Non-recognized interest, or interest which had been recognized in the past and reversed at a later date, should not be included in the recorded amount.
Uniform macro-economic stress test	A stress test published by the Supervisor of Banks, based on a uniform scenario for all the banking industry and on macro-economic parameters formed by the Regulator
Sensitivity tests	A method which assesses the effect of a change in a single risk factor, or in a number of risk factors, on the financial condition of the banking corporation (for example: in market risk - steep decline in interest rate; in credit risk - steep decline in housing prices).
Restriction (internal)	A statement determined by the Bank, setting out a limit to activity within the framework of the risk appetite.
Capital outline	A detailed plan of the capital ratios forecast for the coming years, which includes the assumptions used for the forecast, a description of the expected implications in the capital layers and capital ratios, sensitivity analysis regarding the principal risks, and conformity by the Bank with the capital targets. The capital outline serves as a basis for the determination of a recommendation to the Management and to the Board of Directors regarding the capital targets of the work plan, including the capital buffer, the risk asset budget, capital issuance and dividend distribution.
Over the counter (OTC) derivatives	Transactions in derivatives not traded on a formal stock exchange, to which the Bank is a party.
Monitoring of capital ratios	Monitoring changes in risk assets and in the capital base of the Group, and an assessment of attaining the capital targets as determined by the Board of Directors.
Alert levels	Intended to indicate exposure to risk when it reaches a certain level below the stated restriction.
Risk profile	Assessment of the combined risk inherent in the exposures and in the activity of the Bank
Risk appetite	Reflects the level of risk a corporation is ready to accept, consistently with its business strategy, capital planning, liquidity planning and financing resources of the corporation. The risk appetite includes quantitative restrictions and qualitative goals, which outline the determination of the group business policy in the various risk fields, and comprises a central tool of the Board of Directors for the supervision and control of the risk profile of the corporation.
Available-for-sale portfolio	Securities not classified as bonds held to maturity or as trading securities.
Trading portfolio	Composed of positions in financial instruments held with the intension of trading, for the purpose of resale within a short period of time, and/or with the intent of earning gains from actual or expected changes in prices in the short-term or of realizing arbitrage gains. In order for a financial instrument to be considered part of the trading portfolio, it has to be free of any encumbrance on its marketability, or that it may be hedged in full.

Glossary (continued)

Held-to-maturity portfolio	Securities in respect of which the Bank has the intention and ability to hold them for a long period of time/to maturity. The portfolio is stated at the rate of return to maturity inherent therein since purchase date.
Stress tests	A risk management method used to assess the potential effects of a specific event and/or a change in a set of financial variables on the financial condition of a banking corporation. Traditionally, the focus of stress tests is on exceptional events though reasonable.
Credit conversion factors (CCF)	Conversion of off-balance sheet items to credit equivalents - according to the standard approach of Basel II, off-balance sheet items are converted to equivalent credit exposure by means of credit conversion coefficients
Credit support annex (CSA)	An Annex to the ISDA which regularizes the matter of collateral regarding derivative transactions against the counterparty. This Annex determines a threshold amount reflecting the maximum exposure which each of the counterparties is ready to accept without collateral.
International Swaps and Derivatives Association (ISDA)	An international agreement which allows the setting off of liabilities and mutual requirements stemming from over the counter derivative transactions, in the case of insolvency of a counterparty.
Foreign Account Tax Compliance Act (FATCA)	In order to reduce tax evasion by American taxpayers, the Foreign Account Tax Compliance Act (FATCA) was enacted in 2010 in the United States. Under the FATCA provisions, financial bodies outside the US are required to identify and report to the U.S. Tax Authorities, any U.S. citizen or any U.S. resident having a financial account with them. This Regulation entered to effect on July 1, 2014. The Regulation is being implemented in many countries, including Israel, within the framework of an inter-state treaty signed by Israel and the United States.