Periodic Report 2020

Link to an accessible report

This report is a translation from the Hebrew and has been prepared for convenience only. In case of any discrepancy the Hebrew will prevail.

Securities Regulations (Periodic and Immediate Reports), 5730-1970

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2020

					Holdin	g Rate **	
Share No. on			Cost in Reported Amounts as at	Balance Sheet Value in Reported Amounts as at		Of	Stock Exchange Closing Market Price as at
the Stock Class	s Number	Par	December	December	Of	Voting	December
Exchange of Sh		Value	31, 2020*	31, 2020*	Capital	Rights	31, 2020
-			In NIS	In NIS			In NIS
		In NIS	thousands	thousands	In %	In %	thousands

A. In shares and convertible capital notes

A. In snares and conve	ertible capi	tai notes						
Subsidiaries and affiliated companies in Israel								
Mercantile Discount	Ordinary A							
Bank Ltd.	shares	62,215	6,222	392,900	3,237,406	100.00	100.00	
Darik Liu.	Ordinary B	02,213	0,222	392,900	3,237,400	100.00	100.00	
	shares	62,055	6,205					
	Ordinary	02,000	0,203					
	shares	1,599	16	_	_	_	_	-
	Ordinary	1,000	10					
Discount Leasing Ltd.	shares	2,000,000	2,000,000	16,375	104,542	100.00	100.00	
Discourit Leading Ltd.	Ordinary	2,000,000	2,000,000	10,070	104,042	100.00	100.00	
Discount Manpikim Ltd.	shares	8,000,000	8,000	66,588	64,485	100.00	100.00	
Diocourt Maripitani Eta.	Ordinary	0,000,000	0,000	00,000	04,400	100.00	100.00	
Discount Trust Ltd.	shares	1,250	1,250	1,243	2,752	100.00	100.00	
Dioceant Hade Ltd.	Ordinary	1,200	1,200	1,2-10	2,102	100.00	.00.00	
Discount Gemel Ltd.	shares	2,799,999	2,799,999	4,177	5,339	100.00	100.00	
2.555d Goilloi Etai	Founders	_,, 00,000	_,, 00,000	.,,	3,500	100.00	.00.00	
	shares	1	1	_	_	_	_	
Tafnit Discount Asset	Ordinary	· ·	•					
Management Ltd.	shares	876,812	876,812	1,267	18,548	9,109	69.00	
	Ordinary	0.0,0.2	0.0,0.2	.,	. 0,0 . 0		00.00	
Discount Capital Ltd.	shares	6,121,999	6,121,999	94,250	810,968	970,508	100.00	
	Founders	-,,	-,,	- 1,=	,			
	shares	1	1	_	_	_	_	
Discount Mortgage Home	Ordinary					4 547		
Insurance Agency (2005) Ltd.	shares	2,182	2,182	-	1,638	1,517	100.00	
"Badal" Computer and	Ordinary	,	,		,	107.053		
Management Services Ltd.	shares	150,500	150,500	212,305	184,253	187,053	100.00	
Nidbach Real Estate and	Ordinary	,	,	,	•	224 020		
Investments Ltd.	shares	255,000	255,000	145,947	226,681	231,828	100.00	
Israel Discount Bank Nominee	Ordinary	·				1 226		
Company Ltd.	shares	5,000	1	31	1,293	1,226	100.00	
Smadar Nominee	Ordinary							
Company Ltd.	shares	2	-	-	3,237,406	100.00	100.00	
Raanan Nominee	Ordinary							
Company Ltd.	shares	2	-	-	-	100.00	100.00	
Shovrei B'niya Lekol	Ordinary							
Ltd.	shares	100	-		-	100.00	100.00	
Har Levy Properties	Ordinary							
Ltd.	shares	11	-		104,542	100.00	100.00	
Tzir Trading Company	Ordinary							
Ltd.	shares	200			64,485	100.00	100.00	
	Ordinary							
	shares of							
Israel Credit Cards Ltd.	NIS 0.0001	788,561	79	391,950	1,449,186	71.83	79.00	
 Solely for direct holding 								

Solely for direct holding.

^{**} Directly or indirectly.

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							Holdin	g Rate
	Share No. on the Stock	Class	Number	Par	Cost in Reported Amounts as at December		Of One ital	Of Voting
	Exchange	of Share	of Shares	Value	31, 2020*	31, 2020*	Capital	Rights
				In NIC	In NIS	In NIS thousands	In 0/	In 0/
		Managamant		In NIS	tnousands	tnousands	In %	In %
		Management A shares	56					
			30	-				-
		Management B						
		shares	1	-	-	-	-	-
Casponet Ltd. (1)		Ordinary shares	1,000	1,000	-	3,430	20.00	20.00
		Ordinary						
Bank Clearing Center Ltd.		shares	6,250,000	6,250	759	31,027	25.00	25.00
Bank Safe Deposit Boxes Ltd.		Ordinary A shares	300,000	3,000	4,313	678	50.00	50.00
		Ordinary						
Automatic Banking Services Ltd.		shares	8,000,000	800		24,874	19.30	20.00
		Ordinary		Not having a pa				
HopOn Mobility Israel Ltd		shares	4,000	value	50	50	20.00	20/00
		Preferred						
Unitech Technologies Ltd.		shares	5,500	5,500	12,294	-	20.00	20.00
FIMI 2001 Ltd.							20.00	20.00
FIMI Israel Opportunity Fund L.P.		-	-	-	7,449	-	20.00	20.00
FIMI Opportunity Fund L.P.		-	-		5,516	-	20.00	20.00
Subsidiaries overseas								
		Ordinary						
Discount Bancorp Inc.		shares	50,000	\$ 5,000,000	914,816	3,708,143	100.00	100.00
Discount Reinsurance International	1	Ordinary						
Limited		shares	500,000	\$ 500,000	2,243	4,245	100.00	100.00

Solely for direct holding.

Footnote:

^{*} Directly or indirectly.

⁽¹⁾ The Bank holds 10% of the capital and voting rights and Israel Credit Cards Ltd. holds 10% of the capital and voting rights.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2020

2020							
				Cost in	Balance Sheet Value		Rate **
	Share			Reported Amounts	in Reported Amounts		
	No. on			as at	as at		Of
	the Stock Class	Number	Par	December	December	Of	Voting
	Exchange of Share	of Shares	Value	31, 2020*	31, 2020*	Capital	Rights
				In NIS	In NIS		
			In NIS	thousands	thousands	In %	In %
A. In shares and convertible	capital notes						
Investee companies of Mercantile Discou	int Bank Ltd.						
solds companies of moreanine Brook	Ordinary						
Marbit Insurance Agency (1996) Ltd.	shares	100	100			100.00	100.00
· · · · · · ·	Ordinary						
Tafnit Discount Asset Management Ltd.	shares	876,812	876,812			31.00	31.00
	Ordinary						
Mercantile Hanpakot Ltd.	shares	375,000	37,500)		100.00	100.00
Investee companies of Discount Capit							
I.F. The International Fund	Ordinary						
(Advisors) Ltd. (3)	shares	100	100			100.00	100.00
Discount Underwriting and Issuing Ltd.	Ordinary shares	5,641,693	5,641,693			55.00	55.00
Discount Onderwriting and Issuing Ltd.	Ordinary	3,041,093	3,041,093			33.00	33.00
D.C.M. Venture Management Ltd.	shares	100	100			100.00	100.00
	Ordinary						
Menif - Financial Services Ltd.	shares	10,508,400	10,508,400			19.60	20.00
	Ordinary						
Ginegar Plastic Products Ltd.	shares	2,299,000	22,990			15.15	15.18
Golden Gate Management Company	Ordinary	0.5	0.5			05.00	05.0
(G.G.B.F.) Ltd. (3)	shares Ordinary	85	85			85.00	85.00
Rav Ofek Ltd.	shares	2,019	2,019			19.90	20.00
Nav Olck Ltd.	Ordinary	2,013	2,013			10.00	20.00
Vitalife Life Sciences Ltd.	shares	1,000	10			20.00	20.00
Investee companies of Israel Credit Ca	ards Ltd.						
invocate companies or lender cream co	Ordinary						
Diners Club Israel Ltd.	shares	10,000	10,000			100.00	100.00
Diners Club Israel Ltd.	Preferred	1 1	10				
2	Ordinary						
Diners (Financing) Ltd. (2)	shares	1,000	1,000			100.00	100.00
<u>.</u>	Ordinary						
CAL (Financing) Ltd.	shares	100,000	100,000			100.00	100.00
D.K. Credit Management and Marketing	Ordinary	40.555				400.00	400.0
Company Ltd. (3)	shares	19,999	20			100.00	100.00
latzil Finance Ltd.	Ordinary shares	100,000	1,000			100.00	100.00
	Silaies	100,000	1,000			100.00	100.00
Casponet Ltd. (1)	Ordinary						
CAL (Deposits) Ltd.	shares	1,000	1,000			100.00	100.00
on the (Doposito) Ltd.	Ordinary	1,000	1,000			100.00	
Shlomo C.A.L Ltd.	shares	2,000	2,000			20.00	20.00
* Sololy for direct holding		•					

Solely for direct holding.

Footnotes:

^{**} Directly or indirectly.

⁽¹⁾ See above under the Bank's direct holding.

⁽²⁾ A subsidiary of Diners Club Israel Ltd.

⁽³⁾ In voluntary liquidation.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2020

2000111201 011, 2020						
					Holding	Rate **
			Cost in \	Balance Sheet Value in Reported		
Share				Amounts		
No. on			as at a	as at		Of
the Stock Class	Number	Par	December [December	Of	Voting
Exchange of Share	of Shares	Value	31, 2020* 3	31, 2020*	Capital	Rights
			In NIS I	In NIS		
		In NIS	thousands t	housands	In %	In %

A. In shares and convertible capital notes

Investee companies of Discount Bancorp Inc.					
	Ordinary				
Israel Discount Bank of New York U.S.A.	shares	752,589	75,258,900	100.00	100.00
	Ordinary				
IDB Leasing Inc. (1)	shares	2,000	200,000	100.00	100.00
	Ordinary				
IDB Real Estate Holdings Inc. (1)	shares	20	100	100.00	100.00
	Ordinary				
IDBNY Realty (Delaware) Inc. (1)(2)	shares	1,000	10	100.00	100.00
	Preferred				
	shares	1,000	1,000,000		
	Ordinary				
IDB Capital Corp. (1)	shares	10,000	1,000,000	100.00	100.00
	Ordinary				
IDB Realty LLC (2)	shares	1,000	10	100.00	100.00
·	Preferred				
	shares	1,000	1,000,000		
	Ordinary				
DB Properties, Inc.	shares	6,000	300,000	100.00	100.00

 ^{*} Solely for direct holding.

Footnotes:

(1) Subsidiary of Israel Discount Bank of New York.

(2) Subsidiary of IDBNY Delaware (Realty) Inc.

^{**} Directly or indirectly.

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Regulation 11 – List of Investments in Subsidiaries and Affiliated Companies as at December 31, 2020

2000				
		Balance Sheet Value		
		as at December Linkage	Interest	Year of Final
Class	Par Value	31, 2020 Terms	Rate	Repayment
		In NIS		
	In NIS	thousands		

B. In debt notes and subordinated debentures (not listed on the stock exchange)

Tafnit Discount Asset Management Ltd.	Perpetual capital notes	2,650,000	8,775 CPI-linked	0%-2.9% Perpetual
Management Ltu.	rerpetual capital flotes	2,650,000	6,775 CFI-IIIIKeu	0%-2.9% Ferpetual
				No
				repayment
Diagount Conital Ltd	Cubardinated conital note (1)	700 701 000	700 704 Unlinked	, ,
Discount Capital Ltd.	Subordinated capital note (1)	720,781,000	720,781 Unlinked	- date
Israel Credit Cards Ltd.	Subordinated debenture	21.600.000	14.708 Unlinked	3.50% 2022
Mercantile Discount Bank		, ,	,	
Ltd.	Subordinated debenture	80,000	345,041 CPI-linked	4.00% 2021
Footnote:				

⁽¹⁾ As resolved by the Bank's Board of Directors on August 26, 2008, the loans granted to this company under a facility agreement from March 2007 were converted into capital notes, which are unlinked and non-interest bearing, for a period of at least 5 years.

C. Loan balances			
	Balance as		Year of
	at December Linkage	Interest	Final
	31, 2020 Terms	Rate	Repayment
	In NIS		
	thousands		
HopOn Mobility Israel Ltd	1,100 Unlinked	No interest	2024

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Regulation 12 – Details of the Changes in Subsidiaries and Affiliated Companies in 2020

			Change in type		
Date of change	Essence of the change	Company name	of the investment	Change in par value	Ownership change *
		<u> </u>		In NIS	In NIS thousands
			Ordinary		
June 2020	Purchase of shares	Discount Underwriting and Issuing Ltd.	shares		
December			Ordinary		
2020	Purchase of shares	Menif – financial services	shares	867,996	
December			Ordinary		
2020	Owners' loans	Mercantile Hanpakot Ltd.	shares	10,508,224	
	merger of				
December	Mercantile		Ordinary		
2020	Hanpakot Ltd.	Municipal Hanpakot Ltd	shares	275,000	

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Regulation 13 – List of Profits of Subsidiaries and Affiliated Companies and the Bank's Income Therefrom in 2020

(In NIS thousands, unless otherwise stated)	Duefit (Leas)	Damantad						
	Profit (Loss) by the Com							
	202			Income Re	e Received or Accrued in 2020			
				Manage-	Interest, Linkage Differences	Oper-	Other	
	Before Tax	After Tax ⁽¹⁾	Dividend	ment Fees	and Finan- cing Fees	ating Fees	Operating Income	
Subsidiaries and affiliated companies in Israel								
Mercantile Discount Bank Ltd.	326,000	211,000	-	1,721	15,761	-	48,524	
Discount Leasing Ltd.	(3,281)	(3,327)	-	1,004	-	-	-	
Discount Manpikim Ltd.	2,512	1,653	-	838	-	-	-	
Discount Trust Ltd.	(128)	(128)	24,500	91	-	-	-	
Discount Gemel Ltd.	(15)	(15)	-	-	-	-	-	
Tafnit Discount Asset Management Ltd.	14,037	9,444	15,870	-	140	-	633	
Discount Capital Ltd.	147,226	161,225	-	-	-	-	-	
Discount Mortgage Home Insurance Agency (2005) Ltd. (4)	4,438	2,920	3,040	541	-	-	-	
"Badal" Computer and Management Services Ltd.	2,393	2,799	-	-	-	-	-	
Nidbach Real Estate and Investments Ltd.	7,174	5,146	-	2,309	-	-	-	
Israel Discount Bank Nominee Company Ltd.	(67)	(67)	-	890	-	-	-	
Smadar Nominee Company Ltd.	-	-	-	-	-	-	-	
Raanan Nominee Company Ltd.	-	-	-	-	-	-	-	
Shovrei B'niya Lekol Ltd.	-	-	-	-	-	-	-	
Har Levy Properties Ltd.	-	-	-	-	-	-	-	
Tzir Trading Company Ltd.	-	-	-	-	-	-	-	
Israel Credit Cards Ltd.	141,000	115,000	-	-	12,527	96,918	-	
Casponet Ltd.	17,142	13,199	1,900	-	-	-	-	
Bank Clearing Center Ltd.	8,285	6,334	-	-	-	-	-	
Bank Safe Deposit Boxes Ltd.	-	-	-	-	-	-	-	
HopOn Mobility Israel Ltd	-	-	-	-	-	-	-	
Unitech Technologies Ltd.	-	-	-	-	-	-	-	
Subsidiaries overseas								
.Discount Bancorp Inc	\$67,976	\$57,586	55,245	-	2,906	-	-	
Discount Reinsurance International Limited	(2,429)\$	(2,429)\$	-	-	-	-	-	
Footnote:								

⁽¹⁾ Including profit from extraordinary operations, and net of outside shareholders' rights.

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Regulation 13 – List of Profits of Subsidiaries and Affiliated Companies and the Bank's Income Therefrom in 2020

(In NIS thousands, unless otherwise stated)							
	Profit (Loss						
	by the Cor 202			Income Re	ceived or Accr	ued in 20°	20
	202			income ive	Interest.	ueu III 202	20
					Linkage		
	Defere	Λ (Manage-	Differences	Oper-	Other
	Before Tax	After Tax ⁽¹⁾	Dividend	ment Fees	and Finan- cing Fees	ating Fees	Operating Income
Investee companies of Mercantile Discount Bank La							
Marbit Insurance Agency (1996) Ltd.	Included in t	he financial	statement	s of Mercar	tile Discount B	Bank Ltd.	
Tafnit Discount Asset Management Ltd.	Included in t	he financial	statement	s of Mercar	tile Discount B	Bank Ltd.	
Mercantile Hanpakot Ltd.	Included in t	he financial	statement	s of Mercar	tile Discount B	Bank Ltd.	
Investee companies of Discount Capital Ltd.							
I.F. The International Fund (Advisors) Ltd.	Included in t	he financial	statement	s of Discou	nt Capital Ltd.		
Discount Underwriting and Issuing Ltd.	Included in t	he financial	statement	s of Discou	nt Capital Ltd.		
D.C.M. Venture Management Ltd.	Included in t	he financial	statement	s of Discou	nt Capital Ltd.		
Menif - Financial Services Ltd.	Included in t	he financial	statement	s of Discou	nt Capital Ltd.		
Ginegar Plastic Products Ltd.	Included in t	he financial	statement	s of Discou	nt Capital Ltd.		
Rav Ofek Ltd.	Included in t	he financial	statement	s of Discou	nt Capital Ltd.		
Vitalife L	La alcuda d'Oc. (<i>(</i>	-1-1	- · (D' ·			
ife Sciences Ltd.	Included in t	ne financial	statement	s of Discou	nt Capital Ltd.		
Investee companies of Israel Credit Cards Ltd.							
Diners Club Israel Ltd.					Credit Cards Lt		
Diners (Financing) Ltd. (2)					Credit Cards Lt		
CAL (Financing) Ltd. D.K. Credit Management and Marketing Company	Included in t	he financial	statement	s of Israel C	Credit Cards Lt	d.	
Ltd. (3)	Included in t	he financial	statement	s of Israel C	Credit Cards Ltd	d.	
latzil Finance Ltd.	Included in t	he financial	statement	s of Israel C	Credit Cards Ltd	d.	
latzil Factoring Ltd.	Included in t	he financial	statement	s of Israel C	Credit Cards Ltd	d.	
Casponet Ltd. (1)	Included in t	he financial	statement	s of Israel C	Credit Cards Ltd	d.	
CAL (Deposits) Ltd.	Included in t	he financial	statement	s of Israel C	Credit Cards Ltd	d.	
Shlomo C.A.L Ltd.	Included in t	he financial	statement	s of Israel C	Credit Cards Ltd	d.	
Investee companies of Discount Bancorp Inc.							
Israel Discount Bank of New York	Included in t	he financial	statement	s of Discou	nt Bancorp Inc		
IDBNY Leasing Inc.	Included in t	he financial	statement	s of Discou	nt Bancorp Inc		
IDBNY Realty (Delaware) Inc.	Included in t	he financial	statement	s of Discou	nt Bancorp Inc		
IDB Capital Corp.	Included in t	he financial	statement	s of Discou	nt Bancorp Inc		
DB Properties Inc	Included in t	he financial	statement	s of Discou	nt Bancorp Inc		

Footnote

⁽¹⁾ Including profit from extraordinary operations, and net of outside shareholders' rights.

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Regulation 14 – Classification of Balances of Credit to the Public Under the Bank's Responsibility

See Notes 13 and 31 to the financial statements.

Regulation 20 - Trading on the Stock Exchange

No securities were listed for trading on the Stock Exchange in 2020; neither was trading in securities of the Bank discontinued on the Stock Exchange.

Regulation 21 – Remuneration to Interested Parties and to Senior Officers

- For details of the remuneration of the Chairman of the Board of Directors and of senior officers, see pages 326-330 of
 the English translation of the report on corporate governance, audit and additional information regarding the business
 of the banking corporation and the management thereof.
- 2. For details of amounts paid in 2020 to key management personnel, see Note 35 C on page 302 of the English translation of the financial statements.

Regulation 21 A - Control of the Corporation

With effect from December 3, 2013, the Bank is defined as a banking corporation having no core controlling interest, and there are no shareholders who are defined as a controlling shareholder of the Bank.

For details regarding control of the corporation, see the section on control of the Bank on page 333 of the English translation of the report on corporate governance, audit and additional information regarding the business of the banking corporation and the management thereof.

Regulations 24 (a) and 24 (b) – The Shares and Other Securities Held by Each of the Corporation's Interested Parties in the Corporation and/or in an Investee Company of the Corporation, if its Operations are Material for the Corporation, on a Date as Close as Possible to the Reporting Date

See the immediate report regarding the status of holdings of interested parties and senior officers dated December 31, 2020, published on January 7, 2020 (reference no.: 2021-01003601).

The abovementioned item is included by way of reference to the information included in the said report.

Regulation 24 A – Authorized Share Capital, Issued Capital and Convertible Securities

For details regarding the authorized and issued capital of the corporation and the convertible securities of the corporation, see Note 24 to the financial statements.

Regulation 24 B – Shareholders' Register of the Corporation

For details regarding the shareholders' register of the corporation, see the immediate report dated June 16, 2019 (reference no.: 2019-01-050646). The mention of this report constitutes the inclusion by way of reference of the information included therein.

Regulation 25 A - Registered Address

The registered address: 23 Yehuda Halevi St., Tel Aviv 6513601, Israel

Email address: co.secretary@discountbank.co.il

Telephone: +972-3-5145582 Fax: +972-3-5171674

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Regulation 26 – Directors of the Corporation

Directors name	Shaul Kobrinsky	Iris Avner	Aharon Abramovich	Reuven Adler	Yodfat Harel-Buchris	Prof. Shalom Hochman
Date on which the term of office as Director began	December 11, 2020 (initially appointed on December 11, 2014, and appointed as Chairman of the Board since December3, 2018)	March 22, 2018	October 30, 2020 (initially appointed on October 30, 2017)	August 1, 2018	February 15, 2019 (initially appointed on February 15, 2016)	August 1, 2018
I.D.	051638484	059240481	0050848457	67639740	029340288	042067348
Birth date	November 7, 1952	March 5, 1965	August 4, 1951	May 7, 1949	May 11, 1972	April 26, 1947
Address of addressing court of law papers	25, Pesakh Yifhar Street, Herzliyah 4641513	9, HaMa'avak Street,Givataim 5352305	1, Sheshet Hayamim Street, Mevaseret Tzion 9073001	6, Rabbi Neriyah Street, Petach Tikvah 4975206	1 Nataf Street, Ramat Hasharon 4704054	5, Aryeh Pasternak Street, tel Aviv 6920505
Nationality	Israeli	Israeli	Israeli	Israeli	Israeli and Dutch	Israeli and American
Membership in the Board of Directors Committees	Resources Committee;	Audit committee; Credit Committee; Technology and Innovation Committee; Risk management committee		Audit committee; Remuneration committee; Risk management committee; Resources Committee	Chairman of the Technology and Innovation Committee; Credit Committee; Resources Committee	Audit committee; Remuneration committee; Credit committee
External Director as defined in the Companies Act	No	No	Yes	No	No	Yes
Independent Director as defined in the Companies Act	No	Yes	Yes	No	No	Yes
External Director according to Directive No. 301 to Proper Conduct of Banking Business Directives	Yes	Yes	No	No	No	No
Accounting and financial expertise as well as professional qualifications	Yes	Yes	Yes	Yes	Yes	Yes
Employee of the Bank, a subsidiary, related company or of an interested party of the Bank	No	No	No	No	No	No
Education	Academic education Bachelor of Economics, Tel Aviv University	Academic education Master of Business Administration from the Tel Aviv University; Bachelor of Economics and International Relations from the Hebrew University in Jerusalem	Academic education Bachelor of Law, the Hebrew University Jerusalem	Academic Master of Law from the Bar Ilan University; Bachelor of Economics and Accounting from the Tel Aviv University	Academic education Master in Business Administration, University of Bradford; Bachelor in Social Sciences – governance, communication and administration, Bar-llan University.	Academic Ph.D. in Business Administration from the University of Toronto; Master of Business Administration from the Hebrew University, Jerusalem; Bachelor of Economics from the Hebrew University, Jerusalem
Professional diploma		Associate's Degree in Mediation and Business Reconciliation, Lahav Executive Education, Tel-Aviv University; Associate's Degree in finance (Specializing in raising capital in the United States), the Israel Export Institute	Certified lawyer	Accountant	Business Administration Seminar – Mergers and Acquisitions – Capital Raising in Japan, at the Israel Export Institute; directors in practice course, the Israel Management Center; a basic mediation course, Gome Center; business and intra-	

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Occupation in the last 5 years and details of the corporations in which he/she serves as Director

President & CEO of Novolog CEO of Nika Holdings Ltd. (Pharm-UP 1966) Ltd. (December 2010 - June 2017); Chairman of the board Tower Semiconductors of Novolog (Pharm-Up 1966) Ltd. (July 2017 - December Director in Rotstein Real 2017); Active Chairman of the board of Trialog - Clinical 2016); external Director in Trials Ltd. (December 2010 Amir Marketing and - December 2017); Owner, Haguy Holdings (2003) Ltd. (Since 2003); Owner, CEO and Director of Shachar-Haguy Ltd. (since January 1999) (Private company owned by him for business consulting)

(since March 2015): independent Director in (since June 2016); external Estate Ltd. (since August Investments in Agriculture CEO and Director of Shachar- Ltd. (since May 2017); Public Certified Public Accountants representative in the Halls of in Israel (2013 - December Sports Corporation of the Tel 11, 2017); Partner at Lipa Aviv Municipality (since July Meir Law Offices (2009 – 2019): external Director in Trendline Information and Communication Services Ltd. 2017): Director of Genesis (March 2017 - April 30. 2018); business consultant in October 4, 2018); Chairman the economic management of Kfar Blum Kibbutz (April 2015 - February 2018).

Director of Israel Museum (since 2009); Director of the finance group at Kesselman National Library (since 2009): & Kesselman, Certified Director of Glilot Capital Investment G.P. Ltd. (2011 - (December 2012 -August 2018); Director of Glilot Capital (M.C.) Ltd. (2011 - August 2018); Director of the Peer Review Institute of the Institute of October 29, 2017): Director of Remuneration Committee Solebit Labs (2014 – June 21, and of the Conflict of Prize Foundation (2012 of the Provident and Pension Fund of the Jewish Agency **Employees Management** Company (2014 - October 29, 2017): Chairman of the Provident Fund of the Jewish Agency Employees Management Company (2007) Ltd. (2014 - October 29, 2017); Chairman of the Board of Directors of Massa: a project for the encouragement of long-term plans in Israel for young persons of the Jewish people (May 2009 - May 2017): member of the Board of Trustees of the Hebrew University (2014 - August 14, 2018); member of the Board of Trustees and Chairman of the Board of Directors of the Executive Board of the Hadassah College (2017 - September,

2020)

Head of the banking and Public Accountants December 2017); Member of May 31, 2019); Director on the Board of Trustees and the Standing Committee of Bar-llan University (Chairman companies: Namogoo (since of the Finance Committee, Chairman of the Balance Sheet Committee and member of the Investments Committee, Senior Officers Interests Committee) (since 2012)

Consultant at Blumberg Capital (Israel) Ltd. (since June 1, 2019): Managing Director of Blumberg Capital (Israel) Ltd. (October 2018 behalf of Blumberg Capital (Israel) Ltd. in the following May 16, 2019), Cyber Hunters Ltd. (since September 22, 2019). Databand.ai Ltd. (May 15, 2019 – July 29, 2020), Cybellum Technologies Ltd. (since August 13, 2019), Automize Ltd. (since December 10, 2019).

Nuweba Labs Ltd. (since

6 Partners Ltd. (since

January 12, 2020);

Director in Protalix

November 28, 2019) and Da

3 u Ltd. (since December 19.

2019); Owner-partner in YP &

October 1, 2013); Director of

employers' representative at

Castro Model Ltd. (since

the National Labor Court

(since February 12, 2014);

BioTherapeutics Inc. (June 26. 2007 - April 12. 2018):

Director of Mishorim Real

(January 9, 2018 - October

11. 2018): Director in Altech

Co., Ltd. (January 1, 2016 -

October 30, 2017); Partner

and Director of Nasha Cyber

Association (since July 2013)

Ltd. (Since March 6, 2018):

member of the Board of

Directors of Maoz

Estate Investments Ltd.

organizational mediation course, Gome Center; advanced management course, Harvard University

> Member of Management (volunteering) of the Ra'anana Symphonette Association (as from 2006); member of the Board of Trustees of the College of Management (as from 2010); Chairman of the Board of KANAT-Insurance Fund for Natural Risks in Agriculture (October 2013- December 2015): External member of the investment committee of **CLAL Pension and Provident** (October 2006 - October 2015); Director of CLAL Credit Insurance Ltd. (April 2015-December 2015)

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Additional experience attest to accounting and financial expertise as well as professional qualifications	External director, Chairman of the Committee for the review of the financial statements and Chairman of the Audit Committee of Magal Security Systems Ltd. (2006-October 2, 2014); Director of Whitepoint Investments Israel Ltd. (2003-August 23, 2014); Director of Whitepoint Investments LLC (2003-August 23, 2014); Director of Whitepoint Investments LLC (2003-August 23, 2014); Director of Whitepoint Partners LLC (2003-August 23, 2014); VP mergers and acquisitions at Alagem Capital Group (2003-2010); External director and member of the Committee for the review of the financial statements of Scope Metals Group Ltd. (2005-2008); CEO of Urdan Industries (Inrom at present) (1997-2002); CEO of Cargal Ltd. (1989-1997); Deputy CEO of Clal Industries Ltd. (1984-1989); chief economist at the Manufacturers Association of Israel (MAI) (1976-1980)	Audit Committee of Halman- Aldubi Provident Funds (2008-2013); CEO of Mizrahi Tefahot Capital Markets Ltd. (March 2005- October 2008); Business Credit Officer of the Branches Division of Mizrahi Tefahot (1996-2005).		Chairman of the investment committee of members' funds in insurance, pension and provident funds of Phoenix Insurance Company (2009-2012); external Director of Bank Leumi Le'Israel B.M. (2009-2012); external Director of PAGI Bank (2005-2008); member of Management of Mizrahi Bank (1985-2004) – over the years acted as substitute to the President & CEO, Senior deputy President & CEO, Head of the Finance Division and CFO, CRO and as Chairman of the Board of Tefahot Bank for three years.	British Israel Investments Ltd. (June 2009-April 2011); Director in El Al Israel Airlines Ltd. (2009-2010); Director in Halman – Aldubi Provident and Pension Funds Ltd. (2006-2008); Director in Bio View Ltd. (2006-2005); Director in Advance Vision Technologies Ltd. (2004- 2005); Director in Mapal Plastic Industries Ltd. (2003- 2006); part-time consultant in the Tamares Group (2003- 2006); Business Manager in	Professor), at the Interdisciplinary Center, Herzliya (2011-2016); Chairman of the Board of Directors of KNT – Fund for Insurance of Natural Hazards to Agriculture Ltd. October 2013 - December 2015); External member of the Investments Committee of Clal Pension and Provident Funds Ltd. (October 2006 - October 2015); Director at Clal Credit Insurance Ltd.
	No	No	No	No	No	No
party* in the corporation	V				V	V
Having accounting and financial expertise according to item 92(A)(12) to the Companies Act	Yes	Yes	Yes	Yes	Yes	Yes

Directors name	Prof. Ben Zion Zilberfarb	Miriam (Miri) Katz	Baruch Lederman	Dr. Yaacov Lifshitz
Date on which the term of office as Director began	August 1, 2018	February 1, 2017	November 27, 2020 (initially appointed on November 27, 2014)	March 26, 2018
I.D.	030134605	050568070	51619757	007848047
Birth date	October 9, 1949	March 4, 1951	August 27, 1952	July 16, 1944
Address of addressing court of law papers	10, Hatizmoret Sreet, Kiryat Ono 5556	Michael Neeman Blvd. 18/32, Tel Aviv 6958103	2, Esther Ha'malkah Street, Herzliyah 4685302	49, Hamerri Street, Givataim 5333401
Nationality	Israeli	Israeli	Israeli	Israeli
Directors Committees	Chairman of the Risk Management Committee, Resources Committee, Technologies & Innovation Committee	Audit Committee; Remuneration Committee; Technologies & Innovation Committee; Resources Committee	Chairman of the Audit Committee; Remuneration Committee ;Risk Management Committee; Credit Committee	Credit Committee, Technologies & Innovation Committee, Risk Management Committee
External Director as defined in the Companies Act	No	No	Yes	No
Independent Director as defined in the Companies Act	No	No	Yes	Yes
External Director according to Directive No. 301 to Proper Conduct of Banking Business Directives		Yes	No	Yes
Accounting and financial expertise as well as professional qualifications	Yes	Yes	Yes	Yes
Employee of the Bank, a subsidiary, related company or of an interested party of the Bank	No	No	No	No
	Academic education Ph.D. in Economics from the University of Pennsylvania, Master of Economics from Bar Ilan University, Bachelor of Economies and Business Administration from Bar Ilan University	Academic education Bachelor of Law, the Hebrew University, Jerusalem	Academic education Master of Economics, Tel Aviv University; Bachelor of Economics, Tel Aviv University	Academic education Ph.D. in Economics from the Ben Gurion University; Master of Economics from the Hebrew University, Jerusalem; Bachelor of Economics and Political Science from the Hebrew University, Jerusalem
Professional diploma	,	Lawyer		
and details of the corporations in which he/she serves as Director	from 2011); Director of the Provident Fund of Israel Electric Corporation	Of Counsel, Ophir Katz Law Offices (since 2003); Director in Magnes Press (December 17, 2015 – June 23, 2020); owner, CEO and Director in Miri Katz Projects Ltd. (since January 27, 2003); General Manager IMA Foundation (September 2003 - April 2016); Director at Jerusalem Economy Ltd. December 2015 – June 2016); External Director and member of the Audit Committee at Itamar Medical Ltd. (July 2007 – June 2016); Member of the Executive Board of Technoda		Director of Kali Insurance Agency Ltd. (since 1992); External Lecturer at Ben Gurion University (2003-2019); External lecturer at Sapir College (2017-2018); external director of Union Bank of Israel Ltd. (November 2008-November 2017); member of the appointments committee of the Company for Location and Restitution of Holocaust Victims' Assets (2010-2017)

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Additional experience attest to accounting and financial expertise as well as professional qualifications	Director of Perrigo (2007-2014); Director of the DELEK Group (2006-2015); Director of Israel Discount Bank (2006-2012); Director and Chairman of the Investment Committee of CLAL Provident (2002-2005); Director of Partner (2000-2006); Chairman of the Board of Euro-Trade Bank (2000-2001); Director General of the Ministry of Finance (1998-1999); Director and Chairman of the Investment Committee of the provident Funds of Bank Leumi Le'Israel (1988-1998)	Authority (1994-1997) and Chairperson of the Board of the Israeli Securities	Deputy President & CEO, member of Management and head of the Banking Division of Bank Leumi le-Israel B.M. (October 2007-December 2012); Chairman of the board of LeumiCard Ltd. (October 2007-December 2012); President & CEO and member of the board of the subsidiary companies of Bank Leumi Britain (June 2004-September 2007); Senior VP, member of Management and head of the Corporate Division of Bank Leumi le-Israel B.M. (September 2000-April 2004)	Director of Discount Bank (2003- 2006); chairman of the board of directors of Hamashbir Latzarchan (2000-2002); chairman of Israel Military Industries (1995-2001); chairman of the board of directors of Spectronix (1994-1999); chairman of
"Family member" of another "Interested party" in the corporation	No	No	No	No
Having accounting and financial expertise according to item 92(A)(12) to the Companies Act	Yes	Yes	Yes	Yes

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Regulation 26 A – Senior Officers of the Corporation

Member of Management	Uri Levin	Assaf Eldar	Joseph Beressi	Yuval Gavish	Yafit Gariani	Esther Deutsch
Date on which the term of office began	December 2, 2019	January 1, 2020	April 1, 2000	January 11, 2011	April 13, 2014	June 1, 2006
I.D.	029508835	037611589	53393260	55441315	023608763	056346299
Birth date	August 5, 1972	November8, 1975	May 21, 1955	August 22, 1958	May 3, 1968	February 6, 1960
Office he/she holds at the corporation	President & CEO of the Bank	Vice president, Head of the Bank's Operations and Properties Division	Senior Executive Vice President, Comptroller - Chief Accounting Officer and Head of the Bank's Accounting Division	Senior Executive vice president, Head of the Bank's Corporate Division	Senior Executive Vice President; Head of the Retail Banking Division	Senior Executive Vice President; Head of the Group Management and Regulation Division of the Bank
Office he/she holds at a subsidiary, a related company of the corporation or of an interested party of the corporation			Director of Badal Computer and Management Services Ltd. (since February 2002); Director of Nidbach Real Estate and Investments Ltd. (since November 2002); Director of Discount Reinsurance International Limited, Guernsey (since March 2008).	Ltd. C.A.L (Financing) Ltd., C.A.L (deposits) Ltd. and latzil Finance Ltd. (since June 27, 2013)	Chairman of the Board of Discount Leasing Ltd. (May 31, 2016 - January 29, 2020); Chairman of the board of Discount Gemel Ltd. (since May 4, 2014); Chairman of the board of Nidbach Real Estate and Investments Ltd. (May 15, 2014 - January 29, 2020); Director of Badal Computer and Management Services Ltd. (May 15, 2014 - Fbruart 17, 2020)	16, 2019, Director since March 26, 2019); Chairman of the Board of Mercantile Discount Bank Ltd. (since March 31, 2019); Director of Discount Capital Ltd. (since August 2013); Member of the Board o
Interested party of the corporation	Yes	No	No	No	No	No
"Family member" of another executive officer or of an "Interested party" in the corporation	No	No	No	No	No	No
Education	Academic education; Master of business administration (Finance) from the London Business School (summa cum laude); Bachelor of electric engineering and	Academic education LL.B., Tel Aviv University	Academic education; Bachelor of Accounting and Economics from Tel Aviv University	Academic education; Bachelor of Humanities and Social Sciences from the Open University	Academic education Master of Business Administration (Finance), Bar Ilan University; Bachelor of Statistics and Operations Research (summa cum laude),	Academic education; LL.B. Degree from the Hebrev University, Jerusalem

	electronics and in computer				Tel Aviv University; Bachelor of	
	sciences from the Tel Aviv				Economics (summa cum	
	University (summa cum laude).				laude), Tel Aviv University	
Professional diploma		Lawyer	Accountant			Lawyer
Business experience in the last 5 years	Bancorp Inc and of Israel Discount Bank of New York and Director of subsidiaries of Israel Discount Bank of New	of the Bureau of the Bank's CEO (February 2013 – July		Senior Executive Vice President and Head of the Banking Division of the Bank (January 11, 2011 - December 31, 2019); Chairman of the Board of Israel Credit Cards Ltd. (until April 10, 2018).	Executive Vice President; Head of the Human Resources and Properties Division; Chairman of the board of Har Levy Properties Ltd. and Tzir Trading Company Ltd. (May 15, 2014 – February 14, 2018); Chairman of the board of Nidbach Real Estate and Investments Ltd. (May 15, 2014 - January 29, 2020); Director of Badal Computer and Management Services Ltd. (May 15, 2014 - Fbruart 17, 2020)	President, Chief Legal Adviser and Head of the Bank's Legal Advisory Division; Director of Discount Capital Ltd. (since

Member of Management	Orit Caspi	Avraham (Avi) Levi	Hagit Hamdani Meirovich	Barak Nardi	Assaf Pasternak
Date on which the term of office began	January 1, 2020	July 21, 2016 ¹	April 1, 2019	December 15, 2019	April 1, 2018
I.D.	28022424	22649644	027869338	025736794	028750149
Birth date	October 4, 1970	November 9, 1966	September 7, 1970	April 5, 1974	August 22, 1971
Office he/she holds at the corporation	Executive Vice President; Head of the Human Resources Division	Executive Senior Vice President; Chief Risk Officer and Head of the Bank's Risk Management Division	Executive Vice President, Chief Legal Adviser and Head of the Bank's Legal Advisory Division	Executive Vice President, Head of the Planning, Strategy and Financial Division	Executive Vice President; Head of the Bank's Financial Markets Division
Office he/she holds at a subsidiary, a related company of the corporation or of an interested party of the corporation	Director of Discount Leasing Ltd. (since January 29, 2020)			Director of Discount Leasing Ltd. (since January 29, 2020)	Chairman of the Board of B.L.D. Ltd. (since July 23, 2018); Chairman of the Board of Discount Manpikim Ltd. (since April 1, 2018); Chairman of the Board of Directors of Israel Discount Bank Nominee Company Ltd. (since May 21, 2018)
Interested party of the corporation	No	No	No	No	No
"Family member" of another executive officer or of an "Interested party" in the corporation	No	No	No	No	No
Education	Academic education Master of Business Administration (Finance) from the Tel Aviv University; Bachelor of Economics from the Tel Aviv University (summa cum laude)	Academic education; Master of business administration from the Bar-llan University; Bachelor of economics from Tel Aviv University	Academic education; Master of law from Boston University (summa cum laude); Bachelor of law from the Hebrew University in Jerusalem.	Academic education Master of Business Administration (Financial management) from the Tel Aviv University; Bachelor of Economics and Accounting from the Tel Aviv University (summa cum laude)	Academic Master of Business Administration (specializing in finance and information systems), the Hebrew University, Jerusalem; Bachelor of Economics, the Hebrew University, Jerusalem
Professional diploma		Professional courses: a course for the training of senior managers and a course for derivative products consultation (Bank Hapoalim)	Lawyer	Accountant	
Business experience in the last 5 years	Manager of the Staff Management and Profitability Wing at the Bank's Banking Division (January 1, 2015 - December 31, 2019)	Vice President and Head of the Customer Assets Division of Israel Discount Bank Ltd. (2011 – 2016); Chairman of the Board of Discount Trust Ltd. (February 2012 - July 3, 2016; Director – October 2011- July 3, 2016); Chairman of the Board of IDB Registration Company Ltd. (March 2012 – August 2013); Chairman of the Board of IDB (Swiss) Bank Ltd. (March 14, 2014 – November 15, 2018), Director (March 2012 – November 15, 2018)	Deputy Chief Legal Consultant and Manager of the Central Legal Consulting Wing at Bank Hapoalim Ltd. (August 2013 - March 2018	Deputy CEO and Head of the Strategy and Resources Division of Israel Credit Cards Ltd. (2017 - December 2019); CEO of Diners Club Israel Ltd. (2018 December 2019); CFO of Israel Credit Cards Ltd. (2010 - 2016).	Deputy head of Capital Markets Division and head of Global Treasury Wing of Discount Bank (2014 -April 1, 2018)

¹ Served as Vice President and Head of the Bank's Customer Assets Division since August 28, 2011 and until July 21, 2016.

Member of Management	Adi Kaplan	Arie (Arik) Frishman	Nir Abel
Date on which the term of office began	January 17, 2021	August 1, 2018	May 18, 2011
I.D.	025266727	037595729	056220106
Birth date	April 23, 1973	September 28, 1975	June 5, 1960
Office he/she holds at the corporation	Executive Vice President; Head of the Technologies Division	Executive Vice President; Head of the Digital and Data Division	Executive Vice President; Internal Auditor of the Bank
Office he/she holds at a subsidiary, a related company of the corporation or of an interested party of the corporation		Director at Discount Capital (since April 6, 2010)	Internal Auditor of certain of the Bank's subsidiaries
Interested party of the corporation	No	No	No
"Family member" of another executive officer or of an "Interested party" in the corporation	No	No	No
Education	Academic Master Degree in Business Administration from the Open University; Bachelor Degree in Computer Sciences from the College of Management Academic Studies	Academic Master of Business Administration (summa cum laude), Tel Aviv University; Bachelor of Accounting and Economics, the Hebrew University, Jerusalem	Academic Master of Public Policy – the settlement of disputes and mediation (summa cum laude) from the Tel Aviv University; Bachelor of economics and accounting from the Hebrew University, Jerusalem.
Professional diploma		Israeli Certified Public Accountant	Accountant
Business experience in the last 5 years	Deputy General Manager of Clal Insurance and Finance Ltd. and General Manager of Clalbit Systems Ltd (May 2018-2020); Chairman of the Board of Directors of Automated Bank Services Ltd and of Bank Clearing Center Ltd. (March 2015- April 2018, Director June 2017- April 2018; Manager of the Development Group at Bank Hapoalim BM (March 2016- April 2018).	Head of Digital Wing of Discount Bank (2016-2018)	

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Regulation 27 – Details of the Independent Auditors

Somekh Chaikin Ziv Haft

Certified Public Accountants (Israel)

Certified Public Accountants (Israel)

17 HaArba'a Street 48 Menachem Begin Road

Tel Aviv Israel

Telephone: +972-3-6848000 Telephone: +972-3-6386868

Regulation 28 - Change in the Memorandum or Articles of Association

No changes were made in 2020 in the Memorandum and Articles of the Bank.

Regulation 29 (a) – Recommendations of the Directors to the General Meeting and Their Resolutions Not Requiring the General Meeting's Approval, on Topics as Prescribed in the Regulation

Dividend payment:

Tel Aviv

Israel

For details, see Note 24 D on page 189 of the English translation of the financial statements.

Regulation 29 (b) – Resolutions Adopted by the General Meeting That are Not in Accordance with the Board of Directors' Recommendations

During the reporting year, no resolutions were adopted at the corporation's general meeting that were not in accordance with the Board of Directors' recommendations on the topics detailed in Regulation 29 (a).

Regulation 29 (c) - Resolutions of a Special General Meeting

For further details regarding the resolutions passed at the Bank's extraordinary general meeting held on March 18, 2020, see the immediate reports dated February 11, 2020, February 24, 2020 and March 18, 2020 (reference nos. 2020-01-012694, 2020-01-015952 and 2020-01-022936, respectively).

The mention of these reports constitutes the inclusion by way of reference of the information included therein.

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Regulation 29 A – Resolutions of the Corporation on Topics, as Prescribed in the Regulation

- 1. For details regarding the corporation's resolutions on the topic of exemption, insurance or an indemnification commitment, see Note 26 8 to the financial statements.
- 2. For details regarding the remuneration policy for the Bank's officers, approved on November 8, 2016, which includes terms and conditions in relation to exemption, insurance and indemnification, see Note 23 E to the financial statements.

Joseph Beressi Senior Executive Vice President Michal Sokolov-

March 15, 2021

ve Vice President Danoch, Advocate
Chief Accountant Corporate Secretary of the Bank